



ORACLE



July 2008
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District 2, Chapter 1
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Chair Talk

Greetings Fellow GWAC Members and Logisticians! This issue of the GWAC ORACLE Newsletter includes information about upcoming events; Chapter Officer reports; Management Committee meeting minutes; a SOLE 2008 Announcement Flyer; a new job announcement, an article on *PESHE*, a Call for Award Nominations for the 29 October 11th Annual GWAC Awards Luncheon, job openings and more . . .



the Defense Acquisition University (DAU). The Topic was *The Relationship Between Systems Engineering and Logistics*. See the feedback article on page 5, courtesy of our Vice Chair for Programs, Mr. Steve Morgan.

24 September GWAC Luncheon

Mr. Joe Spruill, Logistics Manager for DHS, will be speaking at our 24 September which will be held at the Booz Allen office Rosslyn, VA, Suite 100, 1530 Wilson Blvd. Arlington, VA, 22209. More to follow.

2008-2009 GWAC Election Results

The GWAC 2007-2008 election ballots have been received and tallied. The following individuals were elected/re-elected:

Dave Floyd, CPL	GWAC Chair
Tom Griffiths	VC Member Services
Mary Johnston	VC Administration
Lorenzo Thomas	VC Finance
Steve Morgan	VC Programs (New)
Richmond Miller, CPL	Advisor (2nd of 2 yr.)
Joyce McCallister, CPL	Advisor (2nd of 2 yr.)
Ken Gary	Advisor
John McLaughlin	Advisor
Dev Raheja	Advisor

Please join me in congratulating those volunteers who were elected/re-elected to serve you as members of the GWAC Management Committee! Note: The Membership Survey results will be published in the next newsletter.

30 July GWAC Luncheon

The 30 July GWAC Luncheon was held at the Booz Allen office in Arlington, VA. The Guest Speaker was Mr. Michael D. "Bo" Gourley, Program Director for Logistics Sustainment at

SOLE 2008

SOLE 2008 Annual Symposium is being held 19-21 August at the Caribe Royale Orlando, FL. The Theme is *Logistics Transformation and the Global Economy*. Contact Jay Erb at john.erb@gdit.com or at 301-459-8446 for more information (See the Flyer on page 14) or access www.sole.org, click on "Annual Conference" and then click on "Register Now!"

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Chapter Officers

Chair	
Dave Floyd, CPL	703-526-2459
Immediate Past Chair	
Lyle Paulson, CPL	571-352-2573
Vice-Chair, Admin	
Mary Johnston	301-713-7086
Vice-Chair, Finance	
Thomas Lorenzo	703-588-6516
Vice Chair Member Services	
Tom Griffiths	703-995-9555
Vice-Chair, Professional Development	
Steve Morgan	
Vice-Chair, Education	(Open)

Advisory Members

Joyce McCallister, PMP, CPL	703-217-8431
Richmond Miller, CPL	202-314-1149
Ken Gary	703-692-5920
Dev Raheja	301-483-4525
John McLaughlin	202-314-1435

Committee Chairs

<u>CPL Coordinator</u>	(Open)
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	
Tom Griffiths	703-995-9655
<u>Historian</u>	
Dave Floyd, CPL	703-526-2459
<u>Job Referral</u>	
Lorenzo Thomas	703-588-6516
<u>Logistics Education Foundation</u>	
Dave Floyd, CPL	703-526-2459
<u>Membership</u>	
Tom Griffiths	703-995-9655
<u>Award Nominations</u>	
Mary Johnston	301-713-7086
<u>Oracle Newsletter Editor</u>	
Dave Floyd, CPL	703-526-2459
<u>Public Relations</u>	
Dave Floyd, CPL	703-526-2459
<u>Retail Sales</u>	
Tom Lorenzo	703-588-6516
<u>Training</u>	(Open)
<u>DCCEAS Delegate</u>	
Dev Raheja	301-483-4525
<u>Webmaster</u>	
Thomas Lorenzo	703-588-6516

The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the second Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at www.gwacsole.org for more details. GWAC assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

19-21 August, 2008, SOLE—The International Society of Logistics 2008 Symposium to be held at the Caribe Royale, Orlando, FL. The Theme is *Logistics Transformation and the Global Economy*. Contact Jay Erb at john.erb@gdit.com or at 301-459-8446 for more information. (See the Flyer on page 14)

16-18 September, 2008, 2008 NATO Standardization Conference to be held in Landstowne, VA. Contact www.fbcinc.com/nato or at 703-767-6872.

22-25 September, 2008, Military Logistics Summit 2008 to be held in Tysons Corner, VA. For more info contact Austin Dziwinski at dzwinski@idga.org or at (416) 597-4754.

22-25 September, 2008, Diminishing Manufacturing Sources and Material Shortages 2008. DMSMS 2008 will be held at the Palm Springs Convention Center in California. The primary hotel is the Wyndham Palm Springs and the alternate hotel is the Hilton Palm Springs. The theme of DMSMS 2008 is *DMSMS & Standardization: Partnering to Reduce Total Ownership Cost*. Contact 937-428-2808 or at www.dmsms2008.com.

29-30 September, 2008, Configuration Management to be held in Washington, DC. Contact www.technologytraining.com.

VC Finance Report

by Thomas Lorenzo at

thomas.lorenzo@pentagon.af.mil

As of 30 June, 2008

Beginning Balance: \$6246.13

Income: Luncheon

Total Income: \$0.00

Expenses: (\$0.00)

Total Expenses: (\$0.00)

Ending Balance: \$6246.13

VC Prof. Dev. Report

by Steve Morgan, at [Mor-
gan.Steven@bah.com](mailto:Morgan.Steven@bah.com)

There is no luncheon scheduled for August. The luncheon is overtaken by the 2008 SOLE Symposium and summer vacations. Mr. Joe Spruill, Logistics Manager for DHS, will be speaking at our 24 September which will be held at the Booz Allen office Suite 100 in Rosslyn, VA, 1530 Wilson Blvd. Arlington, VA, 22209.

CPL Chair Report

By Dave Floyd, CPL at
floyd_david@bah.com

CPL Exam Update

The next CPL exam will be held in August at the SOLE Symposium. The CPL Study Group members are studying in preparation for the May 2009 CPL Exam.

GWAC 2008 CPL Study Group

The CPL Study Group continues to meet weekly on Thursday evenings from 5:00pm to 7:00pm through May of 2009 at a rate of two chapters a week in order to cover all the reading materials. We will be finishing the last Chapter of Ben Blanchard's 6th Edition of *Logistics Engineering and Management* next week, 24 August. We have covered such topics as Reliability, Maintainability and Availability Measures, now referred to by DoD as Reliability, Availability, Maintainability (RAM), recent trends in logistics, the definition of logistics and systems engineering and how logistics has evolved from the

traditional 10 ILS elements. Formulas for RAM and the importance of RAM in design interface was also discussed. We've covered Supportability Analysis, and logistics in the various phases of the acquisition life cycle. The next textbook that we will be studying is Mr. Ben Blanchard's 3rd/4th Edition of *Systems Engineering and Analysis*.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Thomas Lorenzo at thomas.lorenzo.ctr@pentagon.af.mil

DCCEAS Chair Report

DCCEAS is off for the summer. Dev Raheja has expressed interest in leading a Fall 2008 GWAC Seminar in "Design to Reduce the Logistics Footprint". More information will follow as GWAC submits and gets approval from SOLE on a Seminar Business Plan.

Website Chair Report

Contact our new webmaster at webmaster@gwacsole.org with your comments and/or input. Files added during the last month to the functional areas include the following:
General.

- June Management Committee Meeting Agenda and Minutes
- Updated Calendar of Events

Administration

- Membership Spreadsheet, Password protected (contact_webmaster@gwacsole.com)
- June ORACLE Newsletter

Finance

- Contact Dave Floyd, CPL for a copy

Chapter Events List

2007-2008

<u>Date</u>	<u>Event</u>
<u>Aug 18</u>	GWAC Mngt. Com Mtg. At SOLE 2008
<u>Aug 19-21</u>	SOLE 2008 Symposium
<u>Sept 8</u>	GWAC Mngt. Com. Mtg.

GWAC Management Management Committee Meeting Minutes

CALL TO ORDER:

Chair Dave Floyd, CPL, called the meeting to order at 5:45p.m. on 9 June, 2008 at Hamburger Hamlet Restaurant in Arlington, VA.

CHAPTER OFFICERS PRESENT:

Dave Floyd, CPL	Chapter Chair
Lyle Paulson	IPC
Tom Griffiths	VC Membership
Tom Lorenzo	VC Finance
Steve Morgan	VC Programs

OLD BUSINESS:

Past Minutes. The GWAC Management Committee reviewed and recommended approval of the June 2008 Management Committee Meeting minutes and Financial Report.

VC/COMMITTEE REPORTS:

VC FINANCE:

The GWAC financial balance is \$6246.13.

VC MEMBER SERVICES:

Mr. Tom Griffiths compiled the results of the GWAC elections and they were reported in the May GWAC newsletter and are included in this month's newsletter. Tom took an action to provide Chair Dave Floyd with the survey results for summarizing and reporting out.

VC PROGRAMS:

Luncheon Speakers. We did not hold a luncheon in August. Dr. Lloyd Muller, CPL and President of SOLE spoke at our 26 September Luncheon about *GWAC and SOLE*. Our 31 October Awards luncheon was Mr. Rick Skinner, Inspector General for the Department of Homeland Security. Our November 14 speaker was Ms. Joyce McCallister, CPL, PMP. She spoke on the *Planning, Programing, Budgeting and Execution System (PPBES)*. A luncheon was not held in December. Mr. Ted Seymour, Booz Allen, was our 30 January, 2008 speaker. He spoke on *PBL Business Case Analysis (BCA)*. Our 20 February luncheon was held in conjunction with DCCEAS at the Pier 7 restaurant in Washing-

ton, D.C. There was no GWAC Luncheon held in March. Our April luncheon speaker, Mr. Irv Varkoni, spoke on *Supply Chain Globalization, Preparedness and Resilience*.

VC ADMINISTRATION:

On a personal note, Rich Miller, CPL, a member of the GWAC Management Committee, is out of the hospital and recovering from burns received when the motorcycle he was riding caught fire. Rich - Best Wishes for your continued recovery! Contact bun-nystreet@yahoo.com for your input.

CPL COMMITTEE CHAIR:

There was some discussion about CPL recertification that needs to be done every five years. The next CPL Exam will be held in Orlando, FL prior to the SOLE 2008 Symposium. Contact Chair Dave Floyd, CPL at (703) 526-2459 or at floyd_david@bah.com.

NEW BUSINESS:

Dev Raheja, the GWAC DCCEAS representative and GWAC Management Committee Advisor, expressed interest in conducting a GWAC Seminar on "*Design to Reduce the Logistics Footprint*" to be held sometime in the Fall contingent on SOLE's approval of the Business Plan. Topics include:

- How Much Logistics Support We Really Need?
- Designing out failure modes
- FMECA for reducing logistics needs
- Designing maintenance-free subsystems
- Techniques of reducing MTTR
- Reliability Centered Maintenance (RCM)
- Techniques of improving Inherent Availability
- Techniques to improve Operational Availability
- Prognostics design to reduce logistics cost.

ADJOURNMENT:

There being no further discussions, Chair Dave Floyd, CPL, adjourned the meeting at 7:00pm. The next GWAC Management Team meeting will take place at Hamburger Hamlet on Monday, 8 September, 2008 starting at 5:45 pm. GWAC members are most welcome to attend.

**Contact SOLE
at www.sole.org**

June Luncheon Article

20 logisticians from both government and industry assembled at Booz Allen Hamilton in Rosslyn, Virginia to partake of the monthly GWAC-SOLE sponsored luncheon on 30 July 2008. Mr. Michael “Bo” Gourley, Program Director for Sustainment Logistics at DoD’s Defense Acquisition University, provided a thought-provoking and informative presentation entitled *Long-Term Systems Supportability in DoD Systems: How Systems Engineering and Logistics Engineering Relate*. Mr. Gourley informed the audience that systems engineering is an interdisciplinary approach which provides a means to enable the acquisition of “successful systems.” It focuses on defining customer needs and required functionality early in the development cycle. It then documents those requirements before proceeding with design synthesis and system validation. Its primary focus is on operations, performance, test, manufacturing, cost and schedule, training and support, and disposal. Bo emphasized the need to ensure that the total system life cycle be considered from “birth to death” in order to properly and accurately access the achievement of total life cycle requirements and total life cycle costs. Mr. Gourley spoke of various new DoD guidance memorandums which have either recently been promulgated or which soon will be, requiring DoD acquisition programs to implement life cycle management and to integrate acquisition and sustainment throughout the life cycle of a system. He spoke of the logistician’s very important role of influencing the system design early in the acquisition process in order to reduce sustainment costs and to limit the logistics footprint down the road. Perhaps the most important point Bo made was that the acquisition activities performed early in a systems life cycle, coupled with the design and sustainment decisions which are rendered through the SE process, affect the use, operation, and sustainment of that system throughout the remainder of its useful life, which for many systems in the DoD inventory, may be a very long time indeed.

Job Openings

Title: Senior Logistics Analyst

Required Skills:

DAWIA Level III Acquisition Logistics, Program/Project

Management. Strong verbal and written communications skills. Prior experience as an MCSC Logistics Analyst. DAWIA Level III certification in Acquisition/Logistics.

Location: Quantico, VA

Specific Job : Supporting the Program Manager of Infantry Weapons Systems. The ideal candidates will provide expertise in logistics as the Subject Matter Expert (SME) to IPTs; identify and assess logistics alternatives; prepare logistics program support documentation (e.g., supportability analyses, Life Cycle Cost Estimates, Fielding Plans); analyze CLS strategies; analyze and resolve logistics problems with fielded equipment; lead the development of phase out plans; etc. Coordinate activities with the Ordnance Maintenance Section for the development and maintenance of technical publications. Candidates must demonstrate superior technical knowledge and managerial/leadership skills. Individuals must be strong analytical and configuration management skills; ability to work independently, ability to handle multiple tasks simultaneously, competence in MS Office tools.

Controls the efficient flow of goods, services, and information between point of origin through customer placement in order to meet customer requirements. Ensures that customer service and time objectives are achieved within existing financial constraints in order to meet marketing and financial objectives. Ensures the execution and continuous improvement of standard logistics processes, such as the replenishment system, data interchange systems, demand management, electronic data systems administration and related functions. Builds relationships with strategic customers through logistics initiatives. Integrates learning from customers, competitors, operating entities, distribution, transportation, customer service, other industries, industry groups, and professional training to continuously improve competitive position. This is a full-time, contract position.

Requirements: US Citizen, DAWIA Level III certification/equivalent qualifications in Acquisition Logistics, IPT, Multi-tasking, Microsoft Office Software, Strong verbal and written communication skills. A Maintenance Management/Supply Support background is highly desired. Security Clearance: Secret. Bachelors degree from an accredited college in a related discipline, or equivalent experience/combined education, with 15 years or more of professional experience; or 13 years of professional experience with a related Masters degree. Considered an expert, authority in discipline.

To Be Considered: Please email resume, along with salary expectations to emploment@davisdefense.com .

ARTICLE

PESHE FAQs (Part I)

What does the acronym PESHE mean?

PESHE refers to Programmatic Environment, Safety and Occupational Health (ESOH) Evaluation, which is a document prepared under the direction of the Program Manager. (DoD 5000.2-R C2.8.6)

What is the purpose and required content of the PESHE?

The PESHE document is a management tool used to help PMs identify and manage ESOH hazards and risks, and determine how best to meet ESOH regulatory requirements and DoD standards. It is a living document that is continually updated and maintained throughout the progression of a program or project, from concept to disposal. Because the PESHE is a program document, it is not intended to supersede or replace other ESOH documents [e.g., System Safety Management Plans, Hazardous Material/Pollution Prevention Plans, National Environmental Policy Act (NEPA) documents, etc.]. The primary objectives of the PESHE are as follows:

- Describe the PM's strategy for integrating ESOH considerations into the systems engineering process
- Evaluate program ESOH compliance in the six areas stipulated in Section C5.2.3.5.10 of DoD 5000.2-R (ESOH Compliance, National Environmental Policy Act (NEPA) [including compliance with Executive Order (EO) 12114, *Environmental Effects Abroad of Major Federal Actions*, as applicable], Safety and Health, Hazardous Materials Management, Pollution Prevention, and Explosives Safety)
- Delineate ESOH responsibilities
- Identify ESOH risks
- Document ESOH progress to date, and plans and schedules for future compliance (DoD 5000.2-R C2.8.6 and C5.2.3.5.10 – C5.2.3.5.10.9)

Who is required to prepare a PESHE?

Section C5.2.3.5.10 of DoD 5000.2-R requires that all acquisition programs, regardless of the ACAT category (I –IV), prepare a PESHE document and update it throughout the life cycle. The Program Manager (PM) is responsible for ensuring the PESHE is prepared and maintained. Typically an ESOH Coordinator or Team, appointed by the PM, prepares the PESHE. The PM should tailor the PESHE document to address the ESOH hazards and risks of their particular program.

Although the preparation of a PESHE is not a requirement for non-ACAT programs, the DoD 5000.2-R Foreword section specifies that this and other procedures contained should serve as a “general model” for such programs to follow.

(DoD 5000.2-R C5.2.3.5.10.1 - C5.2.3.5.10.2)

Downloaded from the DAU Web site at: <http://web2.deskbook.osd.mil/>

(Continued next month. . .)



Announcing the GWAC of SOLE - The International Society of Logistics 11th Annual Logistics Awards Program



to be held on Wednesday, October 29, 2008

The Greater Washington Area Chapter (GWAC) of SOLE - The International Society of Logistics is soliciting award nominations for the Eleventh Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area. Our Awards committee will select award recipients, and presentations will be made at the GWAC Annual Awards Luncheon Wednesday October 29th, 2008, at the Fort Myer Officers' Club, Lamplighter Room, from 11:00 a.m. to 1:00 p.m.

Award nominations should be submitted in letter format, single-spaced, typewritten, and in the attached format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Mr. Steve Morgan at Morgan.Steven@bah.com no later than the close of business on September 30th, 2008. Ensure Steve acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrates exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition.

The following are examples of specialty award titles that might be used:

- | | | |
|--------------------------------------|------------------------------|-------------------------------|
| * Integrated Logistics Support (ILS) | * Personnel Training | * Inventory Control |
| * Business Logistics Management | * Technical Publications | * Warehousing |
| * Life Cycle Cost Management | * Facilities | * Performance-based Logistics |
| * Transportation and Handling | * Post Production Support | * Provisioning |
| * Financial Management | * Reliability | * International Logistics |
| * Contract Management | * Maintainability | * Acquisition Logistics |
| * Supplier/Subcontractor Management | * Human Factors | * Software Support |
| * Physical Distribution | * Information Systems | * Safety Engineering |
| * Maintenance Management | * Support and Test Equipment | * Supply Support |
| * Logistics Support Analysis | * Material Flow | * Physical Distribution |
| * Logistics Research & Development | * Environmental Management | * Supply Chain Logistics |

Individuals may be nominated for more than one award, but can win in only one category.

All nominations should be received no later than the close of business September 30th, 2008 at the following address:

Steve Morgan,

Morgan.Steven@bah.com



2008 NATO Standardization Conference

**16-18 September 2008
National Conference Center
Lansdowne, VA, USA
Washington, DC metro area**



Conference Fact Sheet

The United States will be co-hosting the North Atlantic Treaty Organization (NATO) Standardization Conference with the NATO Standardization Agency (NSA) and Allied Command Transformation (ACT). This exclusive conference brings together practitioners from North America and Europe to present new approaches and ideas for standardization within NATO, to foster integration of the latest developments in allied transformation, and to facilitate the practical application of standardization in support of the Alliance.

SPONSORSHIP

- United States Department of Defense;
- Allied Command Transformation (ACT); and
- North Atlantic Treaty Organization Standardization Agency (NSA).

GOALS

This conference is designed to present attendees with an orientation of the present and future of Standardization within the North Atlantic Treaty Organization (NATO).

TARGET AUDIENCE

This conference is suitable for Ministry of Defense military, civilian and contractor personnel from NATO member nations and Partner for Peace countries.

REGISTRATION

There is a nominal registration fee for this event. Please visit the conference link at <http://www.fbcinc.com/nato> to register for this event.

NEED MORE INFORMATION?

If you need additional information about the conference, please contact the Defense Standardization Program Office (USA) at 1-703-767-6872.



TLM/AD

Delegate Registration Form

6/29/08



September 22-25, 2008
 Sheraton Premiere at Tysons Corner
 Vienna, VA

Please return to: Austin Dziwinski
 E-mail: austin.dzwinski@idga.org
 Fax: (416) 598-7934

Phone: (416) 597-4754

PROGRAM OPTIONS

Military, Government & Academia	EB1	EB2	EB3	Standard
	Fri Jun 3	Fri Jul	Fri Aug 8	
Military Logistics University Day (Mon Sept 22)	\$500.00	\$500.00	\$500.00	\$500.00
Main Conference (Tues-Wed Sept 23-24)	\$799.00	\$799.00	\$899.00	\$999.00
PBL Focus Day (Thurs Sept 25)	\$500.00	\$500.00	\$500.00	\$500.00
Superpass (all 4 days) - Best Deal!	\$1,499.0	\$1,699.0	\$1,799.0	\$1,899.0
Industry	EB1	EB2	EB3	Standard
	Fri Jun 3	Fri Jul	Fri Aug 8	
Military Logistics University Day (Mon Sept 22)	\$500.00	\$500.00	\$500.00	\$500.00
Main Conference (Tues-Wed Sept 23-24)	\$999.00	\$999.00	\$999.00	\$999.00
PBL Focus Day (Thurs Sept 25)	\$500.00	\$500.00	\$500.00	\$500.00
Superpass (all 4 days) - Best Deal!	\$1,499.0	\$1,699.0	\$1,799.0	\$1,899.0
	0	0	0	0

Organization Details

Company Name:	
Mailing Address:	
Main Telephone:	
Direct Telephone:	
Fax:	
Email Address:	

Delegate Details

Name	Title	Program	Amount
1.			
2.			
3.			
TOTAL AMOUNT DUE:			

CALL FOR PAPERS



SOLE – The International Society of Logistics

presents

SOLE 2008

Logistics Transformation and the Global Economy

43rd Annual International Logistics Conference and Exhibition

Caribe Royale Orlando

Orlando, Florida

17 – 21 August 2008

Workshops: 17 - 18 August 2008

Conference: 19 - 21 August 2008

SOLE - The International Society of Logistics (SOLE) presents the 43rd Annual International Logistics Conference and Exhibition at the Caribe Royale Orlando, Orlando, Florida from **17-21 August 2008**. Representatives from Government, Industry, Business and Academia will be in attendance.

With a conference theme of **“Logistics Transformation and the Global Economy,”** the symposium will, from both strategic and operational perspectives, horizontally examine the issues and relationships surrounding logistics transformation. Participants will focus on its role both as a driver of economic security within the global economy, and as a key enabler to the achievement of collaborative information exchange, human capital development, information transparency, asset visibility, industrial cohesiveness and productivity, penetrating global market share, technology capitalization, operating footprint maximization, inter/intra-enterprise integration, and globalization.

SOLE 2008 will offer paper presentation sessions that address all aspects of logistics and logistics transformation as an investment vehicle, from both a national and global perspective. If you are interested in submitting a paper for consideration, please submit an abstract by **15 April 2008**. If accepted for **SOLE 2008**, the paper must be submitted no later than **31 July 2008** – with the slide presentation to be submitted by **15 August 2008**. For additional information and submissions, please contact either *John (Jay) Erb*, **SOLE 2008 Deputy Chair**, at (703) 246-0756 or **SOLE Headquarters** at (301) 459-8446.

Only electronic submissions will be accepted at John.erb@gdft.com.