



# ORACLE



June 2008  
Volume 36 Number 6  
District 2, Chapter 1  
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## Chair Talk

Greetings Fellow GWAC Members and Logisticians! This issue of the GWAC ORACLE Newsletter includes information about upcoming events; Chapter Officer reports; Management Committee meeting minutes; a SOLE 2008 Announcement Flyer; an article on *Practical Logistics*, the July Luncheon Flyer, a Call for Award Nominations for the 29 October 11th Annual GWAC Awards Luncheon, job openings and more . . .



## 2008-2009 GWAC Election Results

The GWAC 2007-2008 election ballots have been received and tallied. The following individuals were elected/re-elected:

|                        |                          |
|------------------------|--------------------------|
| Dave Floyd, CPL        | GWAC Chair               |
| Tom Griffiths          | VC Member Services       |
| Mary Johnston          | VC Administration        |
| Lorenzo Thomas         | VC Finance               |
| Steve Morgan           | VC Programs <b>(New)</b> |
| Richmond Miller, CPL   | Advisor (2nd of 2 yr.)   |
| Joyce McCallister, CPL | Advisor (2nd of 2 yr.)   |
| Ken Gary               | Advisor                  |
| John McLaughlin        | Advisor                  |
| Dev Raheja             | Advisor                  |

Please join me in congratulating those volunteers who were elected/re-elected to serve you as members of the GWAC Management Committee! Note: The Membership Survey results will be published in the next newsletter.

## June 25 GWAC Luncheon

The 25 June GWAC Luncheon was held at the Booz Allen office in Arlington, VA. The Guest Speaker was Mr. Alex Melnikov, Senior Analyst for DMSMS in the Office of the Secretary of Defense (OSD). He spoke on *Managing DMSMS*. Go to the GWAC Web Site at [www.gwacsole.org](http://www.gwacsole.org) for a copy of the presenta-

tion.

## 30 July GWAC Luncheon

The 30 July GWAC Luncheon will be held at the Booz Allen office in Arlington, VA. The Guest Speaker is Mr. Michael D. "Bo" Gourley, Program Director for Logistics Sustainment at the Defense Acquisition University (DAU). The Topic is *The Relationship Between Systems Engineering and Logistics*. See the Flyer on page 7.

## SOLE 2008

It's not too late to register for the SOLE 2008 Annual Symposium to be held at the Caribe Royale Orlando, FL. The Theme is *Logistics Transformation and the Global Economy*. Contact Jay Erb at [john.erb@gdit.com](mailto:john.erb@gdit.com) or at 301-459-8446 for more information (See the Flyer on page 14) or access [www.sole.org](http://www.sole.org), click on "Annual Conference" and then click on "Register Now!"

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## Chapter Officers

|                                      |              |
|--------------------------------------|--------------|
| Chair                                |              |
| Dave Floyd, CPL                      | 703-526-2459 |
| Immediate Past Chair                 |              |
| Lyle Paulson, CPL                    | 571-352-2573 |
| Vice-Chair, Admin                    |              |
| Mary Johnston                        | 301-713-7086 |
| Vice-Chair, Finance                  |              |
| Thomas Lorenzo                       | 703-588-6516 |
| Vice Chair Member Services           |              |
| Tom Griffiths                        | 703-995-9555 |
| Vice-Chair, Professional Development |              |
| Steve Morgan                         | 703-526-2482 |
| Vice-Chair, Education                | (Open)       |

### Advisory Members

|                             |              |
|-----------------------------|--------------|
| Joyce McCallister, PMP, CPL | 703-217-8431 |
| Richmond Miller, CPL        | 202-314-1149 |
| Ken Gary                    | 703-692-5920 |
| Dev Raheja                  | 301-483-4525 |
| John McLaughlin             | 202-314-1435 |

### Committee Chairs

|                                       |              |
|---------------------------------------|--------------|
| <u>CPL Coordinator</u>                | (Open)       |
| <u>Education</u>                      |              |
| Dr. Lloyd Muller, CPL                 | 703-751-1060 |
| <u>Elections</u>                      |              |
| Tom Griffiths                         | 703-995-9655 |
| <u>Historian</u>                      |              |
| Dave Floyd, CPL                       | 703-526-2459 |
| <u>Job Referral</u>                   |              |
| Lorenzo Thomas                        | 703-588-6516 |
| <u>Logistics Education Foundation</u> |              |
| Dave Floyd, CPL                       | 703-526-2459 |
| <u>Membership</u>                     |              |
| Tom Griffiths                         | 703-995-9655 |
| <u>Award Nominations</u>              |              |
| Mary Johnston                         | 301-713-7086 |
| <u>Oracle Newsletter Editor</u>       |              |
| Dave Floyd, CPL                       | 703-526-2459 |
| <u>Public Relations</u>               |              |
| Dave Floyd, CPL                       | 703-526-2459 |
| <u>Retail Sales</u>                   |              |
| Tom Lorenzo                           | 703-588-6516 |
| <u>Training</u>                       | (Open)       |
| <u>DCCEAS Delegate</u>                |              |
| Dev Raheja                            | 301-483-4525 |
| <u>Webmaster</u>                      |              |
| Thomas Lorenzo                        | 703-588-6516 |

## The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the second Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at [www.gwacsole.org](http://www.gwacsole.org) for more details. GWAC assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

## Upcoming Events

19-21 August, 2008, SOLE—The International Society of Logistics 2008 Symposium to be held at the Caribe Royale, Orlando, FL. The Theme is *Logistics Transformation and the Global Economy*. Contact Jay Erb at [john.erb@gdit.com](mailto:john.erb@gdit.com) or at 301-459-8446 for more information. (See the Flyer on page 14)

16-18 September, 2008, 2008 NATO Standardization Conference to be held in Landstowne, VA. Contact [www.fbcinc.com/nato](http://www.fbcinc.com/nato) or at 703-767-6872.

22-25 September, 2008, Military Logistics Summit 2008 to be held in Tysons Corner, VA. For more info contact Austin Dziwinski at [dzwinski@idga.org](mailto:dzwinski@idga.org) or at (416) 597-4754.

22-25 September, 2008, Diminishing Manufacturing Sources and Material Shortages 2008. DMSMS 2008 will be held at the Palm Springs Convention Center in California. The primary hotel is the Wyndham Palm Springs and the alternate hotel is the Hilton Palm Springs. The theme of DMSMS 2008 is *DMSMS & Standardization: Partnering to Reduce Total Ownership Cost*. Contact 937-428-2808 or at [www.dmsms2008.com](http://www.dmsms2008.com).

29-30 September, 2008, Configuration Management to be held in Washington, DC. Contact [www.technologytraining.com](http://www.technologytraining.com).

## VC Finance Report

by Thomas Lorenzo at

[thomas.lorenzo@pentagon.af.mil](mailto:thomas.lorenzo@pentagon.af.mil)

As of 31 May, 2008

Beginning Balance: \$6246.13

Income: Luncheon

Total Income: \$0.00

Expenses: (\$0.00)

Total Expenses: (\$0.00)

Ending Balance: \$6246.13

## VC Prof. Dev. Report

by Steve Morgan, at

[Morgan Stephen@bah.com](mailto:Morgan Stephen@bah.com)

The 30 July GWAC Luncheon will be held at 1530 Wilson Blvd. in Rosslyn, VA. The Guest Speaker is Mr. Michael “Bo” Gourley, DAU, who will be speaking on “*The Relationship Between Systems Engineering and Logistics.*” See the Flyer on page 7.

## CPL Chair Report

By Dave Floyd, CPL at

[floyd\\_david@bah.com](mailto:floyd_david@bah.com)

### CPL Exam Update

The next CPL exam will be held in August at the SOLE Symposium.

### GWAC 2008 CPL Study Group

The CPL Study Group held its Kick-off meeting on Thursday 17 July followed by its first 2 hour evening session from 5:00pm to 7:00pm on 24 July. Members of the Group include Mr. Dave Floyd, CPL, Mr. Steve Morgan, Mr. Michael Harris, Mr. Ron Charest, Mr. Tom Buck and Mr. Ed Walinski. The group will continue to meet weekly on Thursday evenings from 5:00pm to 7:00pm through May of 2009 at a rate of two chapters a week in order to cover all the reading materials. Chair Dave Floyd, CPL, led the first session that included Chapters 1 and 2 of Ben Blanchard’s 6th Edition of *Logistics Engineering and Management*. The first Chapter was Introduction to Logistics. The second Chapter was Reliability, Maintainability and Availability Measures, now referred to by

DoD as Reliability, Availability, Maintainability (RAM). We talked about recent trends in logistics, the definition of logistics and systems engineering and how logistics has evolved from the traditional 10 ILS elements. Formulas for RAM and the importance of RAM in design interface was also discussed.

## SOLE Searchers

Check out the updated “Jobs” page hyperlink at the GWAC Web site at [www.gwacsole.org](http://www.gwacsole.org). or contact Thomas Lorenzo at [thomas.lorenzo.ctr@pentagon.af.mil](mailto:thomas.lorenzo.ctr@pentagon.af.mil)

## DCCEAS Chair Report

DCCEAS is off for the summer. Dev Raheja has expressed interest in leading a Fall 2008 GWAC Seminar in “*Design to Reduce the Logistics Footprint*”. More information will follow as GWAC submits and gets approval from SOLE on a Seminar Business Plan.

## Website Chair Report

Contact our new webmaster at [webmaster@gwacsole.org](mailto:webmaster@gwacsole.org) with your comments and/or input. Files added during the last month to the functional areas include the following:  
General.

- May Management Committee Meeting Agenda and Minutes

- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected ([contact\\_webmaster@gwacsole.com](mailto:contact_webmaster@gwacsole.com))

- May ORACLE Newsletter

Finance.

- Contact Dave Floyd, CPL for a copy

## Chapter Events List

### 2007-2008

Date

Event

July 14

GWAC Mngt. Com Mtg.

July 30

GWAC Luncheon

Aug 18

GWAC Mngt. Com Mtg.

Aug 19-21

SOLE 2008 Symposium

## GWAC Management Management Committee Meeting Minutes

### CALL TO ORDER:

Chair Dave Floyd, CPL, called the meeting to order at 5:45p.m. on 14 May, 2008 at Hamburger Hamlet Restaurant in Arlington, VA.

### CHAPTER OFFICERS PRESENT:

|                 |               |
|-----------------|---------------|
| Dave Floyd, CPL | Chapter Chair |
| Lyle Paulson    | IPC           |
| Tom Griffiths   | VC Membership |
| Tom Lorenzo     | VC Finance    |

### OLD BUSINESS:

**Past Minutes.** The GWAC Management Committee reviewed and recommended approval of the May 2008 Management Committee Meeting minutes and Financial Report.

### VC/COMMITTEE REPORTS:

#### VC FINANCE:

The GWAC financial balance is \$6246.13.

#### VC MEMBER SERVICES:

Mr. Tom Griffiths set up a time to get together at his house to stuff envelopes and mail out the GWAC Ballot and Survey.

### VC PROGRAMS:

**Luncheon Speakers.** We did not hold a luncheon in August. Dr. Lloyd Muller, CPL and President of SOLE spoke at our 26 September Luncheon about *GWAC and SOLE*. Our 31 October Awards luncheon was Mr. Rick Skinner, Inspector General for the Department of Homeland Security. Our November 14 speaker was Ms. Joyce McCallister, CPL, PMP. She spoke on the *Planning, Programming, Budgeting and Execution System (PPBES)*. A luncheon was not held in December. Mr. Ted Seymour, Booz Allen, was our 30 January, 2008 speaker. He spoke on *PBL Business Case Analysis (BCA)*. Our 20 February luncheon was held in conjunction with DCCEAS at the Pier 7 restaurant in Washington, D.C. There was no GWAC Luncheon held in March. Our April luncheon speaker, Mr. Irv Varkoni, spoke on *Supply Chain Globalization, Preparedness and Resilience*.

### VC ADMINISTRATION:

**On a personal note,** Rich Miller, CPL, a member of the GWAC Management Committee, is out of the hospital and recovering at home from burns received when the motorcycle he was riding caught fire. Rich - Best Wishes for a speedy recovery! Steve Morgan, BAH, was recently elected VC Programs for GWAC. Steve - Congratulations and thanks for becoming a volunteer!

Contact [bunnystreet@yahoo.com](mailto:bunnystreet@yahoo.com) for your input.

### CPL COMMITTEE CHAIR:

There was some discussion about CPL recertification that needs to be done every five years. The next CPL Exam will be held in Orlando, FL prior to the SOLE 2008 Symposium. Contact Chair Dave Floyd, CPL at (703) 526-2459 or at [floyd\\_david@bah.com](mailto:floyd_david@bah.com).

### NEW BUSINESS:

Dev Raheja, the GWAC DCCEAS representative and GWAC Management Committee Advisor, expressed interest in conducting a GWAC Seminar on “*Design to Reduce the Logistics Footprint*” to be held sometime in the Fall contingent on SOLE’s approval of the Business Plan. Topics include:

- How Much Logistics Support We Really Need?
- Designing out failure modes
- FMECA for reducing logistics needs
- Designing maintenance-free subsystems
- Techniques of reducing MTTR
- Reliability Centered Maintenance (RCM)
- Techniques of improving Inherent Availability
- Techniques to improve Operational Availability
- Prognostics design to reduce logistics cost.

### ADJOURNMENT:

There being no further discussions, Chair Dave Floyd, CPL, adjourned the meeting at 7:00pm. The next GWAC Management Team meeting will take place at Chair Dave Floyd’s house on Monday, 9 June, 2008 starting at 5:45 pm. GWAC members are most welcome to attend.

**Contact SOLE  
at [www.sole.org](http://www.sole.org)**

## New Member Spotlight

### **Charles E. Martin, Jr. Senior Program Specialist AOC Technologies**

Over twenty years of experience computer consulting for Government and non-Government clientele. Twelve of the most recent years were in the Supervisory and Management capacity to include expansion of existing business and proposal needs for new business. Currently, an active member of the Project Management Institute (PMI) - Baltimore Chapter.

From February 2007 to the present, Mr. Martin has been employed with AOC Technologies as a Senior Program Specialist performing project and program management consulting support to the Passenger Screening Program at the Transportation Security Administration 'TSA' within the Department of Homeland Security. Duties include the support analysis, development, and delivery of project budgetary and systems development lifecycle documents, provide customer support to the internal clients (the Office of Security Technology), project plans, costs, schedule and performance metrics, project management processes and frameworks, and acquisition documentation.

From June 1996 to present, Mr. Martin has been serving as the Owner/President of CEM Consulting, Inc., where he had been performing the services of contract operations and consulting services for business to include the following:

Performing Project and Program management functions onsite at the Maryland Administrative Office of the Court/Judiciary Information Systems (AOC/JIS) including managing infrastructure enhancements to the Circuit Court database and reporting systems; systems analysis and design to include remediation of data elements for new COTS/System Platforms; Business Process Analysis (BPA) and Business Process Reengineering (BPR) functions performed for the Department of Trans-

portation Ready Reserve Fleet (DOT/RRF). Mr. Martin has a BS in Business Mgmt / Accounting from the University Of Baltimore.

**Please join me and the GWAC Management Committee in welcoming Charles as a new GWAC member!**

## Job Openings

### **Description: Senior Logistics Analyst General Summary:**

Position is on the staff of a not-for-profit government consulting firm located in McLean, VA. The Senior Logistics Analyst will analyze logistics processes and information systems, identify opportunities for improvement, develop policies and procedures, and provide leadership and technical guidance to other analysts in performing these tasks.

### **Description: Logistics Analyst General Summary:**

Position is on the staff of a not-for-profit government consulting firm located in McLean, VA. The Logistics Analyst will analyze logistics processes and information systems, identify opportunities for improvement, and develop policies and procedures. The Logistics Analyst will serve as a team member on tasks and will be required to independently manage analysis subtasks.

### **The Defense Acquisition University has the following job openings:**

Logistics Management Specialist (GS-9/12)  
Logistics Management Specialist (GS-13)  
Logistics Management Specialist Integrator/Advisor (GS-9/12)  
Director, Program Integration and Logistics Operations (GS-15)  
Supervisory Logistics Management Specialist (GS-13/14)

Contact Bill Kobren, DAU, at 703-805-4949 or at [bill.kobren@dau.mil](mailto:bill.kobren@dau.mil) for more info.

**For more information about these and other job openings, contact our GWAC Web site at [www.gwacsole.org](http://www.gwacsole.org)**

## ARTICLE

### **Practical Logistics From the Past**

The next time you're washing your hands and the water temperature isn't just how you like it, think about how things used to be. Here are some facts about the 1500s. Most people got married in June because they took their yearly bath in May and still smelled pretty good by June. However, they were starting to smell, so brides carried a bouquet of flowers to hide the body odor.

Baths consisted of a big tub filled with hot water. The man of the house had the privilege of the nice clean water, then all the other sons and men, then the women and finally the children -- last of all the babies. By then the water was so dirty you could actually lose someone in it. Hence the saying, "Don't throw the baby out with the bath water."

Houses had thatched roofs -- thick straw -- piled high, with no wood underneath. It was the only place for animals to get warm, so all the dogs, cats and other small animals (mice, bugs) lived in the roof. When it rained it became slippery and sometimes the animals would slip and fall off the roof -- hence the saying "It's raining cats and dogs."

There was nothing to stop things from falling into the house. This posed a real problem in the bedroom where bugs and other droppings could really mess up your nice clean bed. Hence, a bed with big posts and a sheet hung over the top afforded some protection. That's how canopy beds came into existence.

The wealthy had slate floors that would get slippery in the winter when wet, so they spread thresh (straw) on the floor to help keep their footing. As the winter wore on, they kept adding more thresh until when you opened the door it would all start slipping outside. A piece of wood was placed in the entranceway, hence, a "thresh hold."

Those with money had plates made of pewter. Food with a high acid content caused some of the lead to leach onto the food, causing lead poisoning and death. This happened most often with tomatoes, so for the next 400 years or so, tomatoes were considered poisonous.

#### **THE MINNESOTA LOGGER**

**Minneapolis/St. Paul Chapter 6 District 6 of SOLE - The International Society of Logistics (SOLE)**

**Issue #255, October 2003**



*Please Join the Greater  
Washington Area Chapter (GWAC) of  
SOLE – The International Society of Logistics*



**On Wednesday, 30 July , 2008**

**at the Booz Allen Rosslyn Office,**

**1530 Wilson Blvd., Arlington, VA from 11:30 am to 1:00 pm**

*for a luncheon and presentation. The event is \$5.00 pay at the door.*

*RSVP to [bunnystreet@yahoo.com](mailto:bunnystreet@yahoo.com)*

**Mr. Michael D. “Bo” Gourley  
Program Director for Logistics Sustainment at  
the Defense Acquisition University (DAU)**

**Topic: The Relationship Between  
Systems Engineering and Logistics**

Mr. Michael Gourley is the Program Director for Logistics Sustainment at the Defense Acquisition University (DAU), Fort Belvoir, Virginia. He is responsible for the development and continual assessment of Sustainment Logistics learning asset materials and products, including curricula, training, guidance, and body of knowledge information compiled in the DoD Logistics Community of Practice website. Additionally, he provides support to the Office of the Under Secretary of Defense (AT&L) and the Military Departments in training and guidance related to Sustainment Logistics policy and implementation.

From 2002-2006, Mr. Gourley was a Professor of Logistics at the DAU South Region campus in Huntsville Alabama. He instructed all Logistics courses in the DAU curriculum: Executive Logistics Management, Acquisition Logistics Fundamentals, Intermediate Acquisition Logistics, Systems Sustainment Management Fundamentals, Reliability and Maintainability, Configuration Management, Provisioning, and Performance-Based Logistics. He has also provided consulting and performance support services to multiple Army, Navy, and Joint program offices, and ACTD/JCTD programs.

Mr. Gourley holds an MBA in Industrial Management. He has received the Demonstrated Master Logistician (DML) designation from SOLE - The International Society of Logistics. He is also DAWIA certified in Lifecycle Logistics and Program Management. He and his wife, Pam, live in Fredericksburg, VA. They have seven children and two grandchildren.



# Announcing the GWAC of SOLE - The International Society of Logistics 11th Annual Logistics Awards Program



**to be held on Wednesday, October 29, 2008**

The Greater Washington Area Chapter (GWAC) of SOLE - The International Society of Logistics is soliciting award nominations for the Eleventh Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area. Our Awards committee will select award recipients, and presentations will be made at the GWAC Annual Awards Luncheon Wednesday October 29th, 2008, at the Fort Myer Officers' Club, Lamplighter Room, from 11:00 a.m. to 1:00 p.m.

Award nominations should be submitted in letter format, single-spaced, typewritten, and in the attached format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Mr. Steve Morgan at [Morgan.Stephen@bah.com](mailto:Morgan.Stephen@bah.com) no later than the close of business on September 30th, 2008. Ensure Steve acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrates exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition.

The following are examples of specialty award titles that might be used:

- |                                      |                              |                               |
|--------------------------------------|------------------------------|-------------------------------|
| * Integrated Logistics Support (ILS) | * Personnel Training         | * Inventory Control           |
| * Business Logistics Management      | * Technical Publications     | * Warehousing                 |
| * Life Cycle Cost Management         | * Facilities                 | * Performance-based Logistics |
| * Transportation and Handling        | * Post Production Support    | * Provisioning                |
| * Financial Management               | * Reliability                | * International Logistics     |
| * Contract Management                | * Maintainability            | * Acquisition Logistics       |
| * Supplier/Subcontractor Management  | * Human Factors              | * Software Support            |
| * Physical Distribution              | * Information Systems        | * Safety Engineering          |
| * Maintenance Management             | * Support and Test Equipment | * Supply Support              |
| * Logistics Support Analysis         | * Material Flow              | * Physical Distribution       |
| * Logistics Research & Development   | * Environmental Management   | * Supply Chain Logistics      |

Individuals may be nominated for more than one award, but can win in only one category.

All nominations should be received no later than the close of business September 30th, 2008 at the following address:

Steve Morgan,

[Morgan.Steven@bah.com](mailto:Morgan.Steven@bah.com)







## **2008 NATO Standardization Conference**

**16-18 September 2008  
National Conference Center  
Lansdowne, VA, USA  
Washington, DC metro area**



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### **Conference Fact Sheet**

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The United States will be co-hosting the North Atlantic Treaty Organization (NATO) Standardization Conference with the NATO Standardization Agency (NSA) and Allied Command Transformation (ACT). This exclusive conference brings together practitioners from North America and Europe to present new approaches and ideas for standardization within NATO, to foster integration of the latest developments in allied transformation, and to facilitate the practical application of standardization in support of the Alliance.

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#### **SPONSORSHIP**

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- United States Department of Defense;
- Allied Command Transformation (ACT); and
- North Atlantic Treaty Organization Standardization Agency (NSA).

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#### **GOALS**

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This conference is designed to present attendees with an orientation of the present and future of Standardization within the North Atlantic Treaty Organization (NATO).

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#### **TARGET AUDIENCE**

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This conference is suitable for Ministry of Defense military, civilian and contractor personnel from NATO member nations and Partner for Peace countries.

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#### **REGISTRATION**

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There is a nominal registration fee for this event. Please visit the conference link at <http://www.fbcinc.com/nato> to register for this event.

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#### **NEED MORE INFORMATION?**

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If you need additional information about the conference, please contact the Defense Standardization Program Office (USA) at 1-703-767-6872.



TLM/AD

Delegate Registration Form

6/29/08



September 22-25, 2008  
 Sheraton Premiere at Tysons Corner  
 Vienna, VA

Please return to: Austin Dziwinski  
 E-mail: [austin.dzwinski@idga.org](mailto:austin.dzwinski@idga.org)  
 Fax: (416) 598-7934

Phone: (416) 597-4754

**PROGRAM OPTIONS**

| Military, Government & Academia                 | EB1       | EB2<br>Fri Jul<br>11 | EB3<br>Fri Aug 8 | Standard  |
|---|-----------|----------------------|------------------|-----------|
| Military Logistics University Day (Mon Sept 22) | \$500.00  | \$500.00             | \$500.00         | \$500.00  |
| Main Conference (Tues-Wed Sept 23-24)           | \$799.00  | \$799.00             | \$899.00         | \$999.00  |
| PBL Focus Day (Thurs Sept 25)                   | \$500.00  | \$500.00             | \$500.00         | \$500.00  |
|   | \$1,499.0 | \$1,699.0            | \$1,799.0        | \$1,899.0 |
| Superpass (all 4 days) - Best Deal!             | 0         | 0                    | 0                | 0         |
| Industry  | EB1       | EB2<br>Fri Jul<br>11 | EB3<br>Fri Aug 8 | Standard  |
| Military Logistics University Day (Mon Sept 22) | \$500.00  | \$500.00             | \$500.00         | \$500.00  |
| Main Conference (Tues-Wed Sept 23-24)           | \$999.00  | \$999.00             | \$999.00         | \$999.00  |
| PBL Focus Day (Thurs Sept 25)                   | \$500.00  | \$500.00             | \$500.00         | \$500.00  |
|   | \$1,499.0 | \$1,699.0            | \$1,799.0        | \$1,899.0 |
| Superpass (all 4 days) - Best Deal!             | 0         | 0                    | 0                | 0         |

**Organization Details**

|                          |  |
|--------------------------|--|
| <b>Company Name:</b>     |  |
| <b>Mailing Address:</b>  |  |
| <b>Main Telephone:</b>   |  |
| <b>Direct Telephone:</b> |  |
| <b>Fax:</b>              |  |
| <b>Email Address:</b>    |  |

*Delegate Details*

| Name                     | Title | Program | Amount<br>USD |
|--------------------------|-------|---------|---------------|
| 1.                       |       |         |               |
| 2.                       |       |         |               |
| 3.                       |       |         |               |
| <b>TOTAL AMOUNT DUE:</b> |       |         |               |

# CALL FOR PAPERS



**SOLE – The International Society of Logistics**

*presents*

**SOLE 2008**

## ***Logistics Transformation and the Global Economy***

***43rd Annual International Logistics Conference and Exhibition***

**Caribe Royale Orlando**

**Orlando, Florida**

**17 – 21 August 2008**

**Workshops: 17 - 18 August 2008**

**Conference: 19 - 21 August 2008**

**SOLE - The International Society of Logistics (SOLE)** presents the 43rd Annual International Logistics Conference and Exhibition at the Caribe Royale Orlando, Orlando, Florida from **17-21 August 2008**. Representatives from Government, Industry, Business and Academia will be in attendance.

With a conference theme of **“Logistics Transformation and the Global Economy,”** the symposium will, from both strategic and operational perspectives, horizontally examine the issues and relationships surrounding logistics transformation. Participants will focus on its role both as a driver of economic security within the global economy, and as a key enabler to the achievement of collaborative information exchange, human capital development, information transparency, asset visibility, industrial cohesiveness and productivity, penetrating global market share, technology capitalization, operating footprint maximization, inter/intra-enterprise integration, and globalization.

**SOLE 2008** will offer paper presentation sessions that address all aspects of logistics and logistics transformation as an investment vehicle, from both a national and global perspective. If you are interested in submitting a paper for consideration, please submit an abstract by **15 April 2008**. If accepted for **SOLE 2008**, the paper must be submitted no later than **31 July 2008** – with the slide presentation to be submitted by **15 August 2008**. For additional information and submissions, please contact either *John (Jay) Erb*, **SOLE 2008 Deputy Chair**, at (703) 246-0756 or **SOLE Headquarters** at (301) 459-8446.

Only electronic submissions will be accepted at [John.erb@gdft.com](mailto:John.erb@gdft.com).