



# ORACLE



May 2008  
Volume 36 Number 5  
District 2, Chapter 1  
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## Chair Talk

Greetings Fellow GWAC Members and Logisticians! This issue of the GWAC ORACLE Newsletter includes information about upcoming events; Chapter Officer reports; Management Committee meeting minutes; a SOLE 2008 Call for Papers Flyer; the GWAC Election Ballot and Membership Survey, the July Luncheon Flyer and more . . . [Special note: Register now for SOLE 2008, early registration rates expire 15 July!](#)



## 2008-2009 GWAC Elections

Please see the GWAC elections process on page 7, the 2008-2009 GWAC Election Ballot on page 8, the candidate's bios starting on page 9. You will be receiving a hard copy ballot in the mail along with the membership survey form and a return envelope. You are encouraged to nominate/vote for yourself by filling in your name for any position on the GWAC Management Committee ballot. Of biggest interest, we have two unopposed openings in the positions for VC Programs and VC Education where we really need your help! This is an excellent opportunity for you to make a difference by getting more involved with GWAC and SOLE-The International Society of Logistics and to network with other professionals in the logistics community. For questions, including responsibilities of the positions, and/or to submit your self-nomination, send an email with your bio to the Elections Committee Chair, Tom Griffiths, at [tgriffiths@tsc.com](mailto:tgriffiths@tsc.com) or at (703) 995-9555. Due date is 14 July, 2008.

## June 25 GWAC Luncheon

The 25 June GWAC Luncheon was held at the Booz Allen office in Arlington, VA. The Guest Speaker was Mr. Alex Melnikov, Senior Ana-

lyst for DMSMS in the Office of the Secretary of Defense (OSD). He spoke on *Managing DMSMS*. Go to the GWAC Web Site at [www.gwacsole.org](http://www.gwacsole.org) for a copy of the presentation. See the Flyer on page 13.

## 28 May GWAC Luncheon

The 28 May GWAC Luncheon was held at the Booz Allen office in Arlington, VA. The Guest Speaker was Mr. Irv Varkoni, President, Supply Chain Operations Preparedness Education (SCOPE), who spoke on *The Supply Chain: Globalization, Preparedness, Resilience*. See the luncheon feedback article on page 10.

## GWAC CPL Study Group

With five registered CPL candidates, the GWAC CPL Study Group will begin in the next few weeks. If you are on the list you will be hearing from me soon. If you would like to be on the list call me at 703-965-5506. (See page 3 for continuation. . . .)

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## Chapter Officers

Chair	
Dave Floyd, CPL	703-526-2459
Immediate Past Chair	
Lyle Paulson, CPL	571-352-2573
Vice-Chair, Admin	
Mary Johnston	301-713-7086
Vice-Chair, Finance	
Thomas Lorenzo	703-588-6516
Vice Chair Member Services	
Tom Griffiths	703-995-9555
Vice-Chair, Professional Development	<b>(Open)</b>
Vice-Chair, Education	<b>(Open)</b>

### Advisory Members

Joyce McCallister, PMP, CPL	703-217-8431
Richmond Miller, CPL	202-314-1149
Ken Gary	703-692-5920
Dev Raheja	301-483-4525
John McLaughlin	202-314-1435

### Committee Chairs

<u>CPL Coordinator</u>	<b>(Open)</b>
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	
Tom Griffiths	703-995-9655
<u>Historian</u>	
Dave Floyd, CPL	703-526-2459
<u>Job Referral</u>	
Lorenzo Thomas	703-588-6516
<u>Logistics Education Foundation</u>	
Dave Floyd, CPL	703-526-2459
<u>Membership</u>	
Tom Griffiths	703-995-9655
<u>Award Nominations</u>	
Mary Johnston	301-713-7086
<u>Oracle Newsletter Editor</u>	
Dave Floyd, CPL	703-526-2459
<u>Public Relations</u>	
Dave Floyd, CPL	703-526-2459
<u>Retail Sales</u>	
Tom Lorenzo	703-588-6516
<u>Training</u>	<b>(Open)</b>
<u>DCCEAS Delegate</u>	
Dev Raheja	301-483-4525
<u>Webmaster</u>	
Thomas Lorenzo	703-588-6516

## The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the second Monday of the month to be published. Authors, please reference “Editorial Objectives and Guidelines” under the “ORACLE Newsletter” Link at [www.gwacsole.org](http://www.gwacsole.org) for more details. GWAC assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

## Upcoming Events

14-16 July, 2008, Performance Based Logistics 2008 to be held in Arlington, VA. Contact <http://www.asdevents.com>.

19-21 August, 2008, SOLE—The International Society of Logistics 2008 Symposium to be held at the Caribe Royale Orlando, FL. The Theme is *Logistics Transformation and the Global Economy*. Contact Jay Erb at [john.erb@gdit.com](mailto:john.erb@gdit.com) or at 301-459-8446 for more information. (See the Flyer on page 17)

16-18 September, 2008, 2008 NATO Standardization Conference to be held in Landstown, VA. Contact [www.fbcinc.com/nato](http://www.fbcinc.com/nato) or at 703-767-6872.

22-25 September, 2008, Military Logistics Summit 2008 to be held in Tysons Corner, VA. For more info contact Austin Dziwinski at [dzwinski@idga.org](mailto:dzwinski@idga.org) or at (416) 597-4754.

22-25 September, 2008, Diminishing Manufacturing Sources and Material Shortages 2008. DMSMS 2008 will be held at the Palm Springs Convention Center in California. The primary hotel is the Wyndham Palm Springs and the alternate hotel is the Hilton Palm Springs. The theme of DMSMS 2008 is *DMSMS & Standardization: Partnering to Reduce Total Ownership Cost*. Contact 937-428-2808 or at [www.dmsms2008.com](http://www.dmsms2008.com).

29-30 September, 2008, Configuration Management to be held in Washington, DC. Contact [www.technologytraining.com](http://www.technologytraining.com).

## VC Finance Report

by Thomas Lorenzo at

[thomas.lorenzo@pentagon.af.mil](mailto:thomas.lorenzo@pentagon.af.mil)

As of 31 April, 2008

Beginning Balance: \$6246.13

Income: Luncheon

Total Income: \$0.00

Expenses: (\$0.00)

Total Expenses: (\$0.00)

Ending Balance: \$6246.13

## VC Prof. Dev. Report

by Ron Hooks, PMP, at

[hooks\\_dennis@bah.com](mailto:hooks_dennis@bah.com)

The 30 July GWAC Luncheon will be held at 1530 Wilson Blvd. in Rosslyn, VA. The Guest Speaker is Mr. Michael “Bo” Gourley, DAU, who will be speaking on “*The Relationship Between Systems Engineering and Logistics.*” See the Flyer on page 14.

## CPL Chair Report

By Gary Glick, CPL at

[glickg@starpower.net](mailto:glickg@starpower.net)

### CPL Exam Update

The next CPL exam will be held in August at the SOLE Symposium.

### GWAC 2008 CPL Study Group (...Cont'd)

The CPL Study Group will require participants to hold a telecon weekly at a mutually agreed upon day and time. Chair Dave Floyd, CPL is making arrangements for the telecon. As an example, the telecon might occur at 5:30pm until 7:30pm so participants could avoid the worst of the rush hour going home. To reiterate, it will be up to the participants to decide upon the day and time. The role of GWAC Chair, Dave Floyd, CPL, will be to facilitate the standing up of the CPL Study Group and to monitor attendance and progress. All participants will be required to purchase four or five textbooks, some of them are available from SOLE at discount. Participants will be given reading assignments for each week and on a rota-

tional basis, one participant will be assigned as the Team Lead for the week. The Team Lead will lead the review of the reading material. The cost to participate in the GWAC CPL Study Group will be a non-refundable \$100, not including the cost of the 4-5 textbooks.

## SOLE Searchers

Check out the updated “Jobs” page hyperlink at the GWAC Web site at [www.gwacsole.org](http://www.gwacsole.org). or contact Thomas Lorenzo at [thomas.lorenzo.ctr@pentagon.af.mil](mailto:thomas.lorenzo.ctr@pentagon.af.mil)

## DCCEAS Chair Report

DCCEAS is off for the summer. Dev Raheja has expressed interest in leading a Fall 2008 GWAC Seminar in “*Design to Reduce the Logistics Footprint*”. More information will follow as GWAC submits and gets approval from SOLE on a Seminar Business Plan.

## Website Chair Report

Contact our new webmaster at [webmaster@gwacsole.org](mailto:webmaster@gwacsole.org) with your comments and/or input. Files added during the last month to the functional areas include the following:

### General.

- April Management Committee Meeting Agenda and Minutes

- Updated Calendar of Events

### Administration.

- Membership Spreadsheet, Password protected ([contact webmaster@gwacsole.com](mailto:contact_webmaster@gwacsole.com))

- April ORACLE Newsletter

### Finance.

- Contact Dave Floyd, CPL for a copy

## Chapter Events List

### 2007-2008

#### Date

July 14

July 30

Aug 18

Aug 19-21

#### Event

GWAC Mngt. Com Mtg.

GWAC Luncheon

GWAC Mngt. Com Mtg.

SOLE 2008 Symposium

## GWAC Management Management Committee Meeting Minutes

### CALL TO ORDER:

Chair Dave Floyd, CPL, called the meeting to order at 5:45p.m. on 14 May, 2008 at Hamburger Hamlet Restaurant in Arlington, VA.

### CHAPTER OFFICERS PRESENT:

Dave Floyd, CPL	Chapter Chair
Lyle Paulson	IPC
Tom Griffiths	VC Membership
Tom Lorenzo	VC Finance

### OLD BUSINESS:

**Past Minutes.** The GWAC Management Committee reviewed and recommended approval of the April 2008 Management Committee Meeting minutes and Financial Report.

### VC/COMMITTEE REPORTS:

#### VC FINANCE:

The GWAC financial balance is \$6246.13.

#### VC MEMBER SERVICES:

Mr. Tom Griffiths said he would set up a time to get together at his house to stuff envelopes and mail out the GWAC Ballot and Survey.

### VC PROGRAMS:

**Luncheon Speakers.** We did not hold a luncheon in August. Dr. Lloyd Muller, CPL and President of SOLE spoke at our 26 September Luncheon about *GWAC and SOLE*. Our 31 October Awards luncheon was Mr. Rick Skinner, Inspector General for the Department of Homeland Security. Our November 14 speaker was Ms. Joyce McCallister, CPL, PMP. She spoke on the *Planning, Programming, Budgeting and Execution System (PPBES)*. A luncheon was not held in December. Mr. Ted Seymour, Booz Allen, was our 30 January, 2008 speaker. He spoke on *PBL Business Case Analysis (BCA)*. Our 20 February luncheon was held in conjunction with DCCEAS at the Pier 7 restaurant in Washington, D.C. There was no GWAC Luncheon held in March. Our April luncheon speaker, Mr. Irv Varkoni, spoke on *Supply Chain Globalization, Preparedness and Resilience*.

### VC ADMINISTRATION:

**On a personal note,** Rich Miller, CPL, a member of the GWAC Management Committee was on his Harley when it caught fire. He suffered 1st, 2nd and 3rd degree burns on his legs (18%) of his body and was in the hospital for two weeks getting skin grafts. He has a long road to recover through physical therapy - our prayers are with you Rich! TJ O'Malley, LMI, recently retired. Best Wishes in your retirement TJ! Contact [bun-nystreet@yahoo.com](mailto:bun-nystreet@yahoo.com) for your input.

### CPL COMMITTEE CHAIR:

There was some discussion about CPL recertification that needs to be done every five years. The next CPL Exam will be held in Orlando, FL prior to the SOLE 2008 Symposium. Contact Chair Dave Floyd, CPL at (703) 526-2459 or at [floyd\\_david@bah.com](mailto:floyd_david@bah.com).

### NEW BUSINESS:

Dev Raheja, the GWAC DCCEAS representative and GWAC Management Committee Advisor, expressed interest in conducting a GWAC Seminar on "*Design to Reduce the Logistics Footprint*" to be held sometime in the Fall contingent on SOLE's approval of the Business Plan. Topics include:

- How Much Logistics Support We Really Need?
- Designing out failure modes
- FMECA for reducing logistics needs
- Designing maintenance-free subsystems
- Techniques of reducing MTTR
- Reliability Centered Maintenance (RCM)
- Techniques of improving Inherent Availability
- Techniques to improve Operational Availability
- Prognostics design to reduce logistics cost.

### ADJOURNMENT:

There being no further discussions, Chair Dave Floyd, CPL, adjourned the meeting at 7:00pm. The next GWAC Management Team meeting will take place at Chair Dave Floyd's house on Monday, 9 June, 2008 starting at 5:45 pm. GWAC members are most welcome to attend.

**Contact SOLE  
at [www.sole.org](http://www.sole.org)**

## New Member Spotlight

**Joe D. Clements**  
**Senior Manager**

**Sustainment and Advanced Technologies**  
**LM Washington Operations**

Mr. Joe Clements is Senior Manager, Sustainment and Advanced Technologies, Lockheed Martin Washington Operations. In this role, Mr. Clements develops business relationships and marketing opportunities in the focused logistics and sustainment business areas.

Before joining Lockheed Martin, Mr. Clements was a US Navy account manager and Business Development Executive with IBM's Global Business Services public sector supply chain practice. From 2004 to 2006 Clements was a Principal Program Manager with Rockwell Collins Aviation Services Division supporting a depot partnering initiative at Warner Robins Air Logistics Center.

When Mr. Clements left active duty Military service in 2004, he was serving as the Senior Military Advisor to the Deputy Undersecretary of Defense (Logistics and Material Readiness) on the OSD staff. In this role, he was responsible for developing the logistics policy agenda for the Department of Defense. Prior to his DoD assignment, he was assigned as the Director of the Aerospace Application Group at Defense Supply Center Columbus, OH where he served as the principle advisor to the Commander on aviation supply chain execution and performance.

From 1993 to 1997, Mr. Clements served in direct fleet support roles as Supply Officer of Naval Air Station Jacksonville and USS John F. Kennedy (CV-67). He has extensive experience in both aviation supply chain management and mission support. Mr. Clements re-

tired as a Navy Supply Corps Captain in 2004.

Mr. Clements is a graduate of the United States Naval Academy and has an MBA from the University of Florida and an MS in National Security Strategy from the National War College.

**Please join me and the GWAC Management Committee in welcoming Joe as a new GWAC member!**

## Job Openings

**Description: Senior Logistics Analyst**

**General Summary:**

Position is on the staff of a not-for-profit government consulting firm located in McLean, VA. The Senior Logistics Analyst will analyze logistics processes and information systems, identify opportunities for improvement, develop policies and procedures, and provide leadership and technical guidance to other analysts in performing these tasks.

**Description: Logistics Analyst**

**General Summary:**

Position is on the staff of a not-for-profit government consulting firm located in McLean, VA. The Logistics Analyst will analyze logistics processes and information systems, identify opportunities for improvement, and develop policies and procedures. The Logistics Analyst will serve as a team member on tasks and will be required to independently manage analysis subtasks.

**For more information about these two job openings, contact our GWAC Web site at [www.gwacsole.org](http://www.gwacsole.org)**

## **ARTICLE**

### **Logistics In History:**

#### **General Kenny of Far East Supply Concepts**

When we went into the Philippines, it was at a time when Europe seemed to be needing more shipping than it had ever needed before and that minor war over there was surely absorbing a log of everything. So they cut down the number of boats that we had, and we were really in tough straits. When we first went into New Guinea, we had this bright idea that you couldn't do anything unless you had a 120-day stockage of everything. We cut that down to 90, with some misgiving on the part of MacArthur's supply crowd, and then I cut it to 60 and even to 30, and even the Air Force began to howl about 30 until they saw that Air transport could pick up the slack.

When we started into the Philippines, the shortage of shipping was so acute that we landed on the island of Leyte with 5 days stockage, and we never got more than 5-day stockage. We didn't want more than that because, by this time, we had air supply. We were flying gasoline, we were flying bombs, we were flying food, and we were flying stuff for the infantry as well as ourselves. We were really doing a job with air transport. Where in the original part of the game we had to build warehouses and setup a depot and build terrific warehouses to stock stuff in. The stuff would get spoiled with the bad weather and everything. Now we didn't have any stockage in there at all to amount to anything. These depots were largely depots repairing wrecks, and if we needed a spare part, we would fly the thing in. We would fly engines in. We were overhauling engines in Australia, and as the thing got off the test stand, it went right into an airplane. And inside of 5 or 6 hours, they were putting it in a bomber up in New Guinea.

Suppose, on the other hand, you do it the old-fashioned way. You take the silly engine off here and disassemble half of it and wrap it up in little packages, and they get lost when they open the crate. Everything is supposed to be proofed against the damp tropical weather and proofed against the salt spray that they get because they always put out stuff on the decks.

These big heavy crates are made so you can drop them from the crane to the bottom of the hold, in case they did put them in the hold and not break anything. Everything is filled up full of cosmoline, and they load the boats until they have enough for a convoy. A month goes by. This thing has gotten all rusted and the pistons won't move and the crankshaft has red spots on it. When you do get the cosmoline off it, you haven't got an engine until 2 months have gone by.

There was no doubt as soon as we started doing this stuff, that was the way to run a fast-moving war, especially when you were on a shoestring. And we finally found out that the way to run a war was on a shoestring anyhow, that was modern war, faster, and the whole Pacific campaign that MacArthur had would still be going on trying to get out of Port Moresby if it hadn't been for the transport.

**General George C. Kenney, Speech to the Air Force Association, 1952**

# GWAC CHAPTER ELECTIONS PROCESS

That time of the year is approaching soon – nomination of the new GWAC Management Committee for the next operating year. Here’s a timeline for the GWAC Policies and Procedures concerning Elections. Think it over and if you are interested, submit your name and bio to the chapter ASAP. Make a difference and run for the GWAC Management Committee!

## **NOMINATIONS COMMITTEE CHAIR:**

Activate the Nominations Committee. Collect from February Meeting present board members names of recommended replacements.

Develop nomination list.	March
Verify and screen list of candidates.	March
Prepare final list for Management Committee approval.	April Meeting
Convey approved list and biographies to the Elections Committee Chairman.	April

## **ELECTIONS COMMITTEE CHAIR:**

Activate the Elections Committee.	March
Prepare ballots.	April
Receive approved list and biographies from the Nominations Committee Chairman.	April
Submit ballots and biographies for the May ORACLE.	April
Collect executed ballots at luncheons.	May and June
Collect executed mail-in ballots.	June
Assess validity of ballots.	June
Tally ballots and announce successful candidates.	June
Notify SOLE Executive Director and District Director.	NLT 15 days after luncheon
Convey sealed ballots to incumbent Vice Chair- Admin	June Luncheon

## **CHAPTER CHAIR:**

Convene special meeting to break ties.	NLT 1 wk after June Luncheon
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## **VICE CHAIR ADMINISTRATION:**

Prepare notice of election schedule for the April ORACLE.	February
Receive sealed ballots from Elections Committee Chair.	June Luncheon
Destroy sealed ballots	31 days after receipt



**SOLE - The International Society of Logistics  
Greater Washington Area Chapter  
2008-2009 Election Ballot**



**Membership**

**Number:**

**Signature:**

\_\_\_\_\_ (Required for vote to count)

\_\_\_\_\_ **Date:** \_\_\_\_\_

**CHAIR**

Vote (X) for one (1)

**David Floyd, CPL**

\_\_\_\_\_

**VICE CHAIRS**

<p align="center"><b><u>ADMINISTRATION</u></b> VOTE (X) for one (1)</p> <p><input type="checkbox"/> <b>Mary Johnston</b></p> <p><input type="checkbox"/> _____</p>	<p align="center"><b><u>MEMBER SERVICES</u></b> VOTE (X) for one (1)</p> <p><input type="checkbox"/> <b>Tom Griffiths</b></p> <p><input type="checkbox"/> _____</p>
<p align="center"><b><u>FINANCE</u></b> VOTE (X) for one (1)</p> <p><input type="checkbox"/> <b>Lorenzo Thomas</b></p> <p><input type="checkbox"/> _____</p>	<p align="center"><b><u>PROGRAMS</u></b> Vote (X) for one (1)</p> <p><input type="checkbox"/> _____</p> <p><input type="checkbox"/> _____</p>

**PROFESSIONAL AND TECHNICAL DEVELOPMENT**  
Vote (X) for one (1)

\_\_\_\_\_

\_\_\_\_\_

**Management Team Advisors**

Vote (X) for four (4)  
(circle two for two-year term)

<input type="checkbox"/> <b>Joyce McCallister, CPL</b>	<input type="checkbox"/> <b>Richmond Miller, CPL</b>
<input type="checkbox"/> <b>Ken Gary</b>	<input type="checkbox"/> <b>Dev Raheja</b>
<input type="checkbox"/> <b>John McLaughlin</b>	<input type="checkbox"/> _____

## **Selected BoD Biographies**

**David S. Floyd, CPL**, is in his 6th year as the GWAC Chapter Chair. He is also the Newsletter Editor. Mr. Floyd, CPL, has 25 years combined logistics engineering experience supporting the U.S. Navy. He is a retired Navy Commander / Surface Warfare Officer (USNR). He is employed by Booz Allen Hamilton as an Associate where he provides logistics and configuration management support for USCG Acquisition and Life Cycle Support Programs. He was previously employed by PRC, CRC, EG&G and TMA Corporation where he provided logistics and configuration management support to NAVSEA. Mr. Floyd holds a B.S. Degree in Government and Foreign Affairs from the University of Virginia and an M.S. Degree in Systems Engineering from George Mason University. He has been a member of SOLE-The International Society of Logistics and the American Society of Naval Engineers (ASNE) since 1988. He has served as the Vice Chair Administration for the Ventura County Chapter of SOLE. Mr. Floyd recently served as the General Chair for the 2008 District 2 Professional Development Forum on Configuration Management. Mr. Floyd received the SOLE 2002 Field Award for Configuration Management and the 2007 SOLE Mo Grumbine award for service to SOLE. He lives in Alexandria, VA and has a 23-year old daughter.

**Mary E. Johnston**, Mary Johnston is a career Logistician with over 32 years experience in a variety of Logistics positions. Leaving a small town in California to join the Air Force and cut the apron strings from an over protective mother. Much to the horror of her family Ms Johnston was posted abroad much of her time in the military. Ms. Johnston settled in St. Louis after leaving the Air force and that's where she accomplished her greatest fete, her daughter Jenny. Ms. Johnston came to the DC area in 1991 and finished raising her beautiful daughter. Ms. Johnston currently supports the National Oceanic and

Atmospheric Administration (NOAA) on the National Polar-orbiting Operational Environmental Satellite System (NPOESS) in Silver Spring, MD. In the coming year Ms. Johnston will be planning a wedding to her boyfriend Tim in the same small town she so desperately wanted to get away from so many years ago.

**Richmond Miller, CPL**, joined SOLE in Aug 1982, was Awarded his CPL in Nov 1983 and has been a Life Member since 1987. He holds a BS in Business and Management, University of Maryland. MSBA work accomplished with Boston University. He has Extensive experience in a variety of demanding leadership and project management positions. He has a wide ranging background in electronics and computer maintenance, communications, DoD and FAA logistics. Presently employed with Arthur D. Little, Program Systems Management Company, Arlington, VA as a Logistics Consultant providing R&D support services to the FAA. He Retired from the Navy in 1992 after a successful career serving in many responsible positions; chief among them Communications Division Supervisor, Logistics Manager, and Electronic Material Officer. He was highly decorated due to superior performance in duty while stationed at NSA as an Integrated Logistics Support Manager and Contracting Officer's Technical Representative. He earned the 1000 points necessary to be professionalized in NSA's coveted ILS Manager Program.

**Ms. Joyce McCallister, PMP, CPL**, is a retired Marine Corps Lieutenant Colonel. She is the Meggitt-USA USMC/USN Liaison collaborating on Naval aviation research & development and acquisition projects. Experience and education focus is in program management, integrated logistics, life-cycle estimating, supply chain management, budgeting & programming, technical writing and marketing. She is a 1997 graduate of the Naval Postgraduate School (Monterey, CA) where she earned a Masters

degree in Defense Acquisition. She earned Level III DAWIA certificates in program management and acquisition logistics and Level II in systems engineering and test & evaluation. She co-authored a Naval Aviation Common Support Equipment Program Office study titled: “*Evaluation of the Inventory and Accountability Practices of Common Support Equipment Throughout Pacific and Atlantic Fleets.*” She previously served as GWAC VC for Programs.

**Mr. Dev Raheja**, *If your ROI is not 500, it is not worth doing!* This is the philosophy of DCI founder Mr. Dev Raheja. Dev is an international design assurance consultant to many Fortune 100 companies and founder of mer executive at Booz-Allen & Hamilton, Inc. and General Electric, he is the author of the books: [Assurance Technologies: Principles and Practices \(Wiley 2006\)](#) and [Zen and the Art of Breakthrough Quality Management](#). He served as Associate Professor at University of Maryland for its PhD program in Reliability Engineering from 1995-1999. He teaches [Designing for Safety and Developing Accurate Safety Specifications and Practical Reliability Engineering, Testing & Growth Management](#) courses for SAE. He is credited with turning unprofitable companies into market leaders. He has received several awards, including the Scientific Achievement Award from the System Safety Society for developing Software FMEA for safety critical applications. He is the Chair-man of the IEEE Design for Reliability Committee. He currently serves as the GWAC DCCEAS Representative.

**Mr. Tom Griffiths**, joined SOLE in June of 1990. He is the Acting GWAC Vice Chair for Member Services. He is also a Senior Logistics Engineer with Technology Service Corporation. He is a retired Navy Chief Electronics Technician. As a civilian he has supported NATO SEASPARROW Training Development, SPAWAR Com-

and Training), Trident Navigation Subsystem logistics (depot maintenance), a Saudi Arabian Manufacturing company (Logistics Program Manager), Defense Message System (DMS implementation, IOT&E, and field support), and Joint Strike Fighter Autonomic Logistics Customer Support (International). He currently supports NAVSEA programs for Technology Service Corporation. He has an MS IS degree and his undergraduate degree is in Business. He recently moved back to Virginia from Texas with his wife, Yuanlin.

## **Feedback Article on the GWAC 28 May Luncheon**

The 28 May GWAC Luncheon was held at the Booz Allen office in Arlington, VA. The Guest Speaker was Mr. Irv Varkoni, President, Supply Chain Operations Preparedness Education (SCOPE), who spoke on *The Supply Chain: Globalization, Preparedness, Resilience*. See a summary of his talk below. For more info, see a copy of his presentation at [www.gwacsole.org](http://www.gwacsole.org).

Mr. Varkoni spoke about recent trends that have impacted the global supply chain and made references to Thomas Friedman’s book “The World is Flat” including key events:

1. The Fall of the Berlin wall
2. Netscape goes public
3. Workflow software
4. Open Sourcing (e.g. Wikipedia)
5. Out sourcing (work to another company)
6. Offshoring (work to another country)
7. Supply Chain Management
8. In-sourcing (i.e., FEDEX)
9. In-forming (i.e., Google)
10. The Steroids (i.e., iPhone)

The five “Vs” of the Supply Chain are:

- A) Velocity B) Variability C) Value D) Visibility E) **Vulnerability** + Verdancy.

ISO 28000 is the International Standard on Supply Chain Security.

# The 2008 GWAC Membership Survey

Your GWAC Management Team is taking advantage of the upcoming ballot mailing to ask you a few questions about how the chapter can better serve your needs. Please take a moment to indicate your view on these issues (you may fill in the circle for more than one answer to each question). Please fold this sheet inside and return it with your ballot. All data submitted remains confidential unless you instruct us otherwise. Thank you in advance for your participation - your comments are important to us.

## MEMBER SERVICES

1. **GWAC Membership.** What do you like most about being a GWAC member? What do you like least about being a GWAC member?

a. Most. \_\_\_\_\_

b. Least. \_\_\_\_\_

2. **Chapter Resources.** Area(s) in which you would make use of GWAC's resources include:

- a. Standards, practices and training/education in logistics applications and processes.
- b. Consolidated library services (e.g., richly-linked web site serving many logistics disciplines).
- c. Stronger networking among agencies, businesses, and logistics experts.
- d. Clearinghouse for personnel recruiting, job openings or business development.
- e. \_\_\_\_\_

3. **Membership Participation.** Do you have any recommendations for increasing chapter membership and participation in chapter functions? If yes, please elaborate.

a. Yes. \_\_\_\_\_

b. No.

## ADMINISTRATION

1. **Career Assistance.** Would you like to speak to other GWAC members or submit information to the Newsletter editor about your experiences, organization, job openings, or job-seeking needs? If so, please specify which area(s)?

a. Yes. \_\_\_\_\_

b. No.

Area(s): \_\_\_\_\_

2. **Newsletter.** How often do you download/read the newsletter off the web site?

- a. Every month.
- b. 4-6 times a year.
- c. Less than 4 times a year.
- d. Never.

3. Do you have any recommendations for improving the content, quality or look of the GWAC Newsletter? If yes, what are they?

a. Yes \_\_\_\_\_

b. No

# The 2008 GWAC Membership Survey (Cont'd)

## GWAC WEB SITE

1. **Web Site.** The GWAC Website ([www.gwacsole.org](http://www.gwacsole.org)) had over 3500 hits over the last year. The most visited pages were the start page, newsletter page, programs page, and career assistance page. What changes (design/content) would you like to see made to the GWAC web site to increase overall visits and what other pages/links would you like to see available/have more robust content? \_\_\_\_\_

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## PROGRAMS

1. What would you do differently about current GWAC Chapter functions, processes and procedures?  
a. \_\_\_\_\_

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b. Nothing.

2. **Luncheon Speaker.** Would you be willing to be a speaker at an upcoming monthly luncheon? If so, what would be your topic? (Meal is free along with token(s) of appreciation).

a. Yes

b. No

Name/Phone #: \_\_\_\_\_

Topic: \_\_\_\_\_

3. What is your feedback so far on rotating GWAC Luncheon locations throughout the greater Washington area? Please elaborate on the luncheon cost, locations, parking, convenience, food, speakers, presentations:

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## PROFESSIONAL DEVELOPMENT and EDUCATION

1. **Logistics 101 Training Opportunities.** Would you or your company/activity be interested in receiving a one-day logistics training course, presented by GWAC, for a nominal fee? Can you help publicize and promote attendance at this one-day logistics introduction course within your organization? Would you like to be a presenter, or provide a presenter, at a one-day logistics introduction course, and what would be your topic?

a. Yes

b. No

Topic(s): \_\_\_\_\_

2. **Seminar.** Would you be willing to host or conduct a one-day Seminar on behalf of GWAC SOLE? If yes, please elaborate on the topic, location, timeframe(s) and any anticipated costs. If no, what topics would you be interested in hearing at a one-day GWAC Seminar?

a. Yes \_\_\_\_\_

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b. No \_\_\_\_\_

3. **CPL Study Group.** Would you be interested in participating in a GWAC CPL Exam Study Group that would meet one night a week via telecon from 5:30pm to 7:30 at a location TBD? As a participant? As a facilitator? As a provider of study materials?

a. Yes \_\_\_\_\_

b. No \_\_\_\_\_



*Please Join the Greater  
Washington Area Chapter (GWAC) of  
SOLE – The International Society of Logistics*



**On Wednesday, 25 June, 2008**

**at the Booz Allen Rosslyn Office,**

**1530 Wilson Blvd., Arlington, VA from 11:30 am to 12:45 pm**

*for a luncheon and presentation. The event is \$5.00 pay at the door.*

*RSVP to [bunnystreet@yahoo.com](mailto:bunnystreet@yahoo.com)*

**Mr. Alex Melnikov**

**Deputy Director, Diminishing Manufacturing Sources and Material Shortages (DMSMS) within the Defense Standardization Program Office, Office of the Assistant Deputy Under Secretary of Defense (Supply Chain Integration)**

**Topic: Managing DMSMS**

Mr. Melnikow currently is the Deputy Director, Diminishing Manufacturing Sources and Material Shortages (DMSMS) within the Defense Standardization Program Office, Office of the Assistant Deputy Under Secretary of Defense (Supply Chain Integration). **He is the Office of the Secretary of Defense (OSD) senior analyst responsible for the development and implementation of programs, policies, plans, systems, and procedures in support of DMSMS.**

Joint Service/Industry participation:

- Chair, DoD DMSMS Working Group
- Chair, Tools Development Sub-committee, Parts Standardization Management

Federal Service: 32 years of engineering experience in the areas of program management, customer relationship management, process reengineering, quality assurance, environmental testing, and mechanical design.

Education:

- Bachelor of Science Degree in Mechanical Engineering from the University of Tennessee, Knoxville

Certification:

-DAWIA Level III certified in Production and Quality Assurance

Personal: Mr. Melnikow is a native of Syracuse, NY, is married and is the proud father of two daughters.



*Please Join the Greater  
Washington Area Chapter (GWAC) of  
SOLE – The International Society of Logistics*



**On Wednesday, 30 July, 2008**

**at the Booz Allen Rosslyn Office,**

**1530 Wilson Blvd., Arlington, VA from 11:30 am to 1:00 pm**

*for a luncheon and presentation. The event is \$5.00 pay at the door.*

*RSVP to [bunnystreet@yahoo.com](mailto:bunnystreet@yahoo.com)*

**Mr. Michael D. “Bo” Gourley  
Program Director for Logistics Sustainment at  
the Defense Acquisition University (DAU)**

**Topic: The Relationship Between  
Systems Engineering and Logistics**

Mr. Michael Gourley is the Program Director for Logistics Sustainment at the Defense Acquisition University (DAU), Fort Belvoir, Virginia. He is responsible for the development and continual assessment of Sustainment Logistics learning asset materials and products, including curricula, training, guidance, and body of knowledge information compiled in the DoD Logistics Community of Practice website. Additionally, he provides support to the Office of the Under Secretary of Defense (AT&L) and the Military Departments in training and guidance related to Sustainment Logistics policy and implementation.

From 2002-2006, Mr. Gourley was a Professor of Logistics at the DAU South Region campus in Huntsville Alabama. He instructed all Logistics courses in the DAU curriculum: Executive Logistics Management, Acquisition Logistics Fundamentals, Intermediate Acquisition Logistics, Systems Sustainment Management Fundamentals, Reliability and Maintainability, Configuration Management, Provisioning, and Performance-Based Logistics. He has also provided consulting and performance support services to multiple Army, Navy, and Joint program offices, and ACTD/JCTD programs.

Mr. Gourley holds an MBA in Industrial Management. He has received the Demonstrated Master Logistician (DML) designation from SOLE - The International Society of Logistics. He is also DAWIA certified in Lifecycle Logistics and Program Management. He and his wife, Pam, live in Fredericksburg, VA. They have seven children and two grandchildren.



## **2008 NATO Standardization Conference**

**16-18 September 2008  
National Conference Center  
Lansdowne, VA, USA  
Washington, DC metro area**



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### **Conference Fact Sheet**

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The United States will be co-hosting the North Atlantic Treaty Organization (NATO) Standardization Conference with the NATO Standardization Agency (NSA) and Allied Command Transformation (ACT). This exclusive conference brings together practitioners from North America and Europe to present new approaches and ideas for standardization within NATO, to foster integration of the latest developments in allied transformation, and to facilitate the practical application of standardization in support of the Alliance.

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#### **SPONSORSHIP**

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- United States Department of Defense;
- Allied Command Transformation (ACT); and
- North Atlantic Treaty Organization Standardization Agency (NSA).

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#### **GOALS**

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This conference is designed to present attendees with an orientation of the present and future of Standardization within the North Atlantic Treaty Organization (NATO).

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#### **TARGET AUDIENCE**

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This conference is suitable for Ministry of Defense military, civilian and contractor personnel from NATO member nations and Partner for Peace countries.

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#### **REGISTRATION**

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There is a nominal registration fee for this event. Please visit the conference link at <http://www.fbcinc.com/nato> to register for this event.

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#### **NEED MORE INFORMATION?**

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If you need additional information about the conference, please contact the Defense Standardization Program Office (USA) at 1-703-767-6872.



TLM/AD

## Delegate Registration Form

6/29/08



September 22-25, 2008  
 Sheraton Premiere at Tysons Corner  
 Vienna, VA

Please return to: Austin Dziwinski  
 E-mail: [austin.dzwinski@idga.org](mailto:austin.dzwinski@idga.org)  
 Fax: (416) 598-7934

Phone: (416) 597-4754

### PROGRAM OPTIONS

Military, Government & Academia	EB1	EB2	EB3	Standard
	<b>Fri Jun 3</b>	<b>Fri Jul</b>	<b>Fri Aug 8</b>	
Military Logistics University Day (Mon Sept 22)	\$500.00	\$500.00	\$500.00	\$500.00
Main Conference (Tues-Wed Sept 23-24)	\$799.00	\$799.00	\$899.00	\$999.00
PBL Focus Day (Thurs Sept 25)	\$500.00	\$500.00	\$500.00	\$500.00
Superpass (all 4 days) - Best Deal!	\$1,499.0	\$1,699.0	\$1,799.0	\$1,899.0
Industry	EB1	EB2	EB3	Standard
	<b>Fri Jun 3</b>	<b>Fri Jul</b>	<b>Fri Aug 8</b>	
Military Logistics University Day (Mon Sept 22)	\$500.00	\$500.00	\$500.00	\$500.00
Main Conference (Tues-Wed Sept 23-24)	\$999.00	\$999.00	\$999.00	\$999.00
PBL Focus Day (Thurs Sept 25)	\$500.00	\$500.00	\$500.00	\$500.00
Superpass (all 4 days) - Best Deal!	\$1,499.0	\$1,699.0	\$1,799.0	\$1,899.0
	0	0	0	0

### Organization Details

<b>Company Name:</b>	
<b>Mailing Address:</b>	
<b>Main Telephone:</b>	
<b>Direct Telephone:</b>	
<b>Fax:</b>	
<b>Email Address:</b>	

### Delegate Details

Name	Title	Program	Amount
1.			
2.			
3.			
<b>TOTAL AMOUNT DUE:</b>			

# CALL FOR PAPERS



**SOLE – The International Society of Logistics**

*presents*

**SOLE 2008**

## ***Logistics Transformation and the Global Economy***

***43rd Annual International Logistics Conference and Exhibition***

**Caribe Royale Orlando**

**Orlando, Florida**

**17 – 21 August 2008**

**Workshops: 17 - 18 August 2008**

**Conference: 19 - 21 August 2008**

**SOLE - The International Society of Logistics (SOLE)** presents the 43rd Annual International Logistics Conference and Exhibition at the Caribe Royale Orlando, Orlando, Florida from **17-21 August 2008**. Representatives from Government, Industry, Business and Academia will be in attendance.

With a conference theme of **“Logistics Transformation and the Global Economy,”** the symposium will, from both strategic and operational perspectives, horizontally examine the issues and relationships surrounding logistics transformation. Participants will focus on its role both as a driver of economic security within the global economy, and as a key enabler to the achievement of collaborative information exchange, human capital development, information transparency, asset visibility, industrial cohesiveness and productivity, penetrating global market share, technology capitalization, operating footprint maximization, inter/intra-enterprise integration, and globalization.

**SOLE 2008** will offer paper presentation sessions that address all aspects of logistics and logistics transformation as an investment vehicle, from both a national and global perspective. If you are interested in submitting a paper for consideration, please submit an abstract by **15 April 2008**. If accepted for **SOLE 2008**, the paper must be submitted no later than **31 July 2008** – with the slide presentation to be submitted by **15 August 2008**. For additional information and submissions, please contact either *John (Jay) Erb*, **SOLE 2008 Deputy Chair**, at (703) 246-0756 or **SOLE Headquarters** at (301) 459-8446.

Only electronic submissions will be accepted at [John.erb@gdft.com](mailto:John.erb@gdft.com).