



# ORACLE



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## Chair Talk

Greetings Fellow GWAC Members and Logisticians! This issue of the GWAC ORACLE Newsletter includes information about upcoming events; Chapter Officer reports; Management Committee meeting minutes; an article on *“The impending Talent Crisis– Six Sigma and Lean to the Rescue”*; a 2006 GWAC Membership Committee Election Ballot (note: you will be receiving a hard copy in the mail as well); a SOLE 2006 SOLE Symposium Flyer, an announcement and submission form template for nominating individuals to receive an award at our 2006 October Awards Luncheon.



It is with sadness that I report to you the resignation of our District 2 Director, Mike Connor. Mike is a man of honesty, integrity and conscience. Mike has done much to rejuvenate the role of the District 2 Director. He has been enthusiastic in his support of the annual Mid-Atlantic Logistics Conference. I regret to see the loss of his services to the District and to the overall society. He will be sorely missed.

### June GWAC Luncheon Feedback

The guest speaker for our June Luncheon was Major Kevin McKenna, USA. Major McKenna served 15 months in Iraq as the Logistics Planner and Battalion Executive Officer for the 501st Forward Support Battalion, 1st Armored Division. The mission of the Forward Support Battalion was to provide logistics support (e.g., fuel, ammunition, water, food and medical) to forward deployed units. His unit covered the east side of the Tigris river in Bagdad. Equipment maintenance support was provided by the Maintenance Support Battalion located near the airfield in Bagdad. He said that in the beginning, the Customer Wait Time for

parts was 30 days. Within six months this was reduced to five to seven days. Injured soldiers requiring first aid were treated by the medical team within his Battalion. Soldiers with more serious injuries were evacuated to the Green Zone hospital by helo or by an armored ambulance. Major McKenna said that his greatest accomplishments came from his Battalion’s contributions to the soldiers’ quality of life and good morale with the advent of many of the things we take for granted: bottled water, hot meals and air– conditioned shelter.

### 27 September GWAC Luncheon

We are still looking for a guest speaker for our September Luncheon. An announcement Flyer will be sent out separately when one is identified. The speaker for our 25 October GWAC Annual Awards luncheon is the world renowned Dr Jezdimir Knezevic, B.Eng., M.Sc., Ph.D, from the MIRCE Akademy in England. The topic is *“From Logistics Processes to Logistics Profession”*. More to follow.

## **Inside this Issue**

<u>Title</u>	<u>Page</u>
Front Page – Chair Talk .....	1
Upcoming Events.....	2
Vice Chair Reports.....	3
Management Team Meeting Minutes...	4
GWAC Awards Nomination Info.....	5
Article on Six Sigma and Lean.....	8
Selected Election Ballot Bios.....	10
Chapter Officers Election Ballot.....	12
SOLE 2006 Symposium Flyer.....	13

## Chapter Officers

Chair	
Dave Floyd, CPL	571-218-3342
Immediate Past Chair	
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	
Mary Johnston	202-646-5518
Vice-Chair, Finance	
B.J. Silvey	703-860-5141
Acting Vice Chair Member Services	
Tom Griffiths	703-3833150
Vice-Chair, Professional Development	x325
LCDR Ron Hooks	703-217-8431
Vice-Chair, Education	
Gary Glick, CPL	703-414-6773

### Advisory Members

Joyce McCallister, PMP, CPL	703-217-8431
Richmond Miller, CPL	202-646-5425
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
Ed Spriggs, CPL	703-560-8828
Jack Fogal	703-860-4080

### Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
Dave Floyd, CPL	571- 218-3248
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd, CPL (Acting)	571- 218-3248
<u>Public Relations</u>	Open
<u>Retail Sales</u>	Open
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600
<u>Other</u>	
<u>District Director</u>	
Mike Connor	703-604-7370
<u>SOLE Headquarters</u>	301-459-8446

## The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the second Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at [www.gwacsole.org](http://www.gwacsole.org) for more details. GWAC assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

## Upcoming Events

August 13 - 17, 2006, 41st Annual International Logistics Conference & Exhibition to be held at the Omni Mandalay at Las Colinas (Dallas), TX. The theme is "*Logistics: The Next Generation*". The three-day symposium will offer strategic perspectives on the critical components of Logistics; along with offering invaluable insights into the future direction, integration, and the next advancements in Logistics. See the attached Flyer on page 13 and contact SOLE at [www.sole.org](http://www.sole.org)

August 14-15, 2006, Basic Configuration Management to be held in Washington, D.C. Contact [www.TechnologyTraining.com](http://www.TechnologyTraining.com).

August 24-25, 2006, Integrated Master Plan/Schedule to be held in Washington, D.C. Contact [www.TechnologyTraining.com](http://www.TechnologyTraining.com).

August 24-25, 2006, Integrated Baseline Review to be held in Washington, D.C. Contact [www.TechnologyTraining.com](http://www.TechnologyTraining.com).

September 6, 2006, Asset Management Conference and Expo to be held in Baltimore, MD. Contact: [www.assetexpo.com](http://www.assetexpo.com).

September 19-20, 2006, Military Logistics Summit 2006, to be held in Tysons, VA, Contact [www.thomas.glynnne@idga.org](mailto:www.thomas.glynnne@idga.org).

## Financial Report

by BJ Silvey at  
[silveybjmarbj@comcast.net](mailto:silveybjmarbj@comcast.net)

As of 30 June, 2006

Beginning Balance: \$6072.63

Income: Luncheon

Total Income: \$217.00

Expenses: (\$139.50)

Total Expenses: (\$139.50)

Ending Balance: \$6150.13

## VC Programs

by LCDR Ron Hooks, USCG, at  
[dhooks@comdt.uscg.mil](mailto:dhooks@comdt.uscg.mil)

The speaker for our 27 September Luncheon has not been identified. We will get word out to you as soon as one is identified or you can visit our Web site at [www.gwacsole.org](http://www.gwacsole.org).

## VC Technical

By Gary Glick, CPL at  
[glickg@starpower.net](mailto:glickg@starpower.net)

### CPL Exam Update

The next CPL exam will be held in Dallas, TX, during SOLE 2006. The November 2006 CPL exam will be held on the first Saturday in November at the Florida Institute of Technology (FIT) training center located on Eisenhower avenue in Alexandria, VA.

## SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at [www.gwacsole.org](http://www.gwacsole.org). or contact Linc Hallen at 301-460-5060.

## DCEAS

DCCEAS does not meet again until September. The latest report is as follows: Richard Leshuk, the delegate from the Technology Transfer Society (TTS) presented an infor-

mal briefing on the annual Digital Edge Expo. The 5th Annual NBC4 Digital Edge Expo attracted an estimated 40,000 visitors over the two days of the event, making it the most successful ever. Held at the Washington Convention Center, Aug. 27-28, 2005, the Expo was open 9 a.m. to 5 p.m. both days and was free to the public. Visitors said they enjoyed all that was offered at the Expo, but were especially pleased with being able to speak directly with technology experts who could answer questions. Visitors' concerns ranged from how to protect themselves against identity theft to what kind of flat-screen TV to purchase, and beyond.

## Chapter Website

Contact the webmaster at [webmaster@gwacsole.org](mailto:webmaster@gwacsole.org) with your comments and/or input. Files added during the last month to the functional areas include the following:

### General.

- June Membership Committee Meeting Agenda and Minutes
- Updated Calendar of Events

### Administration.

- Membership Spreadsheet, Password protected (contact [webmaster@gwacsole.com](mailto:webmaster@gwacsole.com))
- June ORACLE Newsletter

### Finance.

- June Financial Report

## Chapter Events List

### 2006-2007

<u>Date</u>	<u>Event</u>
<u>Aug 9</u>	GWAC BoD Meeting
<u>Sep 13</u>	GWAC BoD Meeting
<u>Sep 27</u>	GWAC Luncheon
<u>Oct 11</u>	GWAC BoD Meeting
<u>Oct 25</u>	GWAC Awards Luncheon

## GWAC Management Committee Meeting Minutes

### CALL TO ORDER:

Chair Dave Floyd, CPL, called the meeting to order at 5:45p.m. on 14 June, 2006 at Chair Dave Floyd's house.

### CHAPTER OFFICERS PRESENT:

Dave Floyd, CPL	Chapter Chair
Tom Griffiths	VC Membership
BJ Silvey	VC Finance
Gary Glick, CPL	VC Education

### OLD BUSINESS:

Past Minutes. The GWAC Management Committee reviewed and recommended approval of the June 2006 Management Committee Meeting minutes and Financial report for the month of June.

### VC/COMMITTEE REPORTS:

#### VC FINANCE:

Finances were approved. \$6150.13 in account. We have purchased a laptop that will satisfy all GWAC requirements including newsletter preparation and speaker presentations. We still need Microsoft Photoshop software to be purchased and installed. BJ Silvey mailed an inventory receipt to Chair Dave Floyd for signature and use in keeping track of all GWAC owned equipment.

#### VC Member Services:

Tom Griffith is the new, acting Member Services Chair for GWAC. Tom has compared our membership list with the headquarters list and found errors. Tom will use the opportunity of mailing out the GWAC ballot and survey form to verify the membership list.

#### VC PROGRAMS:

Luncheon Speakers. Ron Hooks has lined up speakers for the rest of year except for September. Linc Hallen has succeeded in lining up Dr. Knesevic from the MIRCE Academy to speak at the 2006 GWAC October Awards

luncheon. In addition, Dr. Knesevic has offered to give a one-day technical seminar on *Supportability Engineering*. Linc Hallen is making arrangements for the visit. Richmond Miller, CPL, has made conference room arrangements for the workshop at the FAA office located near the L'Enfant Plaza metro station in Washington, DC.

### VC ADMINISTRATION:

Any first time attendees at SOLE luncheons are free. The qualifier is you cannot have attended a luncheon within the last three years to qualify. You must also identify yourself as "new" when you RSVP. Any full time students get lunch free. We need a running list of luncheon attendees and total for last year. We need to get bios from the new members for the Oracle Newsletter.

### VC EDUCATION:

The next CPL exam will be held in Dallas, TX, during SOLE 2006. The November 2006 CPL exam will be held on the first Saturday in November at the Florida Institute of Technology (FIT) training center located on Eisenhower avenue in Alexandria, VA.

### NEW BUSINESS:

Mary Johnston will ask the people as they RSVP if they have attended in the past and work out the details for the sponsor program.

### ADJOURNMENT:

There being no further discussions, Chair Dave Floyd, CPL, adjourned the meeting at 6.50 pm. The next Membership Committee meeting is scheduled for 5:45pm on 9 August at Hamburger Hamlet in Crystal City. .

**[Visit your GWAC Web Site at www.gwacsole.org](http://www.gwacsole.org) for all your Chapter Information**



## Announcing the GWAC of SOLE 9<sup>th</sup> Annual Logistics Award Program to be held October 25, 2006

The Greater Washington Area Chapter (GWAC) of the International Society of Logistics (SOLE) is soliciting award nominations for the Ninth Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area. Our Awards committee will select award recipients, and presentations will be made at the GWAC Annual Awards Luncheon Wednesday October 25th, 2006, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m.

Award nominations should be submitted in letter format, single-spaced, typewritten, and in the attached format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to LCDR Ron Hooks at [dhooks@comdt.uscg.mil](mailto:dhooks@comdt.uscg.mil) no later than the close of business on September 15, 2006. Ensure Ron acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

**Logistician of the Year Award** - Recognizes one individual who demonstrates exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

**Logistics Specialty Award** - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition.

The following are examples of specialty award titles that might be used:

- |                                      |                              |                               |
|--------------------------------------|------------------------------|-------------------------------|
| * Integrated Logistics Support (ILS) | * Personnel Training         | * Inventory Control           |
| * Business Logistics Management      | * Technical Publications     | * Warehousing                 |
| * Life Cycle Cost Management         | * Facilities                 | * Performance-based Logistics |
| * Transportation and Handling        | * Post Production Support    | * Provisioning                |
| * Financial Management               | * Reliability                | * International Logistics     |
| * Contract Management                | * Maintainability            | * Acquisition Logistics       |
| * Supplier/Subcontractor Management  | * Human Factors              | * Software Support            |
| * Physical Distribution              | * Information Systems        | * Safety Engineering          |
| * Maintenance Management             | * Support and Test Equipment | * Supply Support              |
| * Logistics Support Analysis         | * Material Flow              | * Physical Distribution       |
| * Logistics Research & Development   | * Environmental Management   | * Supply Chain Logistics      |

Individuals may be nominated for more than one award, but can win in only one category.

All nominations should be received no later than the close of business September 15, 2006 at the following address:

LCDR Ron Hooks, PMP  
[dhooks@comdt.uscg.mil](mailto:dhooks@comdt.uscg.mil)





## **Why Managing by Facts Works**

by Jeffrey Pfeffer and Robert I. Sutton

Stanford, Calif., June 29, 2006 -- Using hard facts, such as qualitative or quantitative data, to make strategic decisions is the clearest path to the best business choices. Yet many executives ignore the facts and make "gut" decisions based on fads or hunches. Although there's great value in keen intuition and fresh ideas, evidence-based management leads to competitive advantage.

To read the full analysis contact:

<http://www.strategy-business.com/enewsarticle/enews062906>

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Art Kleiner  
Editor-in-Chief  
*strategy+business*

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### **ARTICLE**

## **The Impending Talent Crisis ... Six Sigma and Lean to the Rescue**

By Tim Noble

"Talent Wars" and "Brain Drain" are not the latest must see horror movies due out this summer, but U.S. business leaders might want to sit-up and take notice of an emerging crisis that could play-out frightening results for their organizations in the coming decade.

As 77 million U.S. Baby Boomers begin to retire over the next decade, there are only 46 million Gen-X'ers available to backfill the

Boomers' retiring ranks. Even with a modest two percent economic growth rate over the next 15 years, demand for critical talent could increase by as much as a third, creating a "war" for critical talent. For some companies the crisis may be even more immediate. One recent study of the nation's 500 largest companies reported that they expect to lose half of their senior management over the next five years. Additional studies suggest that up to 85 percent of major companies surveyed have no formal program or process in place to deal with this impending crisis.

In the past few years companies have been so transfixed on downsizing to contain costs that they have largely neglected this looming threat to their competitiveness. There is no doubt that over the next decade or so, demand for talent will ebb and flow with the economy, however there is no denying this demographic shift and the potential impact it will have on U.S. businesses. Too many companies continue to drive their human resource processes blindly, assuming the road ahead has not changed. These companies may be in for a rude awakening when they are unable to achieve even the most modest of business goals due to drastic staffing and talent shortfalls.

A less visible but no less dangerous problem is the loss of knowledge, or "brain drain," resulting from senior workers departing the organization without passing on their expertise to others. This lack of knowledge management will place many companies in a position to repeat prior mistakes and expose businesses to additional financial and operational risks. Worse yet, if no action is taken, some organizations could be headed for a point of no return with the complete loss of process knowledge in a few years.

**(Continued on next page . . .)**

Companies that rely solely on a strategy of outsourcing as a potential solution may be in for a shock as well, as existing sources of talent from offshore labor pools, such as India, Mexico and China, dry up as these countries recognize their own needs and provide incentives to retain talent in order to support their own local economic business objectives.

Given this looming demographic shift, the time for corporate leaders to act is now; however, companies must resist the urge to rush ahead without a well-balanced and deliberate approach to managing and leveraging their human capital. Part of the solution may lie with such tools as Six Sigma and Lean. With their focus on process discipline, variation reduction and waste elimination, these tools are well-suited to help companies address this impending crisis.

Six Sigma has long been utilized by organizations to transform manufacturing and transactional processes from art to science by defining and validating key process variables to gain process control and eliminate variation. A key part of this methodology is the capture, transfer and validation of knowledge from process owners, thus making Six Sigma an essential part of any action plan to deal with the dangers of organizational “brain drain.” Companies need to not only view Six Sigma as a tool to drive productivity and service, but also as an essential methodology for critical knowledge management within their organizations. Six Sigma has a built-in tool set that lends itself very nicely to capturing and validating critical process knowledge that may otherwise be lost when key talent departs an organization.

The Lean tool kit can also play an important role in aiding organizations as they deal with this imminent crisis. Lean has a built-in

methodology with such tools as “value-stream-mapping” and “standardized work” that can help organizations identify and eliminate non-value-added processes that waste human capital. Lean, with its focus on waste elimination, is ideal for helping organizations to free up human capital for re-deployment. However, Lean will need to move beyond its stereotype as a tool set for only manufacturing and be accepted and applied to transactional processes in order to be an effective tool to mitigate the effects of this impending crisis.

Six Sigma and Lean are only part of the potential solution, providing a proven set of tools that can be part of a broader business talent management strategy. Business leaders will first need to recognize that the short-term solutions of the past will not work and accept that the landscape for talent management will dramatically change, requiring a more balanced and comprehensive solution in order to remain competitive in the coming decades.

#### About the Author:

Tim Noble is the managing principal of The Avery Point Group, a leading national executive search firm providing functional expertise and executive search focus in the areas of Six Sigma, Lean, plant management, operations management, supply chain management and distribution management. [www.AveryPointGroup.com](http://www.AveryPointGroup.com).

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## Selected BoD Biographies

**David S. Floyd, CPL**, is in his 5th year as the GWAC Chapter Chair. He is also the Newsletter Editor. Mr. Floyd, CPL, has 25 years combined logistics engineering experience supporting the U.S. Navy. He is a retired Naval Reserve Surface Warfare Officer. Dave is employed by Booz Allen Hamilton as an Associate. He provides logistics and configuration management support for the USCG Deepwater Acquisition and Life Cycle Support Program. He was previously employed by CRC, EG&G and TMA Corporation where he provided logistics and configuration management support to NAVSEA over a 20 year period. Mr. Floyd holds a B.S. Degree in Government and Foreign Affairs from the University of Virginia and an M.S. Degree in Systems Engineering from George Mason University. He has been a member of the International Society of Logistics (SOLE) and the American Society of Naval Engineers (ASNE) since 1988. He has served as the Vice Chair Administration for the Ventura County SOLE Chapter of SOLE. He has also served five years on the Board of Directors for SOLE District's 2 Mid- Atlantic Log Committee as the Publicity Chair. Mr. Floyd received the SOLE Field Award for Configuration Management at the SOLE 2002 annual symposium. Mr. Floyd lives in Alexandria, VA and has a 19-year old daughter Jessica in College at UDel.

**Mary E. Johnston**, is the current Vice Chair--Administration. Mary is a career logistician with over 28 years of experience in a variety of logistics related areas. She served in the USAF as an aircraft mainte-

nance officer on F-111E's, F-106's, F-4E's, F-15 C&D's and the T-33's. Mary served on active duty for 9 years before relocating to St Louis to work for McDonnell-Douglas. She left St Louis and moved to the Washington DC area in the early 90's and has worked for a number of local contractors since then. She lives in Springfield, VA with her Fiancée, Tim and 18-year-old daughter, Jenny. She has a Bachelors of Arts Degree from California State University, Fresno, CA and a Masters of Science Degree from Vanderbilt University.

**CDR Ron Hooks, USCG**, currently serves as the Logistics Support Manager and Port Installation Officer for the Coast Guard Ports and Waterways Safety System major acquisition. In this capacity he is responsible for ensuring all logistics issues for the new Vessel Traffic Management system receive consideration, as well as planning and overseeing system installations in nine major U.S. ports. Prior to this assignment, he served as Comptroller for the Command and Control Engineering Center, Supply Officer for the Coast Guard Cutter Mellon, Budget Officer for the Fifth District Reserve Branch, and as an Electronics Technician on the Coast Guard Cutter Northland prior to attending Officer Candidate School. Ron received his Masters in Business Administration from Old Dominion University in May of 2002 and is currently preparing to sit for the PMI Project Management Professional certification test. He joined SOLE in May of 2004 and attended the 2004 Annual Conference as well as this years Mid-Atlantic Logistics conference. He is married with a 16 year old daughter and lives in King George, VA.

**Gary Glick, CPL**, is the current Vice Chair Technical and Professional Development. Gary came to the Washington area defense contracting community in 1978 after five years in surface ships that taught him that everything comes down to logistics. In his first job at Northrop Services, a particularly enthusiastic mentor named Charlie Hymers introduced him to the world of professional engineering services and integrated logistics support. At Northrop Services, and later at ORI, Mr. Glick helped work out the maintenance and material support needs of the TRIDENT submarine, and went on to work logistics and life cycle cost for ships, aircraft, missiles, satellite communications, and finally Ballistic Missile Defense. His logistics experience spans every level, “from a classified depth to a classified altitude.” Mr. Glick currently works on Cost and Operational Performance Trades for the evolving international Joint Strike Fighter program. Mr. Glick has been a member of the Society of Logistics Engineers since 1978, and has been active the Greater Washington Area Chapter since 1989 as CPL coordinator, Board member, and chairman of the Systems Management Track at the 1996 International symposium.

**B.J. Silvey, CPL** is a current Executive Board Member and former District Director. B.J. served for over 31 years in the US Army Quartermaster Corps, both in the active and reserve components, and retired as a Colonel. He has had extensive experience in logistics operations, supply, transportation and services management. His decorations include the Legion of Merit, Meritori-

ous Service Medal with Oak Leaf Cluster, Bronze Star Medal, and Vietnamese Honor Medal, First Class. In his civilian career, he worked with industry and Government on Navy submarine and surface sonar and mine countermeasures systems. He was the ILS Manager for NAVSEA for the MK50 Torpedo Program.

**Tom Griffiths**, joined SOLE in June of 1990. He is the Acting GWAC Vice Chair Member Services. He is also a Senior Logistics Engineer with Technology Service Corporation. He is a retired Navy Chief Electronics Technician. As a civilian he has supported the NATO SEASPARROW Training Development, SPAWAR Command and Control Ashore (OBU Logistics and Training), Trident Navigation Subsystem logistics (depot maintenance), a Saudi Arabian Manufacturing company (Logistics Program Manager), Defense Message System (DMS implementation, IOT&E, and field support), and Joint Strike Fighter Autonomic Logistics Customer Support (International). He has an MS IS degree and his undergraduate degree is in Business. He recently moved back to Virginia from Texas with his wife, Yaunlin.

**Contact SOLE-The  
International Society  
of Logistics at  
[www.sole.org](http://www.sole.org)**



**SOLE - The International Society of Logistics**  
**Greater Washington Area Chapter**  
**2006-2007 Election Ballot**



**Membership**

**Number:**

\_\_\_\_\_ (Required for vote to count)

**Signature:**

\_\_\_\_\_ **Date:** \_\_\_\_\_

**CHAIR**

Vote ('X') for one (1)

**David Floyd, CPL**

\_\_\_\_\_

**VICE CHAIRs**

<p align="center"><b><u>ADMINISTRATION</u></b> VOTE ('X') for one (1)</p> <p><input type="checkbox"/> <b>Mary Johnston</b></p> <p><input type="checkbox"/> _____</p>	<p align="center"><b><u>MEMBER SERVICES</u></b> VOTE ('X') for one (1)</p> <p><input type="checkbox"/> <b>Tom Griffiths</b></p> <p><input type="checkbox"/> _____</p>
<p align="center"><b><u>FINANCE</u></b> VOTE ('X') for one (1)</p> <p><input type="checkbox"/> <b>BJ Silvey</b></p> <p><input type="checkbox"/> _____</p>	<p align="center"><b><u>PROGRAMS</u></b> Vote ('X') for one (1)</p> <p><input type="checkbox"/> <b>LCDR Ron Hooks, USCG</b></p> <p><input type="checkbox"/> _____</p>

**PROFESSIONAL AND TECHNICAL DEVELOPL-  
MENT** Vote ('X') for one (1)

**Gary Glick, CPL**

\_\_\_\_\_

**BOARD OF DIRECTORS (Advisors)**

Vote ('X') for four (4)  
(circle two for two-year term)

<input type="checkbox"/> <b>Joyce McCallister, CPL</b>	<input type="checkbox"/> <b>Ed Spriggs, CPL</b>
<input type="checkbox"/> <b>Ken Gary</b>	<input type="checkbox"/> _____
<input type="checkbox"/> <b>Lincoln Hallen</b>	<input type="checkbox"/> _____
<input type="checkbox"/> <b>Richmond Miller, CPL</b>	<input type="checkbox"/> _____



# **SOLE – The International Society of Logistics**

*with support from the  
Space Logistics Technical Committee of the  
American Institute of Aeronautics and Astronautics*

[\[www.aiaa.org/tc/sl/\]](http://www.aiaa.org/tc/sl/)

presents

**SOLE 2006**

**41st Annual International Logistics Conference and Exhibition**

*Omni Mandalay Hotel at Las Colinas*

[\[www.omnihotels.com/FindAHotel/DallasMandalay.aspx\]](http://www.omnihotels.com/FindAHotel/DallasMandalay.aspx)

**Dallas (Irving), Texas**

[\[www.irvingtexas.com\]](http://www.irvingtexas.com)

**13 –17 August 2006**

Workshops: 13-14 August 2006

Conference: 15-17 August 2006

***LOGISTICS: THE NEXT GENERATION***

See the Conference Flyer [\[www.sole.org/conference.asp\]](http://www.sole.org/conference.asp)

Register Now!

For additional information please contact *Charlie Baldwin* at (703) 607-9428 or at [ccbaldwin@verizon.net](mailto:ccbaldwin@verizon.net).