



ORACLE



December 2004
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District 2, Chapter 1
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Chair Talk

Greetings and Happy Holidays Fellow GWAC Members and Logisticians. I hope you have been enjoying your time off



with the unseasonably warm weather. Please take a moment to think about/pray for those less fortunate whose lives were impacted by the massive tsunami that occurred this past week in the Indian Ocean. I

wish you all the best for the New Year!

January 19, 2005 GWAC Luncheon

Although we did not hold a luncheon in December, our January luncheon promises to be a very interesting and enlightening one. Our distinguished speaker, Mr. John Becker, will be giving a presentation on Deminishing Manufacturing Sources and Material Shortages (DMSMS). Mr. Becker who is with the Office of the Secretary of Defense (OSD) in Acquisition, Technology and Logistics (AT&L) works for one of our Chapter members, Mr. Lou Kratz, who is the Assistant Deputy Under Secretary of Defense for Logistics Plans and Policy.

DMSMS is a DoD solution that addresses technology obsolescence brought on by the increasing use of Commercial Off-The-Shelf (COTS) Technology in both DoD and Commercial hardware and software acquisition programs. You should find the presentation to be very informative as Mr. Becker will be giving a high level summary of where we have been, where we are currently, and where we are headed with this important topic. Please note that our luncheon, usually scheduled on the last

Wednesday of the month, will be held on Wednesday, 19 January to accommodate the busy schedule of our distinguished guest speaker. The luncheon is scheduled to be held at the Fort Myer Officer's Club from 1115 to 1300. Directions to the luncheon are on our Web site at www.gwacsole.org. Please RSVP to Mary Johnston at bunnystreet@yahoo.com. (See the January Luncheon Flyer Announcement on page ten).

Mid-Atlantic Logistics (MAL) 2005

Please note that the dates for MAL 2005 have moved to 29-31 March (see related announcement and letters from GWAC Chair, MAL Chair and District 2 Chair on pages 7-9).

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Chapter Officers

Chair	
Dave Floyd	202-267-0674
Immediate Past Chair	
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	
Mary Johnston	202-646-5518
Vice-Chair, Finance	
B.J. Silvey	703-860-5141
Vice-Chair, Operations	
Mike Connor	703-604-7370
Vice-Chair, Programs	
Joyce McCallister, CPL	703-217-8431
Vice-Chair, Technical	
Gary Glick, CPL	703-414-6773

Executive Board Members

Richmond Miller	202-646-5425
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
Ed Spriggs, CPL	703-560-8828
Jack Fogal	703-860-4080

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
<u>Public Relations</u>	Open
<u>Retail Sales</u>	Open
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600

Other

<u>District Director</u>	
Mike Connor	703-604-7370
<u>SOLE Headquarters</u>	301-459-8446

The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the second Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at www.gwacsole.org for more details. GWAC assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

January 24-27, 2005, 51st Annual Reliability & Maintainability Symposium, Hilton Alexandria Mark Center, Alexandria, VA, <http://www.rams.org>

January 31- February 1, Basic Configuration Management to be held in Rosslyn, VA. Contact <http://www.TechnologyTraining.com> or 703-807-2000

February 8-10, Integrated Logistics Support to be held in Arlington, VA. Contact <http://www.TechnologyTraining.com> or 703-807-2000

February 28 – March 3, 2005, 21st Annual National Logistics Conference & Exhibition to be held at the Hyatt Regency Miami, Miami, FL., <http://www.ndia.org/>

February 28 - March 2, 2005, Defense Acquisition 2005 to be held in Washington, DC. Contact www.idga.com or 1-800-882-8684

March 29-31, 2005, Mid-Atlantic Logistics Conference and Workshop to be held in Colonial Williamsburg, VA, <http://www.mid-atlantic-log.net>

August 16-18 2005, SOLE 2005 Symposium to be held in Orlando, FL. The theme is: *Logistics: The Nexus of Sustainable Enterprises.*

Financial Report

by BJ Silvey at
silveybjmarbj@comcast.net

30 November, 2004
Beginning Balance: \$3121.28

Income:

Nov Luncheon: \$140
Total Income: \$140

Expenses:

Nov Luncheon: (\$91.00)
New Checks (\$19.00)
Total Expenses: (\$110.00)

Ending Balance: \$3151.28

VC OPS

By Mike Connor at operations@gwacsole.com.

New Defense Acquisition Guidebook and Acquisition Wall Chart Released

Release of the Defense Acquisition Guidebook.

Acting USD(AT&L) Mr. Mike Wynne has approved the release of the Defense Acquisition Guidebook Version 1.00 dated 11-17-2004. The Defense Acquisition Guidebook V1.00 has been changed from a provisional document and is now approved as an interactive, web-based application designed to provide the acquisition workforce and their industry partners with an on-line instant reference to best business practices as well as supporting policy, statutes, and lessons learned. The Defense Acquisition Guidebook is currently available on the Internet at:

<http://akss.dau.mil/jsp/default.jsp>



Release of the Integrated Defense AT&L Life Cycle Management Framework Chart:

The Integrated Defense AT&L Life Cycle Management Framework Chart Version 5.0 dated November 2004 has been approved and is available for viewing and downloading at: <http://akss.dau.mil/jsp/default.jsp>.

Chapter Website. We have now hit over 4800 distinct web site visits in just over year. Again, the GWAC start, career assistance, programs, and newsletter web pages remain the most visited gwacsole.org sites as shown below. Keep visiting and visit often! Contact the webmaster at webmaster@gwacsole.org with your comments and/or input. Files added during the last month to the functional areas include the following:

General.

- Nov BoD Meeting Agenda and Minutes
- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)

Operations.

- November ORACLE Newsletter

Finance.

- November Financial Report

Chapter Events List 2004-2005

<u>Date</u>	<u>Event</u>
<u>Jan 12</u>	BoD Meeting
<u>Jan 19</u>	Monthly Luncheon - Luncheon Guest Speaker Mr. John Becker, OSD-ATL
<u>Feb 9</u>	BoD Meeting
<u>Feb TBD</u>	National Engineer's Week Luncheon (combined luncheon with DCCEAS)

Web Site Statistics (as of December 2004)

We have now hit the 4800 distinct web site visits mark. Again the Programs, Career Assistance, and Newsletter pages are the most visited pages thus far. Complete stats for the website are below:

PAGE	HITS
Total:	4794
index.html	2219
ProgramsPage.html	316
CareerAssistancePage.html	327
NewlettersPage.html	302
SymposiaSeminarPage.html	205
PastLuncheons.html	132
TechProfPage.html	142
BoDOrgChartPage.html	182
membershiptpage.html	209
ChapterWebsitesPage.html	107
AdminPage.html	9
BoDMtgAgendaMinutesPage.html	46
BoDPage.html	211
NominationsandElectionsPage.html	28
ArchivesPage.html	57
AwardsPage.html	232
PicturesPage.html	6
CPL Study Group Page	33
BylawsPandPPage.html	12
Awards Program Page.html	43

As you can see, there is a lot of good information available to you on the web site and it will only get better. Keep checking back for the latest and newest information. Of course, if you

have any comments or ideas, please contact: webmaster@gwacsole.org.

VC Programs

by Joyce McCallister, CPL at mccallisterj@comcast.net



The Guest Speaker for our 19 January Luncheon is the distinguished Mr. John Becker who will be giving a presentation on Deminishing Manufacturing Sources and Material Shortages (DMSMS). The luncheon is scheduled to be held Wednesday, 19 January at the Fort Myer Officer's Club from 1115 to 1300. Directions to the luncheon are on our Web site at www.gwacsole.org. Please RSVP to Mary Johnston at bunnystreet@yahoo.com.

VC Technical

By Gary Glick at glickg@starpower.net

GWAC Study Group for May CPL Exam

GWAC held its eleventh CPL study group session on Tuesday evening, 16 December, 2004. Sessions are held weekly at The Presidential Tower, 2511 Jefferson Davis Highway, Suite 11500, Crystal City, VA. (a short walk from the Crystal City metro stop). It's not too late to sign up! The cost is \$145 (not including textbooks). Contact Dave Floyd at (703) 683-2185 or at dsfloyd@comcast.net for more details.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chair Dave Floyd called the meeting to order at 5:45p.m. on 8 December 2004 at Hamburger Hamlet in Crystal City.

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chair
Mary Johnston	Vice Chair Admin
BJ Silvey	BoD Member Elect

OLD BUSINESS:

Past Minutes. The Board of Directors (BoD) reviewed and recommended approval of the November 2004 BoD Meeting minutes.

VC/COMMITTEE REPORTS:

VC FINANCE:

BJ Silvey provided current financial numbers and said he had just received the bank statement. BJ Silvey provided flyers of two upcoming Logistics events for the ORACLE Newsletter.

VC OPERATIONS:

Mr. Mike Connor had earlier provided a briefing on the December, 2004 DCCEAS meeting recap via email.

VC PROGRAMS:

Luncheon Speakers. We need a speaker for the January luncheon. A possible speaker could be provided by the DMSMS Center of Excellence. Chair Dave Floyd took an action to contact Mr. Alex Melnikow at DLA who heads up the DMSMS Executive Committee. Other possibilities are Mr. Gary Anderson the head Logistician for the ARMY Corp of Engineers. Also Ms. Carol Booth might be willing to brief on Test and Evaluation.

VC TECHNICAL:

Chair Dave Floyd emailed Ms. Sarah James, the Executive Director of SOLE, about presenting a surprise corporate membership. Mr. Gary Glick has an action to call Ms. Sarah James about November's CPL examination results.

VC ADMINISTRATION:

Ms. Mary Johnston called Maureen who provided GWAC membership pins for our chapter. Maureen had faxed a buy list that Ms. Johnston brought to the BoD meeting. Ms. Johnston took an action to call Maureen back and ask about a copy of the pin design. Discussion ensued about the number of pins to be purchased and whether each member would receive a new pin to be given at luncheons.

NEW BUSINESS:

Chair Dave Floyd talked about a possible joint luncheon with the Council of Logistics Managers (CLM) in the Spring. He is still looking for speakers for the Informal CPL study group that is being held on Tuesdays. A possible guest speaker is Mr. Pat D'Allosta. A District 2 MAL Planning meeting telecom will take place 11 December 04 and Chair Dave Floyd plans to participate.

ADJOURNMENT:

There being no further discussions, Chapter Chair Dave Floyd adjourned the meeting at 7:05 pm. The January BoD meeting will be held on 12 January at Hamburger Hamlet in Crystal City starting at 5:45 pm. Please be on time for the ordering of food. GWAC members are welcome to attend.

ARTICLE

Contact <http://www.manufacturing.net.scm/article/CA481094.html> to view survey results on the progress of implementing Supply Chain Management.

DCCEAS Meeting Recap (2 Dec 04)

By Mike Connor

The President (Sue Parsons) made introductions. Howard Gibbs (DCSPE) gave a short desk-side presentation on *Mathcounts* competition and handed out several flyers to include a *Mathcounts* white paper, sample problems, and the fall *Mathcounts News* Newsletter. The *Mathcounts* competition is for 6-8th graders. They compete at the local, state, and national levels in 'sprint', 'target', and 'team' rounds. The competition is normally carried on ESPN2. The local competition is set for 5-27 Feb; state competition is set for 5-27 Mar; and the national competition is set for 5-8 May. The Treasurer, John Wall, Jr., presented the draft 2004-2005 budget. He also presented the current balance sheet. The National Engineering Week (NEW) Awards Chair asked for help in submitting awards and volunteering to judge the submissions (see http://www.geocities.com/dcceas/awards/DCCEAS_Awards_2003/Awards-Requirement.doc for the awards forms. The deadline for submission is 31 Dec 04. Lastly, the *Future Cities Competition* scheduled for 22 Feb 05 was discussed. The competition is mainly underwritten by NAVSEA.

MAL 2005 Article

By Dave Floyd

The 7th Annual Mid-Atlantic Logistics (MAL) Conference and Professional Workshop will be held **29-31 March 2005** in Colonial Williamsburg, VA. These dates fall on Tuesday through Thursday during the week as compared to the Thursday through Saturday format we have used in the past. The MAL BoD chose to implement this schedule in order to facilitate participation

by both attendees and exhibitors. The scope of the Professional Development Workshop (PDW) and the 2 days of the Conference are not affected by this change. The PDW will be held on Tuesday, March 29, and the Conference will be held on March 30-31.

Last year's "Family-Friendly" format resulted in approximately 35% of the attendees bringing family members to Williamsburg and will be applied again this year. The MAL BoD hopes to raise that percentage of "Family Friendly" attendees to over 50% in 2004 through a mix of re-structuring the Conference Program and better coordination with our Colonial Williamsburg Foundation hosts to facilitate events within the Colonial Williamsburg and Greater Tidewater Virginia area. The MAL BoD is also looking to establish a "Spouse's Program" in 2005 and looks forward to any suggestions you may have and any volunteers.

The theme for MAL 2005 is ***"The Lean Logistics Enterprise"***. This theme was chosen to highlight the tremendous changes that are in progress within Government and Industry due to the emergence of logistics as a primary strategic component of the modern Enterprise. Please visit the ["2005 Call for Papers"](#) Web Page "button" to learn more about the theme, as well as to see the areas that will be discussed at the Conference.

A possible Closing speaker is BGEN Roy Beauchamp, USA (Ret). MGEN John Phillips, USAF (Ret) and Gen West, USMC, are other distinguished guest speakers that may be invited to participate depending upon availability. DAU will conduct a course on Performance Based Contracting during the one-day Professional Workshop. In addition to the Conference's Technical, Education and Logistics Seminar tracks, "hands on" demonstrations of logistics tools will be made available to interested participants. For more information see the MAL 2005 Flyer on page seven.



Mid-Atlantic Log

**The Chapters of District 02 of SOLE - The International Society of Logistics Announce the
7th Annual Mid-Atlantic Logistics Conference & Professional Development Workshop
Woodlands Conference Center/Woodlands Hotel & Suites, Colonial Williamsburg, VA
March 29-31, 2005**

"The Lean Logistics Enterprise"

Call for Papers

The Technical and Education Committees have issued a **Call for Papers** for our Conference Program, which includes both a Technical and Education Track. Abstracts should address the following suggested topic are within the theme of ***"The Lean Logistics Enterprise"***:

What is "Lean"? – What is Lean Management? What are its processes and statistical methods? How do you transform your enterprise into a Lean Enterprise? How does Six Sigma interface with Lean?

Battlespace Logistics – How do you meet the requirements for improved response time, a smaller logistics footprint, and a reduced logistics infrastructure? What is the Warfighter-Logistician Partnership?

Technology Drivers – What is the role of Information Technology in the Lean Enterprise, to include RFID, relational databases, GPS/position reporting transmitters, and predictive planning tools? What is the role and risk of the Internet in this process?

"Total" Distribution – Is your supply chain optimized to support items/customer/mode or the enterprise? How do you integrate deployment and distribution of sustainment assets?

Workforce Training – What are the educational requirements needed for Lean transformation and implementation? How do you measure the Return on Investment (ROI) in terms of Human Capital?

Knowledge Transfer Between Industry and Government – How are Government initiatives/practices different than those of Industry? What lessons can be learned? What can be shared?

ABSTRACT SUBMISSION GUIDELINES

Abstracts and personal contact information (mailing address, daytime phone and e-mail) should be emailed to the Technical Chair, Mr. William Kobren, CPL, or to the Education Chair, Mr. James M. Griffin, Jr., CPL, at the addresses below. **The deadline for a one-page abstract submission is January 15, 2005.** All persons submitting abstracts will receive electronic notice of acceptance or rejection by January 30, 2004. Presenters will be required to provide their presentations digitally in Microsoft PowerPoint format and Adobe PDF, via CD, floppy disk or e-mail attachment by February 15, 2004. Review comments will be provided by March 10th with final submissions by March 25, 2005.

For Additional Information, Please Visit Us On Our Web Page at <http://www.mid-atlantic-log.net>

Or Contact Our Staff Listed Below

General Chair:
Patrick M. Dallosta, CPL
pdallosta@radianinc.com
(703) 201-4543

Technical Chair:
William Kobren, CPL
bill.kobren@dau.mil
(703) 805-4949

Education Chair:
James M. Griffin, Jr., CPL
griffinjr@bearingpoint.net
(240) 725-7511



Mid-Atlantic Log

Mid-Atlantic Logistics (MAL) 2005 Announcement

(For Immediate Release/Distribution)

2005 Mid-Atlantic Logistics Conference Rescheduled to March 29-31, 2005

The Chapters of District 2 of SOLE - the International Society of Logistics have rescheduled the 2005 Mid-Atlantic Logistics Conference and Professional Development Workshop from its previous dates of April 5-7, 2005 to March 29-31, 2005.

This rescheduling was accomplished to provide the attendees with an improved facilities/conference venue, as well as to provide a Government Per Diem hotel/lodging rate for qualifying attendees.

Our web page address is: <http://www.mid-atlantic-log.net>

Registration starts on January 26, 2005.

We look forward to seeing you at the 2005 Mid-Atlantic Logistics Conference and Professional Development Workshop!

Respectfully Submitted,

Patrick M. Dallosta, CPL
General Chairman
2005 Mid-Atlantic Logistics Conference
(703) 201-4543
pdallosta@radianinc.com

District 2 Director Letter of Introduction

By Mike Connor, Newly Elected District 2 Chair

First of all, the District 2 Chapter's 2005 MAL committee, under Pat Dallosta's untiring leadership and skillful guidance as general chair is on-track now to be the biggest and brightest yet. I continue to hear that most area logisticians look forward to MAL. After extended contract negotiations were recently finalized, the 'locked-in' dates for the 2005 MAL are 29-31 March 2005 at the Woodlands Conference Center in Williamsburg, VA. Please check the MAL website (<http://www.mid-atlantic-log.net>) for the latest news and information. FYI, the 2004 MAL was a financial success and funds are scheduled to be disbursed after the 2005 MAL Conference. Pat has continued to attract key people to serve on and/or support the MAL committee. However, the success of the 2005 MAL still depends on the work put in by the chapters and their members. If you are not yet involved with helping out with MAL 2005, Pat and I encourage you to volunteer your time and participation. Several 'openings' still exist. Please contact Pat at pmd.cpl@att.net, (703) 201-4543 or me at michaeldconnor@yahoo.com or at (703) 604-7370 if you are interested in helping us out before and/or at the conference.

Secondly, SOLE as a non-profit organization seems to have turned the corner financially and operationally. SOLE is now 'in the black' financially and corporate governance has stringently embraced and made several changes to become compliant with the Sarbanes-Oxley Act (SOA) – an action that further puts our society on even more solid ground. Reference www.independentsector.org/PDFs/sarbanesoxley.pdf for a more detailed account of SOA for non-profits if you are not familiar with it. Operationally, SOLE HQs will soon hire new staff to better support and improve responsiveness to the Districts and their Chapters. It will also soon publish separate Chapter and District Operating Manuals, and the Management Manual will be refocused into several different documents. Lastly, the SOLE website has been updated to reflect the current organization – check it out at <http://www.sole.org/organization.asp>.

In closing this letter of introduction, my vision for District 2 is two-fold:

1. Improve two-way communication between the SOLE Board of Directors (BoD), SOLE HQs, and our District/Chapters.
2. Enable Chapters within District 2 and other Districts within SOLE to actively share logistics professional knowledge, expertise, and concerns.

To that end, I intend to (re)establish in the coming months several communications tools to aid in ultimately reaching the above objectives. These include instituting and maintaining the following:

- District Meeting/Phonecon (quarterly basis in concert with MAL meetings)
- Chapter Meeting (Luncheon/BoD) Visits

As always, your comments and feedback are always welcome. Have a safe and happy holiday season.

Sincerely,

Mike Connor



*Please Join the Greater
Washington Area Chapter (GWAC) of
SOLE – The International Society of Logistics*



on

Wednesday January 19, 2004

at the Ft. Myer Officers' Club from 11:15 am to 1:00 pm

*for a buffet lunch and talk. The event is \$20.00 pay at the door. RSVP to
bunnystreet@yahoo.com*

Mr. John Becker

OSD - Acquisition Technology and Logistics (AT&L)

Topic: Technology Obsolescence and DMSMS

Mr John Becker serves as a Special Assistant (Presidential Appointee) to the Deputy Under Secretary of Defense for Logistics and Material Requirements (DUSD/L&MR). He works as a Staff Specialist in the office of the Assistant DUSD/(L&MR) for Logistics Plans and Policy (LPP) headed by Mr. Lou Kratz. He is responsible for managing Deminishing Manufacturing Sources and Material Shortages (DMSMS). Prior to this, Mr. Becker served 20 years with Emerson Electric as VP sales, VP Customer Service, VP Logistics, VP IT and 5 years as General Manager of a small business. He served 5 years in the Army and resigned as a CPT in 1975. Mr. Becker holds a BS Degree in Mechanical Engineering from the US Military Academy in 1970 and an MBA from the University of Houston in 1981.

DMSMS is defined by DoD as the loss or impending loss of the *last known* manufacturer or supplier of raw material, production parts or repair parts. It is defined by Industry as the loss or impending loss of the *original* manufacturer or supplier of raw material, production parts or repair parts.

Mr. Becker will give a high-level summary of where we have been, where we are today and where we are headed in the future with this all important subject which he views as nothing less than a war against the economic terrorism of uncoordinated production discontinuances. **Don't miss this enlightening presentation!**