



ORACLE



September 2004
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District 2, Chapter 1
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Chair Talk

Greetings Fellow GWAC Members and Logisticians!

SOLE 2004 Results

SOLE 2004 was held 31 August—2 September 2004 at the Norfolk Waterside Marriott in Norfolk, VA. The Theme was *“Future Logistics: The Integrated Enterprise”*. GWAC received two distinguished Chapter awards at the Symposium including the Platinum Award for Best Large Chapter in SOLE and the Platinum Award for Best Large Chapter newsletter. Two of our members received awards. Richmond Miller, CPL, received a SOLE Field Award for Modeling and Simulation and Major Scot Doboszanski, US Army, received the Logistician in the Community Award. You may recall that Major Doboszanski also contributed two articles about Medical Logistics in Iraq that were published in the last two newsletters. Please join me in congratulating the award winners.



GWAC SOLE Award Nominations

We are still accepting nominations for GWAC SOLE Awards to be presented at our October Awards luncheon. See the enclosed Awards Nomination Flyer, sample submission format and citation on pages 12-14. These GWAC awards are intended for you, your co-workers and your customers who have made noteworthy contributions to the logistics field. You do not have to be a member of SOLE to nominate someone for or to receive one of these awards. You may nominate more than one individual and you may even nominate yourself. Last year we had more than 30 Awards presented. Please take advantage of this great opportunity to recognize those who have made note-

worthy contributions to the field of logistics.

September GWAC Luncheon

The Guest Speaker for our September Luncheon is Dr. Lloyd Muller, the incoming President of SOLE. He will be sharing his thoughts about the future of SOLE and he will swear in your newly elected BoD members. The luncheon is scheduled to be held Wednesday, 29 September at the Fort Myer Officer’s Club from 1115 to 1300. Directions to the luncheon are on our Web site at www.gwacsole.org. Please RSVP to Mary Johnston at bun-nystreet@yahoo.com.

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Chapter Officers

Chair	
Dave Floyd	202-546-1435
Immediate Past Chair	x245
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	
Mary Johnston	202-646-5518
Vice-Chair, Finance	
B.J. Silvey	703-860-5141
Vice-Chair, Operations	
Mike Connor	703-806-9035
Vice-Chair, Programs	
Joyce McCallister, CPL	703-217-8431
Vice-Chair, Technical	
Gary Glick, CPL	703-414-6773
Executive Board Members	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
Ed Spriggs, CPL	703-560-8828

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
<u>Public Relations</u>	Open
<u>Retail Sales</u>	Open
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600

Other

<u>State Director</u>	Open
<u>District Director</u>	
Bill Horne	757-424-7811
<u>SOLE Headquarters</u>	301-459-8446

The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference “Editorial Objectives and Guidelines” under the “ORACLE Newsletter” Link at www.gwacsole.org for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

October 18-19, Performance Based Logistics to be held in Washington, DC. Contact www.TechnologyTraining.com or 703-807-2000

October 18-22, Configuration/Advance Configuration Management to be held in Washington, DC. Contact 703-734-3200 or www.TechnologyTraining.com

21 October, Nextel—Providing Emergency Communication for Disaster Logistics dinner to be held in Washington, DC by the Council of Logistics Managers (CLM). Contact Dave Began at www.dbegan@rhsmith.umd.edu.

October 21-22, Systems Engineering to be held in Washington, DC. Contact www.TechnologyTraining.com or 703-734-3200

Contact

www.gwacsole.org

for all your

Chapter needs

Financial Report

by **BJ Silvey** at
silveybjmarbj@comcast.net

31 August, 2004

Beginning Balance: \$2265.02

Income:

Luncheon Income: \$00.00

Total Income: \$00.00

Expenses:

Mike Connor Expense: (\$35.85)

Total Expenses: (\$35.85)

Ending Balance: \$2229.17

VC OPS

By **Mike Connor** at operations@gwacsole.com.

2004-2005 BoD Election Results

It's official. You elected a new BoD for the 2004-2005 operating year that begins 1 October 2004. The lucky winners are as follows:



Board of Directors: Chapter Chair- Dave Floyd; Vice Chair (VC) Admin - Mary Johnston; VC Finance - B.J. Silvey; VC Operations - Mike Connor; VC Programs - Joyce McCallister, CPL; VC Professional and Technical Development – Cary Glick, CPL;

Executive Members (Advisors): Jack Fogal, Ed Spriggs, CPL, Ken Gary (2nd yr of 2 yr term), Lincoln Hallen (two-year term), and Richmond Miller, CPL (two-year term).

We welcome these BoD member-elects to GWAC who will be sworn in at the September luncheon.

Chapter Website. We have now hit over 4000 distinct web site visits in just over year. Again, the GWAC start, career assistance, programs, and newsletter web pages remain the most visited gwacsole.org sites as shown below. Keep visiting and often! Contact the webmaster at webmaster@gwacsole.org with comments and/or input. Files added during the last month to the functional areas include the following:

General.

- August BoD Meeting Agenda and Minutes
- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)

Operations.

- August ORACLE Newsletter

Finance.

- August Financial Report

Chapter Events List 2004-2005

<u>Date</u>	<u>Event</u>
<u>Sep 29</u>	Chapter Luncheon—Guest Speaker Lloyd Muller, incoming SOLE President BoD Swearing In
<u>Oct 13</u>	BoD Meeting
Oct 21	CLM Dinner— Topic: Nextel, Providing Emergency Communication for Disaster Logistics
Oct 27	Annual Awards Luncheon— Guest Speaker John Phillips, VP Home Depot
<u>Nov 10</u>	BoD Meeting
Nov 17	Chapter Luncheon—Guest Speaker TBD

Web Site Statistics (as of September 2004)

We have now hit the 4100 distinct web site visits mark. Again the Programs, Career Assistance, and Newsletter pages are the most visited pages thus far. Complete stats for the website are below:

PAGE HITS

Total:	4100
index.html	1914
ProgramsPage.html	287
CareerAssistancePage.html	301
NewlettersPage.html	269
SymposiaSeminarPage.html	174
PastLuncheons.html	124
TechProfPage.html	134
BoDOrgChartPage.html	151
membershiptpage.html	177
ChapterWebsitesPage.html	93
AdminPage.html	5
BoDMtgAgendaMinutesPage.html	8
BoDPage.html	155
NominationsandElectionsPage.html	24
ArchivesPage.html	51
AwardsPage.html	5
PicturesPage.html	6
Awards Program Page.html	43

As you can see, there is a lot of good information available to you on the web site and it will only get better. Keep checking back for the latest and newest information. Of course, if you have any comments or ideas, please contact: webmater@gwacsole.org:

VC Programs

by **Joyce McCallister, CPL** at mccallisterj@comcast.net

The Guest Speaker for our 29 September luncheon is Dr. Lloyd Muller, the incoming President of SOLE. The Luncheon Announcement Flyer is on page



__lease see the announcement and call for nominations on page 8 for our upcoming GWAC Awards Luncheon in October! The Luncheons are held at the Fort Myer Officer's Club from 1115 to 1300. The cost of the luncheon is \$20 per person. Directions can be found on our Web site at www.gwacsole.org. R.S.V.P.s are made with Mary Johnston, VC Administration at bunnystreet@yahoo.com

VC Technical

By Gary Glick at glickg@starpower.net

Gary has submitted an updated topical outline to the BoD for implementing Logistics 101 Training. Under this concept, GWAC will provide training to companies and customers on a variety of introductory level logistics topics. The format for this training will be in the form of a one or two day on-site workshop. Gary took an action item to vet this concept with SOLE HQ and identify any constraints. Gary also took an action to contact AFIT, DAU and DSMC and other SOLE Chapters (e.g., the Leatherneck Chapter) to evaluate approaches and content.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chair Dave Floyd called the meeting to order at 5:45p.m. on 8 September 2004 at Hamburger Hamlet in Crystal City.

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chair
Mike Connor	Vice Chair Operations
Lyle Paulson	IPC
Gary Glick	Vice Chair, Technical
Mary Johnston	Vice Chair Admin
Richmond Miller	BoD member Elect

OLD BUSINESS:

Past Minutes. The board of directors (BoD) reviewed and recommended approval of the August 2004 BoD Meeting minutes.

VC/COMMITTEE REPORTS:

VC FINANCE:

BJ Silvey was not in attendance. The August financial report information will be provided in the August ORACLE newsletter.

VC OPERATIONS:

Mike Connor led discussion on what technical briefs could be placed on the GWAC website. He will experiment with uploading an entire CD. He reminded the assembled that each board member is suppose to develop action plans for items identified in survey.

VC PROGRAMS:

Luncheon Speakers. There is no speaker identified for the September luncheon. Suggestions for September speakers included Lloyd Mueller the newly elected SOLE President Chairman or Jacquelyn Cartagena from the Army Material Command.

VC TECHNICAL:

Gary Glick talked about who will sponsor the CPL exam in the local area. He will check with the Fort Belvoir chapter to see how many

test takers they have.

The first meeting of the informal CPL study group will take place at Dave Floyd's house on 14 Sept 04. Consecutive meetings will take place at 400 Virginia Ave, Wash D.C.

VC ADMINISTRATION:

Mary Johnston provided names of most frequent non-board members who attended luncheons over the past year. There were several members who had attended luncheons three times. Dave Floyd will make a decision as to which person is the winner.

NEW BUSINESS:

Dave Floyd reminded everyone to get his or her GWAC SOLE award nominations in by 1 Oct. 2004. He is collecting pictures from the recent Symposium to put on the GWAC website

Mike Connor attended last week's DCCEAS meeting and briefed assembled on the meeting. There are openings on their board for interested individuals. Mike will provide an article for the ORACLE.

Lyle Paulson briefed what took place at the recent SOLE 2004 Symposium. Next year's SOLE 2005 symposium will be held 16-18 August in Orlando, Florida. The theme is: *Logistics: The Nexus of Sustainable Enterprises.*

ADJOURNMENT:

There being no further discussions, the Chapter Chair adjourned the meeting at 8:00pm. The October BoD meeting will be held on 13 October at Hamburger Hamlet in Crystal City or another location TBD starting at 5:45pm. Please be on time for the ordering of meals. Contact <http://www.hamburgerhamlet.com> to see the menu. GWAC members are welcome to attend.



*Please join the Greater Washington Area Chapter
(GWAC)
of
SOLE – The International Society of Logistics
on*

Wednesday September 29, 2004
at the Ft. Myer Officers' Club from 11:15 am to 1:00 pm

for a buffet lunch and talk. The event is \$20.00 pay at the door. RSVP to bun-nystreet@yahoo.com The luncheon will be in the back of the Drum & Fife Main Dining Room. Turn right as you enter the dining room.

Dr. Lloyd Muller
Director of Education and President Elect,
SOLE – The International Society of Logistics

Dr. Lloyd H. Muller has extensive experience in logistics as both a practitioner and an educator. Dr. Muller had over 24 years of logistics management experience as a USAF officer in various logistics management positions (with professionally increasing responsibilities-- his last position as Colonel was that of Deputy Commander of Logistics of the 16th Air Force). As such, he managed programs and activities dealing directly with every facet of logistics both in the United States and abroad. Much of this experience involved diplomatic dealings with member nations of NATO. Academically, Dr. Muller started his fulltime career as an Assistant Professor for Embry Riddle Aeronautical University (1991 - 1993). Before this assignment, he taught logistics in Turkey at the Middle East Technical University, business courses for the University of Maryland and statistics for LaVerne University. He has also taught logistics as a contract professor at the US Navy Supply Command. Currently, he is an associate professor of management with the Florida Institute of Technology. Dr. Muller is a widely published author with books, articles and reviews to his credit. He is currently a professional literature critic for *SPECTRUM*, the official organ for SOLE, The International Society of Logistics. Last but not least, he SOLE's Director of Education and the 2005 President-Elect.

DCCEAS Meeting Recap

By Mike Connor
(2 Sep 04)

National Engineers Week is scheduled for the week of 16-22 Feb 05 at the Wardman Hotel in northwest Washington, DC. Nominations for awards are due in Dec 04. The DCCEAS board of directors (BoD) is trying to get Walker Lee Evey, project leader for the Pentagon renovation before and after Sept 11th, 2001, as their banquet speaker.

DCCEAS is encouraging member organizations to share speakers and hold joint meetings. They are also looking to fill several vacant BoD positions such as membership, publicity, and sponsorship. They are also publishing a membership directory and expect to give each member organization two copies. Under new business, they are trying to find a webmaster to improve the website by adding a history and schedule. Lastly they reported that they have about \$12,000 in the budget.

Operations Survey/ Implementation Plan

By Mike Connor
OPERATIONS

1. Web site. The GWAC Website had about 3000-3500 "hits" over the last year (Feb 03-Mar 04). The most visited pages were the

start page, programs page, and career assistance. What changes (design/content) would you like to see made to the GWAC web site to increase overall visits and what other pages would you like to see have more robust content?

Plan

- Continue to build links to other logistics/SOLE websites and to ILS referral materials.
- Continue to query web for new links
- Ask members via newsletter for recommendations.
- Add new chapter websites once online.

2. Newsletter. How often do you read/download the newsletter from the web site?

- Over 50% of respondents say that they read/download newsletter every month.

Plan

- Continue to market availability in newsletter and under breaking news on start page.
- Set up reminder message to automatically go out to members.

GWAC Study Group for May CPL Exam

GWAC held its first CPL study group session on Tuesday evening, 17 September. Sessions are held weekly at 400 Virginia avenue in Washington, DC (a short walk from the LeFont Plaza metro stop). It's not too late to sign up! The cost is \$145 (not including textbooks). Contact Dave Floyd at (703) 683-2185 or at dsfloyd@comcast.net for more details.

October Awards- Luncheon Guest Speaker

The Greater Washington Area Chapter is pleased to introduce our October Awards Luncheon Guest Speaker-

John Phillips is Vice President of Home Depot. He is also an internationally known speaker and consultant on National Defense. John has graciously accepted the Board of Directors invitation to present awards at the Greater Washington Area Chapter of SOLE 7th Annual Awards Luncheon on Wednesday October 27, 2004 at the Fort Myer Officers' Club. See the announcement about the awards ceremony on page 9.



John has had a long and distinguished career in public service as well as considerable experience in logistics, aviation and computer program management. Prior to joining Home Depot, John served as Deputy Under Secretary of Defense (Logistics). He was the principal advisor to the Under Secretary of Defense (Acquisition & Technology) for policy and oversight of logistics activities such as material management, maintenance, transportation and logistics systems development.

John served for more than 30 years in the United States Air Force, retiring with the rank of Major General. He is an experienced pilot, navigator and instructor pilot with more than 3,000 flying hours, including more than 300 combat flying hours over Vietnam. He has flown the T-37, T-38, KC-135, F/EF-111, and F-15 aircraft. Between 1992 and 1995, he commanded the Sacramento Air Logistics Center at McClellan Air Force Base, California. The center pro-

vides world-wide logistics support to a number of aircraft including the F-117 Stealth Fighter, F-22, F-111, A-10, and KC-135. The center also manages space satellite operations and sustainment. Previously, he commanded the Logistics Management Systems Center at Wright-Patterson Air Force Base, Ohio where he led a consolidation of overlapping logistics systems spanning all military services into an umbrella organization called the Joint Logistics System Center. This tremendously complex undertaking resulted in increased efficiencies to military logistics.

John is the recipient of numerous awards and decorations including the 1999 Vice President Gore's Hammer Award; 2000 National Defense Industrial Associations "Logistician Emeritus" award; 1998 International Man of the Year; Secretary of Defense Award for Outstanding Public Service; Defense Distinguished Public Service Medal; Distinguished Service Medal; and Legion of Merit.

He holds a Bachelor of Science degree in biology and chemistry from Jarvis Christian College, Hawkins, Texas, and a Masters of Science Degree in Logistics Management from the Air Force Institute of Technology. He was awarded the Degree (Honorary) Doctor of Laws, from Jarvis C. College. In addition, he is a graduate of the John F. Kennedy School of Government, Harvard University; the National War College; Defense Systems Management College; Industrial College of the Armed Forces; and the University of Southern California, School for Safety Engineering. John earned the highest Department of Defense certifications (level III) in Program Management, Acquisition Logistics, and Computer Systems Development. He is a Honeywell Certified Six Sigma Green Belt.

Active in civic affairs, John is currently a member of the Board of Advisors for the In-

.. (Cont'd on next page)

dustry Conference Board with SOLE, the International Society of Logistics; Board of Directors, Association for Enterprise Integration, Maintenance Repair & Overhaul Conference, Army/Air Force Association; Board of Governors for Boys & Girls Club of America; AmeriCorps National Civilian Community Corps; and is Chairman of the Board of Advisors of the Tuskegee Airmen, Inc. His other accomplishments include co-authoring the book, "Military Project Management" as well as numerous articles and lectures on leadership and management. He and his wife Blanche have three daughters, one son and four grandchildren.

SOLE 2004 **Feedback**

Article By Dave Floyd

SOLE 2004 was held 31 August—2 September 2004 at the Norfolk Waterside Marriott in Norfolk, VA. The Theme was "*Future Logistics: The Integrated Enterprise*". The Keynote Speaker was BG Scott G. West, Quartermaster General of the Army. The format of the Symposium was panel discussion. There were a lot of interesting points brought out that include the following:

- We need to provide logistics support more quickly and effectively to free up the Warfighter and eliminate waste.
- We need to streamline the Performance Based Logistics (PBL) process.
- We need integrated Joint logistics to deliver overwhelming power and we need to increase our reliance on industry.
- We need to assign configuration management to the contractor to improve reliability within form, fit and function.
- We must design in field service representatives to reduce the logistics footprint.

- "PBL is the preferred product support strategy. We are implementing PBL on 120 ACAT I/II programs for an estimated \$1.8B savings". — Lou Kratz, Deputy Under Secretary of Defense for Advanced Technology and Logistics (AT&L).
- We need an overall strategy for PBL performance metrics. Metrics need to be clear and measurable. More guidance on measurable metrics is needed.
- We need to reduce the PBL time-to-contract Business Case Analyses (BCA) process. Obstacles to implementing PBL is that there are only a limited number of people within government and industry who know how to do it and BCA guidance is clear but too succinct.
- We need logistics enabling technologies such as Automated Information Technology (i.e., Radio Frequency Identification, Contact Memory Buttons) and the Global Positioning System to provide more accurate, real-time logistics information. We need decision support systems to react to all this increased logistics knowledge and to integrate logistics decision making from end-to-end across the enterprise. Finally, we need collaborative intelligent agents to rapidly detect changes in knowledge and make it actionable knowledge.
- We need more agility in our combat logistics support in terms of rapid and efficient adaptiveness in the face of adversity and unpredictable changes in the environment.
- We need a health monitoring system to monitor the complete inventory of all people and parts for improved reliability, agility, and cycle time at reduced cost.
- The bottom line is that we need to perform logistics better, faster and cheaper with higher reliability and we need to satisfy the Warfighter's needs across the entire Enterprise.

Announcing the GWAC of SOLE 7th Annual Logistics Award Program

to be held October 27, 2004

The Greater Washington Area Chapter (GWAC) of the International Society of Logistics (SOLE) is soliciting award nominations for the Seventh Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area.

Our awards committee will select award recipients, and presentations will be made at the GWAC Annual Awards Luncheon Wednesday October 27th, 2004, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Award nominations should be submitted in letter format, single-spaced, typewritten, and in the attached format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Joyce McCallister CPL, PMP at mccallisterj@comcast.net no later than October 1, 2004. Ensure Joyce acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrate exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition. The following are examples of specialty award titles that might be used:

- Integrated Logistics Support (ILS) • Personnel Training • Inventory Control • Business Logistics Management • Technical Publications • Warehousing • Life Cycle Cost Management • Facilities
- Performance-based Logistics • Transportation and Handling • Post Production Support • Provisioning
- Financial Management • Reliability • International Logistics • Contract Management • Manpower
- Maintainability • Acquisition Logistics • Supplier/Subcontractor Management • Human Factors
- Software Support • Physical Distribution • Information Systems • Safety Engineering • Maintenance Management • Support and Test Equipment • Supply Support • Logistics Support Analysis • Material Flow • Physical Distribution • Logistics Research & Development • Environmental Management • Supply Chain Logistics • Performance Based Logistics • Human Systems Integration • Design Interface

Individuals may be nominated for more than one award, but can win in only one category.

All nominations should be received no later than **October 1, 2004** at the following address:

Joyce McCallister CPL, PMP
mccallisterj@comcast.net

