



ORACLE



July 2004
Volume 32 Number 7
District 2, Chapter 1
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Chair Talk

Greetings Fellow GWAC Members and Logisticians!

Chapter Officer Election Results



Your votes for the 2004-2005 GWAC Chapter BoD Officers have been tabulated and recorded. The voting was overwhelmingly in favor of the following individuals:

- Chapter Chair: Dave Floyd (re-elected)
- VC Operations: Mike Connor (re-elected)
- VC Finance: BJ Silvey (re-elected)
- VC Administration: Mary Johnston (re-elected)
- VC Programs: Joyce McCallister, CPL (re-elected)
- VC Technical: Gary Glick, CPL (re-elected)
- BoD Member: Richmond Miller, CPL (2yr term)
- BoD Member: Linc Hallen (2yr term)
- BoD Member: Ken Gary (2nd yr of 2yr term)
- BoD Member: Ed Spriggs, CPL (re-elected)
- BoD Member: Jack Fogel (re-elected)

For specific tabulated results contact our Web site at www.gwacsole.org. **Thank-you for your participation!**

GWAC Membership Survey

Please see pages 11-13 for the results of our 2004 GWAC membership survey. We will be reviewing your feedback and recommendations at our next two BoD meetings beginning with our 14 July BoD meeting to be held at Anteon on the 6th Floor, Three Crystal Park, 2131 Crystal Drive in Crystal City, Arlington. The BoD meeting convenes starting at 5:45. [You are welcome to participate!](#)

July and August Luncheons

There are no luncheons scheduled for July or August. Our next GWAC luncheon is scheduled to be held Wednesday, 29 September at the Fort Myer Officer's Club from 1115 to 1300. Directions are on our Web site at www.gwacsole.org. Please RSVP to Mary Johnston at bun-nystreet@yahoo.com. We are working on getting a speaker lined up. If you have any recommendations or would like to volunteer to be our Guest Speaker, please contact Joyce McCallister, CPL, at mccal-listerj@comcast.net to nominate a candidate or yourself!

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Chapter Officers

Chair	
Dave Floyd	202-546-1435
Immediate Past Chair	x245
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	
Mary Johnston	202-646-5518
Vice-Chair, Finance	
B.J. Silvey	703-860-5141
Vice-Chair, Operations	
Mike Connor	703-806-9035
Vice-Chair, Programs	
Joyce McCallister, CPL	703-217-8431
Vice-Chair, Technical	
Gary Glick, CPL	703-414-6773
Executive Board Members	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
Ed Spriggs, CPL	703-560-8828

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
<u>Public Relations</u>	Open
<u>Retail Sales</u>	Open
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600
<u>Other</u>	
<u>State Director</u>	Open
<u>District Director</u>	
Bill Horne	757-424-7811
<u>SOLE Headquarters</u>	301-459-8446

The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at www.gwacsole.org for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

August 9-10, Basic Configuration Management to be held in Tysons Corner, VA. Contact www.TechnologyTraining.com or 703-893-2100

August 16-17, Risk Management to be held in Rosslyn, VA. Contact www.TechnologyTraining.com or 703-893-2100

August 25-27, Integrated Logistics Support to be held in Tysons Corner, VA. Contact www.TechnologyTraining.com or 703-893-2100

31 August-2 September, 38th Annual International Logistics Conference & Exhibition to be held in Norfolk, VA. The theme is *Future Logistics: The Integrated Enterprise*. Contact www.sole.org or 301-459-8446

**Visit our GWAC Web
Site at www.gwacsole.org
for all your
Chapter needs**

Financial Report

by **BJ Silvey** at
silveybjmarbj@comcast.net

31 May, 2003

Beginning Balance: \$2233.80

Income:

Bank Refund: \$3

Total Income: \$3

Expenses:

June Luncheon: (\$210.35)

Total Expenses: (\$210.35)

Ending Balance: \$2026.45

VC OPS

By **Mike Connor** at operations@gwacsole.com.

2004-2005 BoD Election Results

It's official. You elected a new BoD for the 2004-2005 operating year that begins 1 October 2004. The lucky winners are as follows:



Board of Directors: Chapter Chair- Dave Floyd; Vice Chair (VC) Admin - Mary Johnston; VC Finance - B.J. Silvey; VC Operations - Mike Connor; VC Programs - Joyce McCallister, CPL; VC Professional and Technical Development – Cary Glick, CPL;

Executive Members (Advisors): Jack Fogal, Ed Spriggs, CPL, Ken Gary (2nd yr of 2 yr term), Lincoln Hallen (two-year term), and Richmond Miller, CPL (two-year term).

We welcome these BoD member-elects to GWAC and wish them the best in the coming year. Thanks again to all those GWAC members who voted for participating.

Chapter Website. We have hit nearly 4000 distinct web site visits in just over year. Again, the GWAC start, career assistance, programs, and newsletter web pages remain the most visited gwacsole.org sites as shown below. Keep visiting and often! Contact the webmaster at webmaster@gwacsole.org with comments and/or input. Files added during the last month to the functional areas include the following:

General.

- July BoD Meeting Agenda and Minutes
- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)

Operations.

- June ORACLE Newsletter

Finance.

- June Financial Report

Chapter Events List 2003-2004

<u>Date</u>	<u>Event</u>
<u>Aug 11</u>	BoD Meeting <i>No Luncheon in August</i>
Aug 29-30	SOLE 2004 Workshops
<u>Aug 31-Sep 2</u>	SOLE 2004, Norfolk, VA. 39th Annual International Conference and Exhibition Norfolk Marriott Waterside, Norfolk, Virginia. THEME: 'FUTURE LOGISTICS: THE INTEGRATED ENTERPRISE'
<u>Sep 8</u>	BoD Meeting
Sep 25	Chapter Luncheon

Web Site Statistics (as of June 2004)

It appears that the Programs, Career Assistance, and Newsletter pages the most visited pages thus far. Complete stats for the website are below:

PAGE HITS

Total:	3873
index.html	1780
ProgramsPage.html	280
CareerAssistancePage.html	281
NewlettersPage.html	253
SymposiaSeminarPage.html	169
PastLuncheons.html	122
TechProfPage.html	134
OperationsPage.html	74
BoDOrgChartPage.html	130
membershippage.html	171
ChapterWebsitesPage.html	85
AdminPage.html	62
BoDMtgAgendaMinutesPage.html	98
BoDPage.html	139
NominationsandElectionsPage.html	16
ArchivesPage.html	48
bylawsPandPPage.html	43
AwardsPage.html	204
PicturesPage.html	31
Awards Program Page.html	43

As you can see, there is a lot of good information available to you on the web site and it will only get better. As a matter of fact, the total number of GWAC web pages that have been viewed is nearly 4000 'hits' in just 11 months. Keep checking back for the latest and newest information. Of course, if you have any comments or ideas, please contact: webmaster@gwacsole.org:

VC Programs

by Joyce McCallister, CPL at mccallisterj@comcast.net

Please see the announcement and call for nominations on page 8 for our upcoming GWAC Awards luncheon in October! We have no luncheons scheduled for July or



August. We are working on getting speakers for the September and October luncheons. The Luncheons are held at the Fort Myer Officer's Club from 1115 to 1300. The cost of the luncheon is \$20 per person. Directions can be found on our Web site at www.gwacsole.org. R.S.V.P.s are made with Mary Johnston, VC Administration at bun-nystreet@yahoo.com

VC Technical

By Gary Glick at glickg@starpower.net

Gary has submitted an updated topical outline to the BoD for implementing Logistics 101 Training. Under this concept, GWAC will provide training to companies and customers on a variety of introductory level logistics topics. The format for this training will be in the form of a one or two day on-site workshop. Gary took an action item to vet this concept with SOLE HQ and identify any constraints. Gary also took an action to contact AFIT, DAU and DSMC and other SOLE Chapters (e.g., the Leatherneck Chapter) to evaluate approaches and content.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chair Dave Floyd called the meeting to order at 5:45p.m. on 14 July 2004 at Dave Floyd's house.

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chair
Mike Connor	Vice Chair Operations
BJ Silvey	Vice Chair, Finance
Joyce McCallister	Vice Chair Programs

OLD BUSINESS:

Past Minutes. The Board of Directors (BoD) reviewed and recommended approval of the June 2004 BoD meeting minutes.

VC/COMMITTEE REPORTS:

VC FINANCE:

Chapter Chair Dave Floyd spoke with the Finance Vice Chair, BJ Silvey, via telecom to confirm that he had received the list of the June Luncheon attendees and Fort Myer receipt. He also said he would mail BJ the checks from the luncheon for deposit in the GWAC bank account. Dave Floyd asked BJ to follow up with Pat D'Allosta on any funds coming back to GWAC from MAL 2004.

VC OPERATIONS:

Mike reported out on the BoD Election results. The winners are as follows:

Board of Directors: Chapter Chair- Dave Floyd; Vice Chair (VC) Admin - Mary Johnston; VC Finance - B.J. Silvey; VC Operations - Mike Connor; VC Programs - Joyce McCallister, CPL; VC Professional and Technical De-

velopment – Cary Glick, CPL;

Executive Members (Advisors): Jack Fogal, Ed Spriggs, CPL, Ken Gary, Lincoln Hallen (two-year term), and Richmond Miller, CPL (two-year term).

VC PROGRAMS:

Luncheon Speakers. Joyce McCallister said that she would try to contact Major General John Phillips, USAF (Ret), now Vice President at Home Depot, to be our guest speaker at the October Awards Luncheon. We still need a speaker for the September Luncheon. Dave Floyd said he would send out an e-mail to the BoD soliciting recommendations.

VC TECHNICAL:

Chapter Chairman spoke on behalf of VC Technical expressing his commitment to starting up a CPL study group.

VC ADMINISTRATION:

Chapter Chair Dave Floyd said he would contact VC Admin Mary Johnston about compiling results from the membership survey.

NEW BUSINESS:

None.

ADJOURNMENT:

There being no further discussions, the Chapter Chair adjourned the meeting at 7:20pm. The August BoD meeting will be held at Anteon, Suite 600, Three Crystal Park, 2131 Crystal Drive, Crystal City in Arlington, VA.

SOLE 2004

Announcement

The 39th Annual SOLE International Conference and Exhibition will be held 29 August-2 September 2004 at the Norfolk Marriott Waterside in Norfolk, VA. Workshops will be held from 29 August – 30 August with the Conference on 1-2 September. The theme of the conference is *Future Logistics: The Integrated Enterprise*.

This year, the conference will be Co-Chaired by two powerful and innovative executives responsible for building cutting-edge logistics enterprises. BG Scott G. West, Quartermaster General of the United States Army and Commandant of the U.S. Army Quartermaster Center will serve as both the Defense Chair and the conference host. Joining him, as the Industry Chair, is Clayton (Clay) M. Jones, Chairman, President and Chief Executive Officer of Rockwell Collins selected in January 2004 by Forbes magazine as the “best managed aerospace and defense company in America. Over the three days, the symposium will explore the integration, expansion and connection of the logistics enterprise including both intra-logistics and inter-functional, from tactical to strategic and from present to future. See the SOLE 2004 Flyer announcement on page 14.

Visit the SOLE Web Site at www.sole.org for more information.

GWAC Logistics 101 Training Program

We are looking into putting a GWAC team of instructors together to teach an introduc-

tory one-day course in logistics to professionals in government and industry. This course will be taught by GWAC members who have extensive knowledge of logistics, either through CPL certification, a masters degree or higher in a logistics discipline and/or extensive work experience in the logistics field. Here is a notional listing of topics to be covered in the one-day course:

- Acquisition Logistics
- Life Cycle Logistics
- Performance Based Logistics
- Logistics Tools
- Trends in Logistics

Until the Fall we will be refining our Logistics 101 Training concept and soliciting your inputs. If you'd like to know more about GWAC's Logistics 101 Training Program or would like to participate please contact B.J. Silvey at

GWAC CPL Study Group

Your GWAC BoD is looking into setting up a CPL study group for benefit of GWAC members. This group will meet notionally one night a week for three hours at a location TBD. The study group will be of an informal nature and it will be facilitated by a CPL certified logistician. Participants will be expected to purchase their own reading materials and contribute to group discussion. Sample practice questions will be made available. If you are interested in participating in this study group, either as a facilitator or attendee, please contact Gary at glickg@starpower.net or at 703-414-6773.

**VISIT THE SOLE
WEB SITE AT
WWW.SOLE.ORG**

ARTICLE

Combat Health Support in the Stryker Brigade During Operation Iraqi Freedom Part I

Submitted by GWAC Member Major (s)
Scot Doboszenski, USA
Re-rinted with Permission

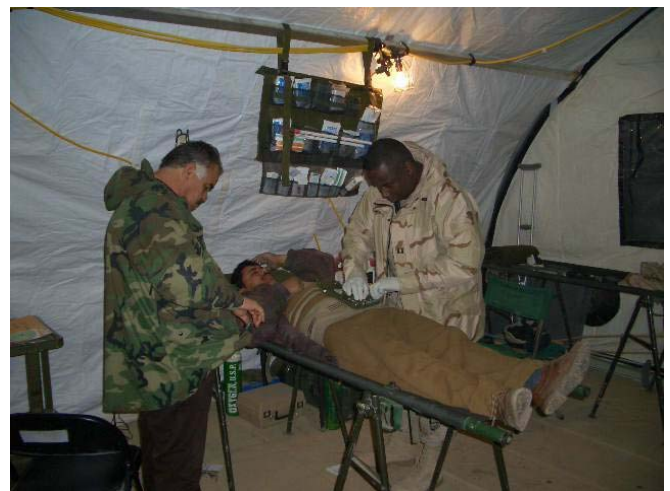
Through years of service, various field problems, exercises and training center rotations doctrine has always been taught and reinforced as the rigid standard, the right way to conduct support operations. Conceding to the theory that this common ground is the starting point for training, we must also realize that in today's War on Terrorism, non-doctrinal must necessarily be synonymous with flexibility.

From recent lessons learned, the battlefield is non-linear, the enemy is non-conventional, and the battle space non-doctrinal. As we modify our tactics to combat the enemy, so too does the enemy evolve his approach. Under these circumstances, gone are the days of massive conventional campaigns. The reason is simple; no force can match the U.S. Military head-to-head. First Lieutenant Bobbi Shepard wrote this in her memoirs:

"There are no "front lines" here. Every soldier, combat or combat service support, is susceptible to mortar rounds, small arms attacks, RPG's, IED's [Improvised Explosive Device].... The enemy is looking for an advantage: a time when the coalition force can be attacked when we least expect it.... These instances include such times as on a LOGPAC convoy, getting hit with a VBIED [Vehicle Born IED], a mortar round impacting the DFAC at lunch time, an RPG shot at a plane taking off with soldiers headed

for R&R. These scenarios are much different than what AMEDD [Army Medical Department] OBC introduced to me when they taught me the fundamentals of medical coverage. Terrorists are ubiquitous and their tactics and techniques adapt quickly to promote the greatest coalition casualties. Our medical planning must meet these contingencies accordingly and our medical assets must be postured, ready to take casualties at any point, from movement to a new area of operations, from day to day life on an established FOB and during offensive combat operations."

An evolution from our current doctrine is occurring in Combat Health Support (CHS). We must be mindful that some tenets of support must not change, while continuing to use innovative methods to provide quality, far forward care. No unit has illustrated this concept better than the preparation, deployment, and operations of the Brigade Support Medical Company (BSMC), 296th Brigade Support Battalion (BSB), 3rd Brigade (Arrowhead), 2nd Infantry Division (3/2 ABCT), in support of Operation Iraqi Freedom; this is the Army's first Stryker Brigade.



CAPT Fred Hobson provides medical care to an Iraqi contractor worker after he was injured on Forward Operating Base (FOB) Pacesetter near Samarra, Iraq.

Announcing the GWAC of SOLE 7th Annual Logistics Award Program

to be held October 27, 2004

The Greater Washington Area Chapter (GWAC) of the International Society of Logistics (SOLE) is soliciting award nominations for the Seventh Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area.

Our awards committee will select award recipients, and presentations will be made at the GWAC Annual Awards Luncheon Wednesday October 27th, 2004, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Award nominations should be submitted in letter format, single-spaced, typewritten, and in the attached format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Joyce McCallister CPL, PMP at mccallisterj@comcast.net no later than October 1, 2004. Ensure Joyce acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrate exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition. The following are examples of specialty award titles that might be used:

- Integrated Logistics Support (ILS) • Personnel Training • Inventory Control • Business Logistics Management • Technical Publications • Warehousing • Life Cycle Cost Management • Facilities
- Performance-based Logistics • Transportation and Handling • Post Production Support • Provisioning
- Financial Management • Reliability • International Logistics • Contract Management • Manpower
- Maintainability • Acquisition Logistics • Supplier/Subcontractor Management • Human Factors
- Software Support • Physical Distribution • Information Systems • Safety Engineering • Maintenance Management • Support and Test Equipment • Supply Support • Logistics Support Analysis • Material Flow • Physical Distribution • Logistics Research & Development • Environmental Management • Supply Chain Logistics • Performance Based Logistics • Human Systems Integration • Design Interface

Individuals may be nominated for more than one award, but can win in only one category.

All nominations should be received no later than **October 1, 2004** at the following address:

Joyce McCallister CPL, PMP

mccallisterj@comcast.net

The 2004 GWAC Membership Survey

(Responses from fifteen returned surveys)

GENERAL

1. GWAC Membership. What do you like most about being a GWAC member? What do you like least about being a GWAC member?

Most (Note: the following numbers are assigned to the individuals who responded to this question of the survey)

2. New member, no opinion yet.
4. Ability to take advantage of local training opportunities.
5. You all seem to be working hard at making this chapter better and better.
6. Contacts/company.
8. Good info/updates.
9. Educational material distributed.
10. As an old-timer, I just like to stay in touch with the chapter folks.
11. Interface with Washington DC area professional colleagues.
12. Meeting new members and talking with senior members that are leaders in their area of expertise.
13. Great members! Convenient meeting times.
14. The camaraderie of the BoD, opportunity to network and stay current in logistics.
15. Ability to easily talk to other logisticians.

Least

3. The blind adherence to the party line from headquarters and the Oracle suppressing the expression of dissent.
9. Too difficult to get to central area for meetings.
8. Unable to participate as much as I'd like.
12. Good ol' boy environment that's till pervades SOLE and chapter.
13. Difficulty breaking away from normal duties to attend.
14. Frustration at the lack of interest and participation from the majority of GWAC members.
15. Need better speakers for monthly chapter lunch meetings.

2. Chapter Resources. Area(s) in which you would make use of GWAC's resources include:

- Standards and practices in logistics applications. 2, 4, 5, 11, 14 (Five Total)
- Consolidated library services. (e.g., richly-linked web site surveying many disciplines). 2, 5, 8, 9, 11, 14 (Six Total)
- Stronger networking among agencies, businesses, and logistics experts. 1,2,3,4,5,6,8,11,12,14,15 (11 Total)
- Clearinghouse for personnel recruiting or business development. 3, 4, 5, 11, 14, 15 (Six Total)

Other:

- Member volunteerism. 12
- None-do not utilize logistics in job. 13

(Continued . . .)

ADMINISTRATION

1. Membership Participation. Do you have any recommendations for increasing chapter membership and participation in chapter functions?

Yes.

2. Awareness, demonstrated advantages to CPL.
3. Encourage members to express controversial views and publish them.
6. A little better communication of events.
12. Get SOLE Headquarters to focus on increasing membership as its number one priority. Return dues to chapters to host new members socially, Log training, etc.
13. Get employees to talk about expected future employment opportunities. A panel of large companies, offer the panel free lunch (membership pay). Advertise in local paper. Have employers praise SOLE and recommend membership.
14. Continue working on getting dynamic luncheon speakers in the logistics field.
15. More marketing.

No.

4. Put an X in box.
7. Put an X in box.
11. Put an X in box.

2. Career Assistance. Would you like to speak to other GWAC members about your experiences, organization, job openings, or job-seeking skills?

Yes. 2, 4, 5, 11, 12, 13, 14 (Seven Total)

Areas:

2. Organizational; Job advice.
4. All of the above.
5. Job openings.
11. Logistics Engineering, CPL Topic, PBL issues.
12. PBL, RSSM, FLE in the U.S. Army.
13. If I ever get into a hiring situation.
14. New job as ILS lead for LHA (R) program.

No. 6, 15 (Two Total)

OPERATIONS

1. Web site. The GWAC Website had about 3000-3500 "hits" over the last year (Feb 03-Mar 04). The most visited pages were the start page, programs page, and career assistance. What changes(design/content)would you like to see made to the GWAC web site to increase overall visits and what other pages would you like to see have more robust content?

4. None.
13. Laser quad me.
14. Continue to build links to other logistics/SOLE websites and to ILS referral materials.

2. Newsletter. How often do you read/download the newsletter from the web site?

- Every month, electronically sent. 2, 5, 8, 13 (Four Total)
- 4-6 times a year. 6, 7, 9 (Three Total)
- Less than 4 times a year. 3, 14 (Two Total)
- Never, too much party line. Not enough xxx for publication of controversial opinions. 3

(Continued . . .)

PROGRAMS

What would you do differently about GWAC Chapter functions, processes and procedures?

- 2. Too soon in membership.
- 6. I'd like to see a SOLE provide a qualification prep program for CPM & CPL.
- 8. Consider early breakfast vice luncheons once in a while.
- 12. (1) Get Board members to understand their responsibilities IAW bylaws. (2) Use email and reminders for luncheons and Board meeting events.
- 14. Anything that would increase member's participation in chapter functions and increase logistics training opportunities and revenue producing activities.

Nothing

- 4. I like the functions but my calendar has not permitted me to take advantage of them
- 6, 7, 11, 13 Checked nothing

TECHNICAL AND PROFESSIONAL DEVELOPMENT

1. Logistics Training Opportunities. Would you or your company/activity send your junior personnel to a one-day logistics introduction course, presented by GWAC, for a nominal fee and can you help publicize and promote attendance at a one-day logistics introduction course within your organization? Would you like to be a presenter at a one-day logistics introduction course, and what would be your topic?

Yes

- 6. Checked yes.
- 9. Checked yes, would send, probably not a presenter.
- 12. Checked yes, PBL
- 14. Checked yes, Introduction to ILS, ILS Initiatives

No

- 1, 4, 11, 13 Checked no

2. CPL Study Group. Would you be interested in participating in a GWAC CPL Exam ?

Study Group that would meet one night a week from 6:00pm to 9:00 at a location TBD? As a participant? As a facilitator? As a provider of study materials?

Yes

- 2, 4, 5, 6, 7, Checked yes
- 14 Checked yes and circled; as participant, facilitator and provider

No

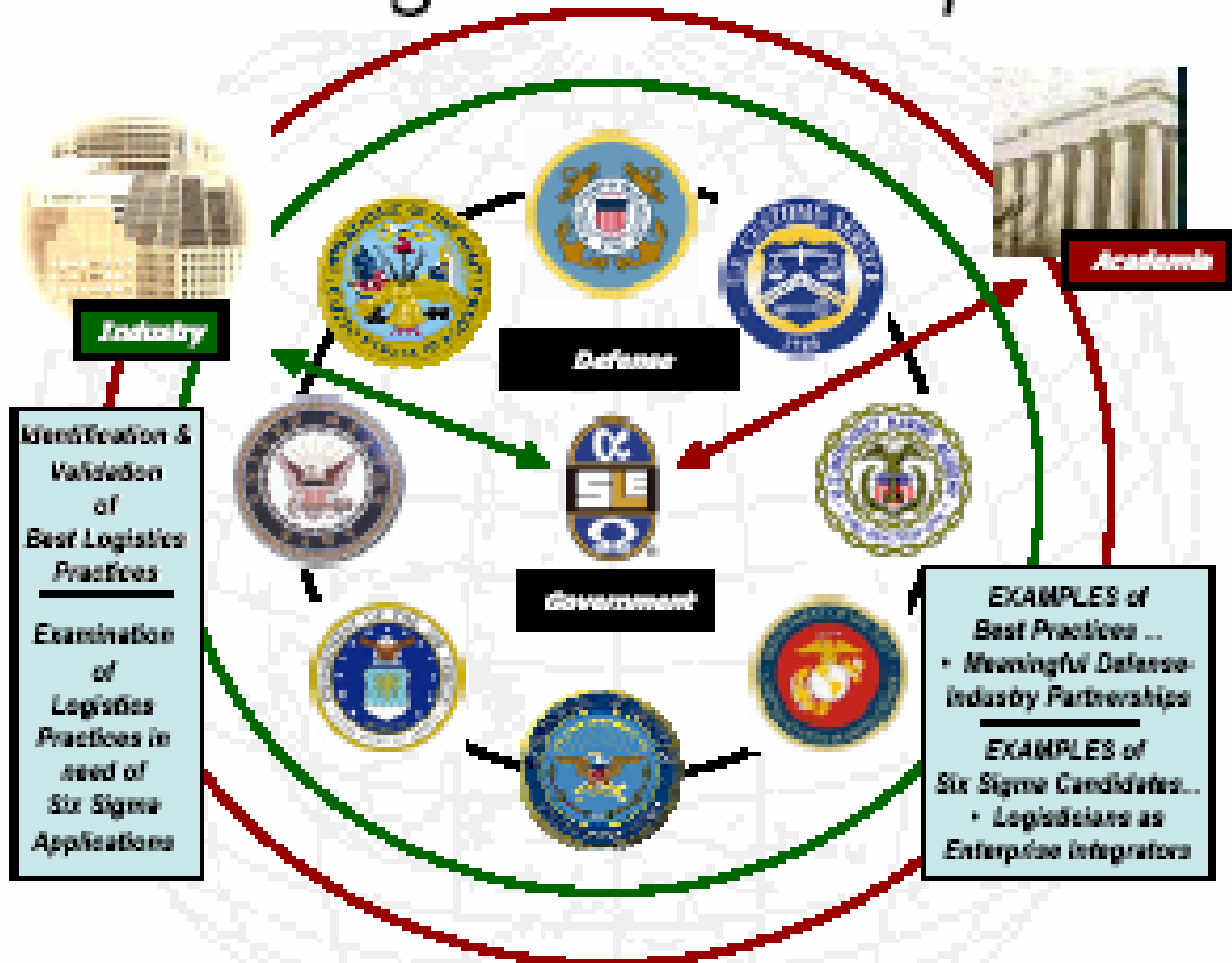
- 11, 12, 13 Checked no

Role

- Would like to facilitate at our location in Arlington for Logisticians/Acquisition in National Guard. 2, 5 (Two Total)
- As long as it is within a decent local driving distance of xxxx xxx. 6, 7 (Two Total)
- May have a person here that wants to participate. 9
- No time. 13

SOLE 2004

“Future Logistics: The Integrated Enterprise”



31 August – 2 September 2004
Norfolk Waterside Marriott
Norfolk, Virginia

To learn more about the year-long path to SOLE 2004,
and nominate best practices or Six Sigma candidates
contact SOLE HQ at solehq@erols.com.