



ORACLE



April 2004
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District 2, Chapter 1
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Chair Talk

Greetings Fellow GWAC Members!

Chapter Officer Elections

Vote for your candidates!

Please take the time to vote for your 2004-2005 Chapter BoD Officers using the election ballot on page 7. Instructions for filling it out and submitting it are contained in the VC Operations section on page 3. Candidate's Bios are included starting on page 9. I was glad to see a new name on the ballot, Richmond Miller, CPL but I would have liked to have seen more nominations.



GWAC Membership Social

Celebrate Cinco de Mayo with your fellow GWAC members! Your BoD will be hosting a Membership Social on the evening of Wednesday, 5 May from 5:00pm to 7:00pm. The purpose of the Social is to give you the opportunity to meet and thank your BoD members who have worked hard over the past year and to welcome new and "prospective" new members into the Chapter. The location is my house which is at 305 Russell Road in Alexandria, VA— just a few short blocks from the King Street Metro Station. This year promises to have an even larger turnout than last year. See the enclosed Flyer announcement on pg 16.

April Luncheon

It's not too late to RSVP for the 28 April Luncheon! The guest speaker for our April luncheon is Dr. Michael Bridgman, Program Manager for the Defense Readiness Reporting System (DRRS). DRRS is being designed to receive readiness reporting information from all the services and consolidate it into a single

display of near real-time readiness information for use by high level decision makers. I heard Dr. Bridgman speak at Mid-Atlantic Logistics 2004 and he is a very interesting and dynamic speaker. There were a lot of questions from the audience that generated a lot of discussion. This luncheon should be interesting. See the enclosed Luncheon Flyer and bio. The luncheon will be held at the Fort Myer Officer's Club on Wednesday, 28 April, from 1115 to 1300. Directions are on our Web site at www.gwacsole.org. Please RSVP to Mary Johnston at bunnystreet@yahoo.com.

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Chapter Officers

Chair	
Dave Floyd	202-546-1435
Immediate Past Chair	x245
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	
Mary Johnston	202-646-5518
Vice-Chair, Finance	
B.J. Silvey	703-860-5141
Vice-Chair, Operations	
Mike Connor	703-806-9035
Vice-Chair, Programs	
Joyce McCallister, CPL	703-217-8431
Vice-Chair, Technical	
Gary Glick, CPL	703-414-6773
Executive Board Members	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
Ed Spriggs, CPL	703-560-8828

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
<u>Public Relations</u>	Open
<u>Retail Sales</u>	Open
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600
<u>Other</u>	
<u>State Director</u>	Open
<u>District Director</u>	
Bill Horne	757-424-7811
<u>SOLE Headquarters</u>	301-459-8446

The ORACLE

The ORACLE is published 12 times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at www.gwacsole.org for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

May 20-21, Change Management to be held in Washington, DC. Contact www.TechnologyTraining.com or 703-893-2100

May 24-26, Performance Based Logistics Conference to be held in Washington, DC. Contact www.TechnologyTraining.com or 703-893-2100

May 26-28, Configuration Management to be held in Washington, DC. Contact www.TechnologyTraining.com or 703-893-2100

June 3-4, 3rd Annual Performance Based Logistics Conference to be held in Washington, DC. Contact www.TechnologyTraining.com or 310-563-1223

June 28-29, American Society of Naval Engineers (ASNE) Day to be held in Crystal City, Arlington, VA. The theme is *Naval Engineering: Transforming Maritime Defense and Sea Power*. Contact www.navalengineers.org or 703-836-6727

August 12-14, 38th Annual International Logistics Conference & Exhibition to be held in Norfolk, VA. Contact www.sole.org or 301-459-8446

Financial Report

by **BJ Silvey** at silveybjmarbj@comcast.net

31 March, 2003

Beginning Balance: \$2346.97

Income:

Deposit (s): \$215.00

Total Income: \$215.00

Expenses:

Total Expenses: (\$295.00)

Ending Balance: \$2266.97

LEF Scholarship Fund

Activity: \$0.00

Balance: \$00.00

VC OPS

By **Mike Connor** at operations@gwacsole.com.

2004-2005

GWAC BoD Election Ballot



The GWAC BoD has approved the 2004 Election Ballot. Please find it on page 7. You can print it from this newsletter or wait until you receive a ballot along with our annual membership survey in the mail in May. Either way, once you fill out the ballot, please annotate your member number, date, and sign it. Please mail to GWAC-SOLE, 6929 Stoneybrooke Lane, Alexandria, VA 22306-1346 to arrive NLT June 29th, 2004. Or, you can bring it to an upcoming luncheon in April (28th), May (26th) or in June (30th). Thanks for participating.

Chapter Website. If you have not visited the new GWAC SOLE Web Site, go there now! You can find it at www.gwacsole.org. It is best viewed using Microsoft Internet Explorer. The complete migration of content from the old web site is 'virtually' complete

plus many new and exciting changes and features have been added to the new site besides being more user-friendly and appealing to the eye. Files added during the last month to the functional areas include the following:

General.

- BoD Meeting Agenda and Minutes
- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)

Operations.

- March ORACLE Newsletter

Finance.

- March Financial Report

Chapter Events List 2003-2004

<u>Date</u>	<u>Event</u>
<u>Apr 28</u>	Chapter Luncheon – Mike Bridgman
<u>May 1</u>	Mail ballots to members
<u>5 May</u>	Membership Social
<u>May 12</u>	BoD Meeting
<u>May 15</u>	Finalize/Distribute Ballot
<u>May 26</u>	Chapter Luncheon - Phil Pugh Collect executed ballots
<u>Jun 9</u>	BoD meeting
<u>June 30</u>	Chapter Luncheon - Dr. Russ Vacante, President, SOLE Collect and count executed ballots

Web Site Statistics (as of March 2004)

It appears that the Programs, Career Assistance, and Newsletter pages the most visited pages thus far. Complete stats for the website are below:

PAGE HITS

Total:	3644
index.html	1566
ProgramsPage.html	237
CareerAssistancePage.html	244
NewlettersPage.html	229
SymposiaSeminarPage.html	157
PastLuncheons.html	109
TechProfPage.html	117
OperationsPage.html	74
BoDOrgChartPage.html	113
membershippage.html	138
ChapterWebsitesPage.html	79
AdminPage.html	58
BoDMtgAgendaMinutesPage.html	98
BoDPage.html	127
NominationsandElectionsPage.html	11
ArchivesPage.html	42
bylawsPandPPage.html	43
AwardsPage.html	195
PicturesPage.html	31
Awards Program Page.html	37

As you can see, there is a lot of good information available to you on the web site and it will only get better. As a matter of fact, the total number of GWAC web pages that have been viewed is over 3000 'hits' in just eight months. Keep checking back for the latest and newest information. Of course, if you have any comments or ideas, please contact: webmaster@gwacsole.org:

VC Programs

by Joyce McCallister, CPL at mccallisterj@comcast.net

April Luncheon

The guest speaker for our 28 April GWAC luncheon is Dr. Michael Bridgman, Program Manager for the Defense Readiness Reporting System



(DRRS). See our luncheon Flyer announcement on page 16. The cost of the luncheon is \$20 per person. The Luncheon will be held at the Fort Myer Officer's Club from 1115 to 1300. Directions can be found on our Web site at www.gwacsole.org. Please R.S.V.P. with Mary Johnston, VC Administration at bunnystreet@yahoo.com

VC Technical

By Gary Glick at glickg@starpower.net

Gary is working on plans for implementing Logistics 101 Training. Under this concept, GWAC will provide training to companies and customers on a variety of introductory level logistics topics. The format for this training will be in the form of a one or two day on-site workshop. Gary took an action item to vet this concept with SOLE HQ and identify any constraints. Gary also took an action to contact AFIT, DAU and DSMC and other SOLE Chapters (e.g., the Leatherneck Chapter) to evaluate approaches and content.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chair Dave Floyd called the meeting to order at 5:45p.m. on 14, April 2004 in Crystal City, VA.

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chair
Lyle Paulson	Immediate Past Chair
BJ Silvey	Vice Chair, Finance
Mary Johnston	Vice Chair Admin Joyce
Mike Connor	Vice Chair Operations
Linc Hallen	Executive Board Mbr
Member Ed Mann	SOLE Member

OLD BUSINESS:

Past Minutes. The board of directors (BoD) reviewed and recommended approval of the March 2004 BoD meeting minutes.

VC/COMMITTEE REPORTS:

VC FINANCE:

The Board of Directors (BoD) reviewed and recommended approval of the March 2004 BoD Financial report. The \$45.00 dollar check that was sent to SOLE Headquarters in November for LEF has still not been cashed. BJ suggested we cancel it if the check has not be cashed by 2 May. The March luncheon made \$80.00 for the chapter. GWAC will receive money back from the recent Mid Atlantic Logistics conference. Action item for BJ Silvey to talk to Jack Fogal and query his interest in continuing to serve on the GWAC board.

VC OPERATIONS:

The GWAC Website has had four thousand hits. The BoD voted for and approved the format for this year's Board member Election Ballot. VC Ops will mail out the ballot the first or second week of May. GWAC BoD members were asked to come up with a few survey questions for this year's survey and submit them to Mike Connor.

VC PROGRAMS:

Luncheon Speakers. Dr. Russ Vacante, SOLE President, will be our June luncheon speaker. The GWAC membership social will be held at Dave Floyd's house in Alexandria on 5 May, 2004 from 5pm to 8pm. A bottle of wine will be raffled off at the social. Each board member will give a brief description of their duties.

VC TECHNICAL:

An action item was assigned to Gary Glick to put together a one page syllabus for a one day Logistics 101 training course. An action item was assigned to Mary Johnston to look into finding someplace to hold a GWAC CPL study group and to provide CPL Study group questions to Mike Connor for the GWAC membership survey.

NEW BUSINESS:

Mary Johnston took an action to call around and price luncheon sites to include the New Orleans restaurant in Rosslyn. Lyle Paulson briefed the latest DCCEAS meeting. May is the last DCCEAS meeting for the Summer until the Fall. A request was made to list upcoming luncheon speakers on the website and in Oracle. Dave Floyd and BJ Silvey briefed what took place in Williamsburg at MAL. There were 160 people who attended MAL, 120 who paid and 18 exhibitors. Discussion followed about Field awards submittal for GWAC. Awards will be presented at the Norfolk SOLE Symposium. As long as you get permission from other SOLE chapters, you may use articles from their newsletters.

ADJOURNMENT:

There being no further discussions, the Chapter Chair adjourned the meeting at 7:40pm. The next meeting is scheduled for 5:45pm on May 12th, 2004 at Anteon, Suite 600, Three Crystal Park in Crystal City.

SOLE - The International Society of Logistics

Greater Washington Area Chapter

2004 Election

Official Ballot

(Incumbent in Red)



Membership

Number:

(Required for vote to count)

CHAIR

Vote ("X" for one (1))

David Floyd

Signature: _____

Date: _____

VICE-CHAIRs

ADMINISTRATION
VOTE ("X") for one (1)

Mary Johnston

OPERATIONS
Vote("X") for one (1)

Michael D. Connor

FINANCE
Vote ("X") for one (1)

B. J. Silvey

PROGRAMS
Vote ("X") for one (1)

Joyce McCallister, CPL

PROFESSIONAL AND TECHNICAL DEVELOPMENT
Vote ("X") for one (1)

Gary Glick, CPL

BOARD OF DIRECTORS (Advisors)

Vote ("X") for four (4)

(circle two for two-year term)

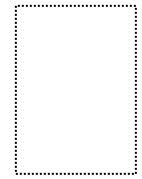
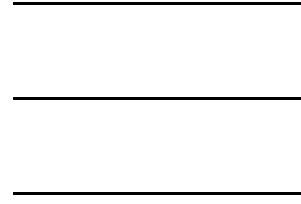
Jack Fogal

Ed Spriggs, CPL

N/A **Ken Gary (on two-year term)**

Lincoln Hallen

Richmond Miller, CPL



GWAC-SOLE
6929 Stoneybrooke Lane
Alexandria, VA 22306-1346

Please Rush
Ballot & Poll
Enclosed

----- **Fold Here** -----

Please Tape
Shut

Selected

BoD

Biographies

David S. Floyd, is the current Chapter Chair and former Vice Chair, Operations. Mr. Floyd has 25 years combined logistics engineering experience supporting the U.S. Navy. Five of those years were on active duty as a Surface Warfare Officer where he served on a Cruiser and Destroyer. 20 of those years have been as a DoD support contractor and 17 years have been as a Naval Reservist. Dave is employed by Columbia Research Corporation in support of the CVN 77 Aircraft Carrier acquisition program at NAVSEA. His previous position was as a Principle Logistician at Technology, Management and Analysis (TMA) Corporation. In this capacity, he directed TMA logistics and configuration management support to the U.S. Navy LPD 17 Amphibious Transport Dock Ship Program (PMS 317). His responsibilities included acquisition and life cycle support ILS for the LPD 17 Class ships. Prior to this he directed TMA's West Coast Operations in support of the Naval Surface Warfare Center Division at Port Hueneme, CA. In this capacity, he managed TMA's AEGIS Logistics contract for Surface Combatant Combat Systems. Mr. Floyd holds a B.S. Degree in Government and Foreign Affairs from the University of Virginia and an M.S. Degree in Systems Engineering from George Mason University. He has been a member of the International Society of Logistics (SOLE) and the American Society of Naval Engineers (ASNE) since 1988. He has served as the Vice Chair Administration for the Ventura County SOLE Chapter of SOLE. He has also served four years on the Board of Directors for SOLE District's 2 Mid- Atlantic Log Committee as the Publicity Chair. Mr. Floyd received the SOLE Field Award for Configuration Management at SOLE 2002 at the annual symposium. Mr. Floyd lives

in Alexandria, VA and has a 19-year old daughter Jessica in College at U. Delaware.

Joyce McCallister, CPL is the current Vice Chair - Programs. In that capacity she will oversee chapter programs development, speakers, awards, and the hospitality/social program. Joyce is a retired Marine Corps lieutenant colonel with extensive experience in integrated logistics support, life cycle management, program management, inventory/supply management, budgeting and programming, and technical writing. She spent four years at the Naval Air System Command as Assistant Program Manager for Logistics, Navy Unmanned Aerial Vehicles and Assistant Program Manager for Logistics, H-1 Upgrade Program. As a fleet Marine, she spent eleven years as an aviation supply officer and aviation logistician. She is a certified professional logistician (CPL), project management professional (PMP), and DAWIA level III certified in acquisition logistics and program management and Level II certified in systems engineering and test & evaluation. She holds a masters of science in defense systems acquisition management from the Naval postgraduate School and a bachelors of science in chemistry from the US Naval Academy. She is married to Mr. Frank McCallister. They have two sons: Brendan and Conlan.

B.J. Silvey, CPL is a current Executive Board Member and former District Director . B.J. served for over 31 years in US Army Quartermaster Corps, both in the active and reserve components, and retired as a Colonel. He has had extensive experience in logistics operations, supply, transportation and services management. His decorations include the Legion of Merit, Meritorious Service Medal with Oak Leaf Cluster, Bronze Star Medal, and Vietnamese Honor Medal, First Class. In his civilian career, he worked with industry and Government on Navy submarine and surface sonar and mine countermeasures systems. He was ILS Manager for

the MK50 Torpedo from development through production and introduction. Subsequently, he was Director of Logistics, USW Combat Systems. He retired in September 1999. Recently, he was Chairman of Mid-Atlantic Logistics Conference 2000, sponsored by District Two, SOLE. He is a Senior Member of SOLE, a Certified Materiel Professional, a Member of Navy Acquisition Corps, and is DAWIA Level 3 in Logistics and Program Management. He has a BA in Secondary Education from Indiana University of Pennsylvania and an MA in Political Science from University of Maryland. He is a Graduate of the Army Command and General Staff College and the Army War College. He is an avid cyclist, BSA Commissioner, and serves on the Board of Directors of Reston Interfaith, the Board of Friends of the W&OD Trail and the Reston Triathlon Committee. BJ was awarded the SOLE Community Service Award in 2003.

Michael D. Connor, is the current VC-Operations and former Vice Chair (VC) - Administration. Mr. Connor has over 23 years of logistics experience in both the military and military contracting arena. Mike spent 12 years on active duty as an Armor Army Officer. This took him to The Federal Republic of Germany from 1982-1989 and Fort Devens, MA from 1989-1992. After leaving active duty, Mr. Connor moved to Washington, DC. There he began work as a logistics analyst with Logicon. This included travel to Germany, the Republic of South Korea along with several locations in the U.S. At Logicon, Mike provided systems engineering and technical assistance to the All Source Analysis System (ASAS) Program Office. In 1996, Mike accepted a position with MPRI and left for Bosnia-Herzegovina (BiH) under the auspices of the "Train and Equip" mission. He spent three years in BiH where he oversaw the arrival, transshipment, and storage of

materiel donated to BiH. He also assisted in the subsequent distribution of same equipment to units of the BiH military. Lastly, he spearheaded a comprehensive inspection of all logistics organizations in the BiH military. Mr. Connor recently left a position at the Headquarters, Army Materiel Command as a Senior Logistics Analyst specializing in Performance-Based Logistics (PBL), Total Life Cycle Systems Management (TLCSM), and Force-Centric Logistics Enterprise (FLE). He currently works PBL, TLCSM, and FLE at the Assistant Secretary of the Army for Acquisition, Logistics, and Technology (ASA(ALT)). He has been a member of SOLE since 1993 and served as the GWAC SOLE Chapter Chair for the SOLE'96 Symposium.

Gary Glick, CPL, is the current Vice Chair-Technical and Professional Development. Gary came to the Washington area defense contracting community in 1978 after five years in surface ships taught him that everything comes down to logistics. In his first job at Northrop Services, a particularly enthusiastic mentor named Charlie Hymers introduced him to the world of professional engineering services and integrated logistics support. At Northrop Services, and later at ORI, Mr. Glick helped work out the maintenance and material support needs of the TRIDENT submarine, and went on to work logistics and life cycle cost for ships, aircraft, missiles, satellite communications, and finally Ballistic Missile Defense. His logistics experience spans every level, "from a classified depth to a classified altitude." Mr. Glick currently works on Cost and Operational Performance Trades for the evolving international Joint Strike Fighter program. Mr. Glick has been a member of the Society of Logistics Engineers since 1978, and has been active the Greater Washington Area Chapter since 1989 as CPL coordinator, Board member, and chairman of the Systems Management Track at the 1996 International symposium.

Mary E. Johnston is the current Vice Chair--Administration. Mary is a career logistician with over 28 years of experience in a variety of logistics related areas. She served in the USAF as an aircraft maintenance officer on F-111E's, F-106's, F-4E's, F-15 C&D's and the T-33's. Mary served on active duty for 9 years before relocating to St Louis to work for McDonnell-Douglas. She left St Louis and moved to the Washington DC area in the early 90's and has worked for a number of local contractors since then. She lives in Springfield with her Fiancée, Tim and 18-year-old daughter, Jenny. She has a Bachelors of Art degree from California State University, Fresno and a Masters of Science degree from Vanderbilt University.

**GREATER WASHINGTON AREA
CHAPTER, INTERNATIONAL
SOCIETY OF LOGISTICS**

ANNOUNCES

YEAR 2004

LOGISTICS CONTEST

Eligibility: All GWAC members who have not attended a luncheon in the year prior to this announcement. (That is a lot of you)

Duration: Calendar year 2004. Winners are to be determined by the GWAC Board at its meeting to be held in January 2005. The eligible GWAC members who attended the greatest number and next greatest number of luncheons in 2004 will be declared Grand Prize winner and runner up respectively. In the case of a tie the BoD will decide the winner(s). The decision by the board will be final.

Prizes: All paying entrants will receive up to ten delicious buffet lunches including a large salad bar, a large hot meal bar with

carving board, a build your own sandwich bar, a selection of desserts, coffee and tea. Additionally, each will hear a distinguished speaker talking on a current logistics experience or situation. Also, all will enjoy networking and lively conversations with like-minded logistics professionals in the GWAC area. Each enjoy a pleasant and casual hour and an hour away from the office and the usual office grind.

Grand Prize: One SOLE wristwatch, one SOLE pen & pencil set and one SOLE coffee cup.

Runner Up Prize: One SOLE desk clock and one SOLE coffee Cup.

**GWAC Logistics 101
Training Program**

We are looking into putting a GWAC team of instructors together to teach an introductory one-day course in logistics to professionals in government and industry. This course will be taught by GWAC members who have extensive knowledge of logistics, either through CPL certification, a masters degree or higher in a logistics discipline and/or extensive work experience in the logistics field. Here is a notional listing of topics to be covered in the one-day course:

- Acquisition Logistics
- Life Cycle Logistics
- Performance Based Logistics
- Logistics Tools
- Trends in Logistics

Until the Fall we will be refining our Logistics 101 Training concept and soliciting your inputs. If you'd like to know more about GWAC's Logistics 101 Training Program or would like to participate please contact B.J. Silvey at silveymarbj@comcast.net.

Article

SUPPLY CHAIN/PERFORMANCE-BASED LOGISTICS TASK GROUP Report FY03-4

Recommendations related to the continued implementation of performance-Based Logistics (PBL) in the Department of Defense

[Second and last in a series of articles extracted from the *Defense Business Practice Implementation Board Report to the Senior Executive Council*, Department of Defense, dated October 15, 2003]

RECOMMENDATIONS

The Task Group developed 6 broad recommendations. Each recommendation seeks to strengthen DoD's ability to implement effective PBL:

1. Pursue PBL aggressively.

Performance-based logistics is an industry best practice and a DoD best practice. DoD should consider using it for all its weapons, new and legacy, provided that it is supported by a business-case analysis.

2. Issue standard guidance.

USD(AT&L) should issue guidance calling for the services to take a consistent approach to PBL. The guidance should mandate a Business Case Analysis (BCA). The BCA should determine whether PBL is an economical approach for a particular weapon system. It also should determine if PBL is applicable to the weapon system, including assessing the effects of PBL on deployability. The BCA may determine PBL is viable only for components of the weapon system.

The guidance also should allow the PBL contractor to pick the consumable item manager (organic or private) that, consis-

tent with industry practices, permits the prime vendor to select its subcontractors.

3. Reform program financial and contract management.

Move toward a single manager. In their role as military COOs, combat commanders should retain authority over funding. However, once they have allocated funding for weapons using PBL, the funds should be executed by a single manager – presumably the weapon's program manager. Unitary control over execution provides greater accountability.

Seek funding flexibility and multi-year authority. In industry, there is only one "color of money" (green). Government PBL managers need the flexibility to use various appropriations (e.g. procurement and operation and maintenance) interchangeably as needs demand. The best way to garner increased flexibility is to continue to ask Congress for substantial increases in the amount of money that can be reprogrammed among appropriations without Congressional approval.

In industry, multi-year PBL contracts that span three to five years or more

are the norm. The Administration should continue to ask Congress for authority to enter into multi-year contracts. To buttress their case for these requests in Congress, OUSD (AT&L) should take responsibility for preparing several case studies that demonstrate the importance of both reprogramming and multi-year authority.

4. Leverage the Defense Acquisition University (DAU) and other organizational

knowledge/education to accelerate PBL implementation.

Create a PBL 'Center of Excellence' at DAU. Build a database/repository of templates for Business Case Analyses (BCA), Statements

of Work (SOW), some example contracts, “how-tos” related to funding issues, etc, all to prevent reinvention of the wheel across Services and to help drive standardization.

Explore ways to partner with industry and capitalize on industry’s willingness to share lessons learned. Use Navy/Boeing Pax River joint contracting training as a benchmark.

Create exportable teams in the Services at the Systems Command (NAVAIR, NAVICP)/Major Command level to augment/assist PM offices with BCA, SOW, contract development. These teams would specialize in contracting, logistics, finance, or perhaps be cross-functional, to address variable experience at each location in developing BCAs, SOW, contracts, working with Federal Acquisition Regulation Part 12, etc. The teams would provide rapid assistance and augment the program office (unlike an audit function). The teams should be composed to ensure consistency of results across locations visited. Finally, DAU “resident experts” could also be sent out on visits to PM offices along with these teams to augment the teams and to keep current on issues in the field.

5. Increase exposure to private sector practices.

Expand Air Force’s “Education With Industry” beyond Air Force parameters. This program is currently used primarily for Air Force company grade officers. It should be expanded to include other Services and civilians. Additionally, the program should be broadened to include more industry experiences that would benefit the logistics career field (current emphasis within the Air Force is believed to be primarily information technology industries).

Leverage Defense Corporate Fellows Program to include supply chain assignments. Use a modified Defense Corporate Fellows

program to expose DoD officials to industries with high PBL and logistics content (1 year tour, Professional Military Education credit, logistics industry focus, include case studies). The target audience should be senior 0-5 and junior 0-6 military personnel on track to become PMs. Also create an equivalent for civilian personnel grades GS-13, 14 on track to become PMs.

6. Change structure/culture of PM Offices

Create a central “Log Provider” entity to coordinate all logistics activity for the PM. USD (AT&L) should consider the creation of a central “Log Provider” entity to coordinate all the logistics activity for the Program manager. CNF, a General Motors-owned joint venture supply chain entity, could provide a reasonable industry benchmark for this concept.

Streamline Program Management Offices, based on the model of the F-117 and Future Combat System (FCS) PMOs. The Task Group received a brief by OSD AT&L on a model for streamlining the PMO. The successful streamlining of the F-117 and FCS were based on this model. The brief proposed that the following items be considered core: Program Management, Financial Management, Contracting, Testing and that industry had in increasing ability to provide the remaining key PMO functions (Engineering, Logistics, Configuration Management and Subcontract Management). The consensus of the Task Group was that the streamlining model needed to be pursued further by DoD. Additionally, the Task Group felt that DoD should develop a methodology based on the model to apply to existing and future Program Offices and that the model consider such things as the maturity of the program, impact to career field sustainment, etc.

(Continued on next page)

Review PM Offices for applicability of a civilian PM. Identify easy opportunities for conversion to a civilian PM by capability area. For example, the designation of a civilian PM in Combat Support, Command & Control, or IT might be more broadly accepted by the Services as it avoids conflicting with the bias for having a “warfighter” manage a major weapon systems.

Specify tenure for Deputy PM for Logistics. Tenure should be equal to that

of the PM and rotation cycles should provide for continuity in the program.

Enforce congressional mandate to keep military PMs in place 4 years. The problems caused by frequent turnover could be exacerbated in a PBL environment based on the long-term relationship with a vendor. Frequent rotation results in knowledge loss (primarily in PM office) between program start and program fielding. Some systems are in development and test 10 years before its support phase. This could equate to about 4-5 PMs over the early lifecycle of a program. Recommend that Services be made to comply with legislation or convert PM to civilian.

[GWAC CPL Study Group](#)

Your GWAC BoD is looking into setting up a CPL study group for benefit of GWAC members. This group will meet notionally one night a week for three hours at a location TBD. The study group will be of an informal nature and it will be facilitated by a CPL certified logistician. Participants will be expected to purchase their own reading materials and contribute to group discussion. Sample practice questions will be made available. If you are interested in participating in this study group, either as a facilitator or attendee, please contact Gary at glickg@starpower.net or at 703-414-6773.

Mid-Atlantic Logistics Conference (MAL) 2004

By Dave Floyd, GWAC Chapter Chair and MAL 2004 Publicity Chair at dsfloyd@comcast.net

This year’s Mid-Atlantic Logistics Conference was even more successful than last year! We had over 165 attendees, an increase of over 40% from the previous year. We also had 18 exhibitors, a three-fold increase over last year. We had the entire upper floor of the Woodlands Conference Center reserved to support the Exhibits area as well as a three-track program for Technical, Education and Discovery Zone presentations and hands-on instruction. A fourth track on “Math for Logisticians” was taught by our own Chapter member John Langford.

Other participants from our Chapter included Dr. Michael Bridgman who gave a stimulating presentation on the Defense Readiness Reporting System. I was so impressed with his presentation that I asked Mike to be the guest speaker at our 28 April luncheon which he gladly agreed to do.

The keynote speaker, Mr. Lou Kratz, Assistant Under Secretary of Defense for Logistics Plans and Programs, was unable to attend so Mr. Alan Beckman, Lou Kratz’s deputy, gave the keynote presentation on the theme “Transformational Logistics Throughout the Enterprise”. It was one of the most informative and topical presentations I’ve heard in a long time.

The closing remarks were given by LTG (Ret) Roy E. Beauchamp who gave a highly motivational talk on “The Future Logistics Workforce”. He stressed that logistics is a lifelong profession and that we need to know more sooner than ever before. He closed to a standing ovation!



*Please join the Greater Washington Area
Chapter (GWAC)*



of

SOLE – The International Society of Logistics

Non-members Welcome

at the Ft. Myer Officers' Club from 11:15 am to 1:00 pm
in the upstairs Drum and Fife Dining Room. Turn right
as you enter the Drum and Fife Room

for a \$20.00 buffet lunch (cash or check payable at the door) and talk by

Dr. Michael Bridgman

**Program Manager for the Defense Readiness
Reporting System (DRRS)**

RSVP to Mary Johnston at bunnystreet@yahoo.com

Dr. Bridgman serves as Program Manager for the Defense Readiness Reporting System effort that is transforming the reporting and analysis of military readiness. At the Logistics Management Institute, he led the Acquisition Logistics Group effort on supportability problems during the acquisition phases of development programs, including requirements analysis and performance-based logistics. Recent areas of concentration include cost-benefit and supportability analyses for alternative support concepts for test equipment, radar, aircraft, ships, and space systems. Prior to joining LMI, Dr. Bridgman performed logistics and defense systems analyses at Battelle Memorial Institute. He received the Armitage Medal from the International Society of Logistics for contributions to logistics literature.

EDUCATION

Ph.D., Industrial and Systems Engineering, Ohio State University, 1991

M.S., Industrial and Systems Engineering, Ohio State University, 1980

M.S., Mathematics, Ohio State University, 1976

B.A., Mathematics, Otterbein College, 1973



*Join us, the Greater Washington Area
Chapter (GWAC) of SOLE --
The International Society of Logistics
for a **Cinco de Mayo**
Membership Happy Hour*

Wednesday May 5, 2004

from 5:00 to 7:00 pm

at Chapter Chair –

David Floyd's House

305 Russell Rd.

Alexandria, VA -

Four blocks from King St. Metro

RSVP to Dave at dsfloyd@comcast.net

or at (703) 683-2185 (leave voicemail)



**Beer – Wine – Finger Food – Door Prizes
Network with the GWAC Board of Directors
and greet new members!**

Directions to Dave's house

Metro: Take the Yellow or Blue line to King Street Metro Station. Exit the Metro Station and head west on King Street toward the George Washington Masonic Temple on the hill. Cross the street to the right at the intersection onto Russell Road and walk north three and a half blocks to the white brick house shown on right.

Driving: From 395, take the South Glebe Road Exit, veer right at the light and cross four mile run. Go about 3/4 miles until you get to the Russell Road intersection/traffic light and turn right. Dave's white brick house is about a mile and a half up the road on the left hand side.

From 495, take the North Telegraph Road Exit. Proceed to the top of the hill and exit right onto Duke Street. Get over to the left lane and turn left at the second stop light. Proceed down the hill (Masonic Temple on your left) until you come to the stop light. Go straight across the intersection to 305 Russell Road.



Park out front or on the
surrounding side streets