



ORACLE



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Chair Talk

Fellow GWAC Members!

GWAC Awards Luncheon

If you haven't already done so, please take a few moments to identify and nominate logisticians from your companies and/or your customers to receive a logistics award at our October luncheon. This is a great opportunity to recognize those individuals who have made a contribution to logistics! Nominees do not have to be a member of SOLE to receive an award.



The process is simple and relatively painless. Submit a one paragraph citation describing what the individual has done in the logistics field. (See instructions on page 9). Last year 12 logisticians received awards. Your nomination has a good chance of being accepted. Please hurry, time is running out!

September Luncheon Russ Vacante, the incoming SOLE President, had something come up at the last minute and he will not be able to attend our 24 September luncheon. In his stead, Vondell Carter from the U.S. Army Materiel Command (AMC) will give a presentation on LOGTECH.

The primary mission of the Center of Excellence in Logistics and Technology (LOGTECH) is to leverage global best practices and explore leading-edge logistics technologies to prepare logisticians for advances that will drive logistics and supporting technologies in the future.

LOGTECH achieves this mission through a series of integrated and sustained opportunities for "shoulder-to-shoulder exchanges between the military, private sector and academic logistics communities. The luncheon will be held

this Wednesday, 24 September, starting at 1130 at the Fort Myer Officer's Club (see directions on our www.gwacsole.org web site). Please contact Joyce McCallister CPL, PMP, at mccallisterj@comcast.net or at (703) 548-6022 to make a reservation and to get your name on the access list to Fort Myer (if you do not have a DoD badge or ID card).

Mid-Atlantic Logistics (MAL) Conference and Professional Development Workshop 2004. MAL 2004 is scheduled for April 1-3, 2004 at the Woodlands Conference Center and Hotel in Williamsburg, VA. This year we have reserved the entire second floor which will allow us to incorporate several more booths that will be manned by representatives from Government and Industry. See the enclosed "Call for Papers" Flyer on page 10. sent

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Vice-Chair, Admin	
Mary Johnston	202 646-5518
Vice-Chair, Finance	
Marian O'Neil	703-697-4328
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Mike Connor	703-617-1032
Vice-Chair, Programs	
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Gary Glick, CPL	703-416-4600
Executive Board Members	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
B.J. Silvey	703-860-5141
Ed Spriggs, CPL	703-560-8828

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	
Paul Watson, Jr., CPL	703-893-7805
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
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Gary Glick	703-416-4600
<u>Other</u>	
<u>State Director</u>	Open
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Bill Horne	757-857-1311
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The ORACLE

The ORACLE is published ten times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at: for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

September 24 GWAC Luncheon to be held at the Fort Myer Officer's Club. Mr. Vondell Carter from the U.S. Army Materiel Command (AMC). Topic: LOGTECH. Contact www.gwacsole.org.

October 8, GWAC BoD Meeting to be held at Anteon Corporation, 6th Floor in Crystal City starting at 5:45pm. Contact www.gwacsole.org for directions.

October 8-9, Configuration Management II to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223

October 15-17, ILS to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223

October 16-17, Defense Systems Acquisition Management to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223

October 16-17, New Directions in Project Management to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223

October 20-21, Performance and Incentive Based Contracts to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223

Financial Report

by **Marian O’Neil** at **mtoneil@hotmail.com**



August 31, 2003
 Beginning Balance:
 \$2723.90

Income:
 Deposit (s):
 Luncheon: \$0.00
 Total Income: \$0.00
Expenses:
 Lunch \$00.50
 Total Expenses: (\$00.00)
 Ending Balance: \$2723.90

LEF Scholarship Fund
 No Activity: \$0.00
 Balance: \$45.00

VC OPS

By **Mike Connor** at **operations@gwacsole.com**



SOLETech and SOLEtter

Chapter Website. If you have not visited the new GWAC SOLE Web Site, go there now! You can find it at: www.gwacsole.org. It is best viewed using Microsoft Internet Explorer. The complete migration of content from the old web site is ‘virtually’ complete plus many new and exciting changes and features have been added to the new site besides being more user-friendly and appealing to the eye. Files added during the last month to the functional areas include the following:

- Administration.
- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)
 - Job Opening added
- Operations.

- 2003-2004 GWAC Officer Election Results
- August ORACLE Newsletter Finance.
- August Financial Report Programs.
- September Luncheon Flyer
- Awards Nomination Instructions Technical and Professional Development.
- Mid-Atlantic Log Call for Papers Flyer

Web Site Statistics (as of 10 Sept 2003)
 It appears that the Programs, Career Assistance, and Newsletter pages the most visited pages thus far. Complete stats for the web-site are below:

<u>PAGE</u>	<u>HITS</u>
Total:	2016
index.html	850
ProgramsPage.html	138
CareerAssistancePage.html	137
NewlettersPage.html	118
SymposiaSeminarPage.html	92
PastLuncheons.html	83
TechProfPage.html	68
OperationsPage.html	56
BoDOrgChartPage.html	57
membershippage.html	52
ChapterWebsitesPage.html	49
AdminPage.html	46
BoDMtgAgendaMinutesPage.html	43
BoDPage.html	43
NominationsandElectionsPage.html	36
ArchivesPage.html	24
bylawsPandPPPage.html	23
AwardsprogramPage.html	48
PicturesPage.html	25
BoD.html	8

As you can see, there is a lot of good information available to you on the web site and it will only get better. As a matter of fact, the total number of GWAC web pages that have been viewed is approaching over 2000 'hits' in just four short months. Keep checking back for the latest and newest information. Of course, if you have any comments or ideas, please contact: webmaster@gwacsole.org.

Chapter Events List 2002-2003

<u>Date</u>	<u>Event</u>
Sep 24	Chapter Luncheon
Sep 24	New Chapter Officers Sworn In
Sep 30	Chapter Officers Term of Office Ends
Sep 30	Program Year Ends
Sep 30	Deadline for GWAC Logistician Awards
<u>Oct 1</u>	New Program Year Begins
Oct 1	BoD Term Begins
Oct 1	Deadline for GWAC Logistician Awards
Oct 9	Annual Finance Report Due
Oct 9	Quarterly Report Due
Oct 29	6 th Annual Awards Luncheon
<u>Nov 11</u>	Veterans Day
Nov 12	BoD Meeting
Nov 12	2003-2004 Budget Approved
Nov 26	Chapter Luncheon
Nov 27	Thanksgiving
Dec 10	BoD Meeting

VC Programs

by Joyce McCallister, CPL at mccallisterj@comcast.net

Award Nominations Update.

John Philips, Maj Gen USAF (ret), currently chairman of Home Depot and former Deputy Under Secretary of Defense (Logistics)



will be our distinguished speaker for our GWAC Awards luncheon to be held Wednesday, October 29th, 2003, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Please see his bio on page 6 and see instructions for submitting award nominations on page 9. You are strongly urged to recognize logisticians at your company or customer by nominating them for an award. Nominees don't have to be a member of SOLE to receive an award!

VC Technical

By Gary Glick at glickg@starpower.net

The Missile Defense Agency (MDA), is looking into forming cross-disciplinary working groups with selected professional societies (e.g., IEEE). I am looking into getting SOLE involved in one of these working groups from a logistics standpoint.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

Contact SOLE HQ

Contact SOLE Headquarters either through the SOLE web site at www.sole.org or call (301) 459-8446

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chairman Dave Floyd called the meeting to order at 5:45p.m. on 10 September 2003 in Crystal City, VA.

MEMBERS PRESENT:

Mary Johnston

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chairman
Mike Connor	Vice Chair (VC) – Ops
Joyce McCallister	Vice Chair – Programs
Lyle Paulson	Immediate Past Chair
Gary Glick	Vice Chair - Technical
BJ Silvey	Executive Board Member
Linc Hallen	Executive Board Member
Ken Gary	Executive Board Member

OLD BUSINESS:

Past Minutes. The Board of Directors (BoD) reviewed and recommended approval of the August 2003 minutes.

VC/COMMITTEE REPORTS:

FINANCE:

Finance Report Approval. Written in lieu of attendance due to conflict. Motion passed to send \$45 to SOLE headquarters Logistics Education Fund (LEF). In addition, an LEF drawing will be part of the monthly luncheon activities. Interested parties will put their initials on a dollar and a lucky participant will win half the kitty when the winning dollar is drawn.

VC OPERATIONS:

- Mike reported that he had talked to SOLE Headquarters about posting SOLE items for sale through the GWAC website. The items that will be offered for sale are coffee mug, pin, mug coaster and pen set with SOLE Medallion imprint. Pictures of items and instruc-

tions on purchasing will be posted to the GWAC website

- Mike asked that the BoD review the 2003 Calendar of Events for GWAC.
- Mike provided information for review about the GWAC website.

VC PROGRAMS:

October Awards Luncheon. Joyce said that she had received two nominations for the October's awards luncheon as of 10 September. The cost of the monthly GWAC lunches that are held at Ft. Myer was discussed. The Officers club charges GWAC according to what club facilities are used. A motion passed to increase the luncheon price in October to \$20.00 per person. All were reminded that you do not have to eat lunch at the luncheon to attend the meeting.

Luncheon Speakers. Mr. Vondell Carter from the U.S. Army Materiel Command (AMC) will give a presentation on LOG-TECH.

VC TECHNICAL:

Gary provided the assembled with a detailed presentation on a proposed GWAC future training program. Details included how pertinent training would be identified, who would do the training and who the customer for this service would be. An article on the subject will be forthcoming.

NEW BUSINESS:

Dave asked if a speaker phone could be provided within the room so Paul Watson could listen into the meeting from home. Ed Mann will look into providing speaker phone capability.

ADJOURNMENT:

There being no further discussions, the Chapter Chair adjourned the meeting at 7:00 PM. The next meeting is scheduled for 5:45 PM on 8 October at Anteon, Suite 600, in Crystal City, VA.

October Awards- Luncheon Guest Speaker

The Greater Washington Area Chapter is pleased to introduce our October Awards Luncheon Guest Speaker-

John Phillips is Vice President of Home Depot. He is also an internationally known speaker and



consultant on National Defense. John has graciously accepted the Board of Directors invitation to present awards at the Greater Washington Area Chapter of SOLE 6th Annual Awards Luncheon on Wednesday October 29, 2003 at the Fort Myer Officers' Club. See the article about the awards ceremony on page 9.

John has had a long and distinguished career in public service as well as considerable experience in logistics, aviation and computer program management. Prior to joining Home Depot, John served as Deputy Under Secretary of Defense (Logistics). He was the principal advisor to the Under Secretary of Defense (Acquisition & Technology) for policy and oversight of logistics activities such as material management, maintenance, transportation and logistics systems development.

John served for more than 30 years in the United States Air Force, retiring with the rank of Major General. He is an experienced pilot, navigator and instructor pilot with more than 3,000 flying hours, including more than 300 combat flying hours over Vietnam. He has flown the T-37, T-38, KC-135, F/EF-111, and F-15 aircraft. Between 1992 and 1995, he commanded the Sacramento Air Logistics Center at McClellan Air Force Base, California. The center provides world-wide logistics support to a

number of aircraft including the F-117 Stealth Fighter, F-22, F-111, A-10, and KC-135. The center also manages space satellite operations and sustainment. Previously, he commanded the Logistics Management Systems Center at Wright-Patterson Air Force Base, Ohio where he led a consolidation of overlapping logistics systems spanning all military services into an umbrella organization called the Joint Logistics System Center. This tremendously complex undertaking resulted in increased efficiencies to military logistics.

John is the recipient of numerous awards and decorations including the 1999 Vice President Gore's Hammer Award; 2000 National Defense Industrial Associations "Logistician Emeritus" award; 1998 International Man of the Year; Secretary of Defense Award for Outstanding Public Service; Defense Distinguished Public Service Medal; Distinguished Service Medal; and Legion of Merit.

He holds a Bachelor of Science degree in biology and chemistry from Jarvis Christian College, Hawkins, Texas, and a Masters of Science Degree in Logistics Management from the Air Force Institute of Technology. He was awarded the Degree (Honorary) Doctor of Laws, from Jarvis C. College. In addition, he is a graduate of the John F. Kennedy School of Government, Harvard University; the National War College; Defense Systems Management College; Industrial College of the Armed Forces; and the University of Southern California, School for Safety Engineering. John earned the highest Department of Defense certifications (level III) in Program Management, Acquisition Logistics, and Computer Systems Development. He is a Honeywell Certified Six Sigma Green Belt.

Active in civic affairs, John is currently a member of the Board of Advisors for Indus-

.. (Cont'd on next page)

Conference Board, International Society of Logistics; Board of Directors, Association for Enterprise Integration, Maintenance Repair & Overhaul Conference, Army/Air Force Association; Board of Governors for Boys & Girls Club of America; AmeriCorps National Civilian Community Corps; and is Chairman of the Board of Advisors of the Tuskegee Airmen, Inc. His other accomplishments include co-authoring the book, "Military Project Management" as well as numerous articles and lectures on leadership and management. He and his wife Blanche have three daughters, one son and four grandchildren.

Remember to visit
our new GWAC home
Page at
www.gwacsole.org
for all your logistics and
Chapter needs

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Performance Based Logistics Transforming Military (OADUSD(LM&R) Press Release, April 4, 2003)

Improvements in U.S. military preparedness through an innovative new program, Performance Based Logistics (PBL), were hailed by key Department of Defense officials at a military-technology conference this week on "Performance Based Logistics: Projecting and Sustaining Forces in the 21st Century."

The conference's keynote speaker, Assistant Deputy Under Secretary of Defense for Logistics Plans and Programs Louis A. Kratz, said that PBL ensures maximum efficiency of weapon systems. "It is the most effective use of taxpayer dollars and the greatest possible support for U.S. troops in combat," said Kratz.

Kratz emphasized that an array of new PBL-supported weapon systems are now being fielded to support U.S. forces in combat. The latest version of the Air Force's F/A-18E – a PBL supported system – is now flying combat missions in Iraq from the aircraft carrier USS Abraham Lincoln, which is stationed in the Persian Gulf. More F/A-18 E/F's will soon arrive in the Gulf aboard the aircraft carrier USS Nimitz.

"PBL is our Armed Forces' major initiative to migrate weapon systems support to a higher level, making sure that we can deliver results that support our men and women in combat," said Kratz.

"This is a key part of transforming our military into a more agile, more combat-ready and more cost-effective fighting force for the 21st century. The department's most recent policy planning document, the Quadrennial Defense Review (QDR), directed that PBL should be implemented so that weapon systems achieve the greatest battlefield impact, while reducing the response time for maintenance and repair.

"PBL has proven itself as our preferred sustainment strategy in Kosovo, Afghanistan and now Iraq," said Kratz. "The United States is achieving unprecedented levels of operational availability on our PBL platforms, including the C-17 transport, the F-117 and F/A-18E/F fighters and the Joint Surveillance Targeting System Aircraft (JSTARS) command, control and communications aircraft."

The United States Navy and Boeing entered a PBL partnership for the F/A-18E/F, currently deployed for Operation Iraqi Freedom, that allows the two to jointly manage critical logistics program management and systems engineering.

The C-17, under a PBL agreement, successfully supported the Kosovo air campaign and Operation Enduring Freedom. Under a similar agreement, JSTARS increased its availability for training to 99 percent, and flew 100 percent of scheduled missions over Afghanistan, while realizing \$30.8 million in fiscal years 2001 and 2002.

A PBL-partnership for the Army's M-1 Abrams projects a potential cost reduction of \$17 billion in operations and sustainment over the next 30 years of service.

PBL is a central part of the Future Logistics Enterprise, a program led by the Deputy Under Secretary of Defense, the Honorable Diane K. Morales. This program aims to increase efficiency, integrate weapons systems and speed the flow of information to strengthen support for America's front-line warfighters.

-END-

Announcing the GWAC of SOLE 6th Annual Logistics Award Program to be held October 29, 2003

The Greater Washington Area Chapter (GWAC) of the International Society of Logistics (SOLE) is soliciting award nominations for the Sixth Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area. To get a better understanding of the conduct of the ceremony see pictures and read about last year's ceremony in the attached November 2002 GWAC Oracle newsletter – Pages 10 – 14 found at <http://www.gwacsole.org/ArchivesPage.html>

Our awards committee will select award recipients, and presentations will be made by Mr. John Phillips, Vice President of Home Depot. Mr. Phillips is a former Deputy Under Secretary of Defense (Logistics) and retired Major General USAF. The GWAC Annual Awards Luncheon will occur Wednesday October 29th, 2003, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Award nominations should be submitted in letter format, single-spaced, typewritten, and in the below format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Joyce McCallister CPL, PMP at mccallisterj@comcast.net no later than September 30, 2003. Ensure Joyce acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrate exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition. The following are examples of specialty award titles that might be used: Individuals may be nominated for more than one award, but can win in only one category.

- Integrated Logistics Support (ILS)
- Business Logistics Management
- Life Cycle Cost Management
- Transportation and Handling
- Financial Management
- Contract Management
- Supplier/Subcontractor Management
- Physical Distribution
- Maintenance Management
- Logistics Support Analysis
- Logistics Research & Development
- Personnel Training
- Technical Publications
- Facilities
- Post Production Support
- Reliability
- Maintainability
- Human Factors
- Environmental Management
- Support and Test Equipment
- Material Flow
- Management Information
- Inventory Control
- Warehousing
- Project Management
- Provisioning
- International Logistics
- Acquisition Logistics
- Software Support
- Safety Engineering
- Supply Support
- Physical Distribution
- Supply Chain Logistics

All nominations should be received no later than **September 25th, 2003** at the following address:

Joyce McCallister CPL, PMP, mccallisterj@comcast.net



Mid-Atlantic Log

6th Annual

Mid-Atlantic Logistics Conference & Professional Development Workshop

Woodlands Conference Center/Woodlands Hotel & Suites, Williamsburg, Virginia USA

April 1-3, 2004

"Transforming Logistics Throughout The Enterprise" **Call for Papers**

The Technical and Education Committees have issued a **Call for Papers** for our Conference Program, which includes both a Technical and Education Track. Abstracts should address (but are not limited to) the following suggested topic areas within theme of "**Transforming Logistics Throughout The Enterprise**":

Customer/OEM/Supplier Depot Maintenance Partnerships - What is your partnering approach with Customer and suppliers to enhance depot maintenance capacities? What new practices and facilities will be required? How will they be managed?

Maintenance Excellence - What is your criteria/metric for determining servicing requirements? How does it impact the logistics supply chain?

Total Ownership Cost (TOC) Management - How do you impact supportability in the design stage? What is your sustainment strategy? How do you balance cost and performance?

"Total" Distribution - Is your supply chain optimized to support items/customer/mode or the enterprise? How do you integrate deployment and distribution of sustainment assets?

Logistics Management as a Force Multiplier - How does your logistics program define the "boundaries" of your product or services?

Converging Processes - How do you eliminate "Stovepipes"? What technology and practices should be implemented? What is the role of Enterprise Resource Planning (ERP)?

ABSTRACT SUBMISSIONS

Abstracts and personal contact information (mailing address, daytime phone, and e-mail) should be emailed to the Technical Chair, Mr. Douglas "Ben" Herr, CPL, or to the Education Chair, Mr. James M. Griffin, Jr., at the addresses below. **The deadline for a one-page abstract submission is November 1, 2003.** All persons submitting abstracts will receive electronic notice of acceptance or rejection by November 15, 2003. Presenters will be required to provide their presentations digitally in Microsoft PowerPoint format and Adobe PDF, via CD, floppy disk or e-mail attachment by February 1, 2004 with final submissions by March 15, 2004.

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