



ORACLE



August 2003
Volume 31 Number 8
District 2, Chapter 1
© Copyright 2003 SOLE

Chair Talk

Fellow GWAC Members!

SOLE 2003 was a first class symposium, including the distinguished speakers, the technical program, awards program, and in particular the special events that were held in Huntsville Alabama this August 10-14. The program opened with a video-taped kick-off on the importance of the logistics profession presented by the highly distinguished, now deceased Dr. Wernher Von Braun at the first SOLE Symposium held in Huntsville 37 years ago. I was most impressed that his message rings just as true today as it did 37 years ago. The Tuesday night dinner reception at the Marshall Space Flight Center was a night to remember. Delicious hors d'oeuvres were complemented by excellent conversation and a visiting astronaut as we mingled amidst the museum displays. The reception was followed by an IMAX film narrated by Tom Cruise showing a shuttle launch and docking with the International Space Station . Participants were given the opportunity to participate in various tours in the area on Wednesday afternoon.



At the SOLE 2003 Awards Banquet dinner, our GWAC chapter was awarded silver ribbons for the Large Chapter and Newsletter awards as shown at left. Additionally our chapter received numerous individual awards including Linc Hallen for the Mo Grumbine Award, Mike Bridgman for the Armitage award, BJ Silvey for the Logistician in the Community Gold Award, Don Bates for the



Simulation Model Development Field Award and Hal Berens for the Distribution Management Field Award. Please join me in congratulating these outstanding award recipients and in thanking those GWAC members, in particular Joyce McCallister, who put in the extra time and effort to make these awards possible!

For more information and pictures from SOLE 2003 see pages 7 and 8.

September Luncheon Russ Vacante, the incoming SOLE President, will be our guest speaker at the 24 September luncheon to be held starting at 1130 at the Fort Myer Officer's Club (see directions on our www.gwacsole.org web site) He will participate in the swearing in of Chapter Board members and give a presentation of SOLE Headquarter goals for 2004. Please join us in congratulating the new BoD members!

Inside this Issue

<u>Title</u>	<u>Page</u>
Front Page – Chair Talk	1
Chapter Officers.....	2
Upcoming Events	2
Finance	3
Operations	3
Programs	4
Board Meeting Minutes	5
Chapter Events Listing.....	5
New Member Spotlight.....	6
Article	8
SOLE 2003 Photos.....	9
October Awards Nominations.....	12
Last Page.....	13

Chapter Officers

Chair	
Dave Floyd	202-546-1435
Immediate Past Chair	x245
Lyle Paulson, CPL	202-646-5381
Vice-Chair, Admin	Open
Vice-Chair, Finance	
Marian O'Neil	703-697-4328
Vice-Chair, Operations	
Mike Connor	703-617-1032
Vice-Chair, Programs	
Joyce McCallister, CPL	703-217-8431
Vice-Chair, Technical	
Gary Glick, CPL	703-416-4600
Executive Board Members	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
B.J. Silvey	703-860-5141
Ed Spriggs, CPL	703-560-8828

Committee Chairs

<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-546-0865
<u>Public Relations</u>	Open
<u>Retail Sales</u>	
Paul Watson, Jr. , CPL	703-893-7805
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600
<u>Other</u>	
<u>State Director</u>	Open
<u>District Director</u>	
Bill Horne	757-857-1311
<u>SOLE Headquarters</u>	301-459-8446

The ORACLE

The ORACLE is published ten times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at: for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

September 10, GWAC BoD Meeting to be held at Anteon Corporation, 6th Floor in Crystal City starting at 5:45pm. Contact www.gwacsole.org for directions.

September 24 GWAC Luncheon to be held at the Fort Myer Officer's Club. Mr. Russ Vacant, incoming SOLE President, will participate in the swearing in of Chapter Board members and give a presentation of SOLE Headquarter goals for 2004. Contact www.gwacsole.org for directions.

October 8, GWAC BoD Meeting to be held at Anteon Corporation, 6th Floor in Crystal City starting at 5:45pm. Contact www.gwacsole.org for directions.

October 8-9, Configuration Management II to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223.

October 15-17, ILS to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223.

October 16-17, Defense Systems Acquisition Management to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223.

October 20-21, Performance and Incentive Based Contracts to be held in Washington D.C. Contact www.Technology Training.com or (310) 563-1223.

Financial Report

by Marian O'Neil at mtoneil@hotmail.com



July 31, 2003

Beginning Balance:
\$2839.98

Income:

Deposit (s):

Luncheon: \$140.00

Total Income: \$140.00

Expenses:

Lunch \$147.50

Joyce McCallister: \$70.72

BJ Silvey: \$45.36

Total Expenses: (\$256.08)

Ending Balance: \$2723.90

LEF Scholarship Fund

No Activity: \$0.00

Balance: \$45.00

VC OPS

By Mike Connor at operations@gwacsole.com.



SOLETech and SOLEtter

SOLE HQs has found ambitious editors to continue the publishing of the SOLETech and SOLEtter Newsletters. Please check them out at the www.sole.org or our chapter website at www.gwacsole.org under the 'Newsletters' Link.



Changes to the SOLE International Bylaws

Earlier this year we highlighted the recent changes that the SOLE Executive Board of Directors made to the international bylaws. IAW our chapter bylaws, the chapter VC-Operations is responsible for recommending to the Chapter Chair and BoD changes to the SOLE International bylaws. To that end, we would like to receive any recommendation(s) that you may have regarding the SOLE International bylaws as soon as possible so we can consider presenting them at the annual symposium in August. You may send them to the VC-Operations at operations@gwacsole.org or 703-617-1872, attn: Mike Connor. The updated SOLE bylaws (along with the chapter bylaws) are available for download on the GWAC website at www.gwacsole.org at the 'Bylaws' links under OPERATIONS. Please make your voice heard. We want to hear it.

Chapter Website. If you have not visited the new GWAC SOLE Web Site, go there now! You can find it at: www.gwacsole.org. It is best viewed using Microsoft Internet Explorer. The complete migration of content from the old web site is 'virtually' complete plus many new and exciting changes and features have been added to the new site besides being more user-friendly and appealing to the eye. Files added during the last month to the functional areas include the following:

General.

- BoD Pictures
- BoD Meeting Agenda and Minutes
- Updated Calendar of Events

Administration.

- Membership Spreadsheet, Password protected (contact webmaster@gwacsole.com)

Operations.

- 2003-2004 GWAC Officer Election Results
- July ORACLE Newsletter

Finance.

- July Financial Report

Operations

Jul ORACLE Newsletter

Web Site Statistics (as of 19 August 2003)

It appears that the Programs, Career Assistance, and Newsletter pages are the most visited pages thus far. Complete stats for the website are below:

PAGE HITS

Total:	1912
index.html	788
ProgramsPage.html	132
CareerAssistancePage.html	122
NewlettersPage.html	98
SymposiaSeminarPage.html	86
PastLuncheons.html	82
TechProfPage.html	61
OperationsPage.html	55
BoDOrgChartPage.html	54
membershippage.html	48
ChapterWebsitesPage.html	47
AdminPage.html	46
BoDMtgAgendaMinutesPage.html	43
BoDPage.html	43
NominationsandElectionsPage.html	36
ArchivesPage.html	24
bylawsPandPPage.html	23
AwardsPage.html	22
PicturesPage.html	21
BoD.html	8

As you can see, there is a lot of good information available to you on the web site and it will only get better. As a matter of fact, the total number of GWAC web pages that have been viewed is approaching over 2000 'hits' in just four short months. Keep checking back for the latest and newest information. Of course, if you have any comments or ideas, please contact: webmaster@gwacsole.org.

VC Programs

by Joyce McCallister, CPL at mccallisterj@comcast.net

Award Nominations Update.

John Philips, Maj Gen USAF (Ret), currently chairman of Honeywell and former Deputy Under Secretary of Defense (Logistics) will be our distinguished speaker for our GWAC Awards luncheon to be held Wednesday, October 29th, 2003, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Please see his bio on page 6 and see instructions for submitting award nominations on page 9. You are strongly urged to recognize logisticians at your company by nominating them for an award. Nominees don't have to be a member of SOLE to receive an award!



VC Technical

By Gary Glick at glickg@starpower.net

The Missile Defense Agency (MDA), is looking into forming cross-disciplinary working groups with selected professional societies (e.g., IEEE). I am looking into getting SOLE involved in one of these working groups from a logistics standpoint.

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.gwacsole.org. or contact Linc Hallen at 301-460-5060.

Contact SOLE HQ

Contact SOLE Headquarters either through the SOLE web site at www.sole.org or call (301) 459-8446

BoD Meeting Minutes

CALL TO ORDER:

GWAC Chairman Dave Floyd called the meeting to order at 5:45p.m. on 20 August 2003 in Crystal City, VA.

MEMBERS PRESENT:

Mary Johnston
Paul Watson

CHAPTER OFFICERS PRESENT:

Dave Floyd	Chairman
Mike Connor	Vice Chair (VC) – Ops
Joyce McCallister	Vice Chair – Programs
Lyle Paulson	Immediate Past Chair
BJ Silvey	Executive Board Member
Linc Hallen	Executive Board Member

OLD BUSINESS:

Past Minutes. The Board of Directors (BoD) reviewed and recommended approval of the July 2003 minutes.

VC/COMMITTEE REPORTS:

FINANCE:

Finance Report Approval. Written in lieu of attendance due to conflict.

VC OPERATIONS:

Mike Connor will be working on an update to by-laws and he e-mailed his GWAC Oracle newsletter inputs to the assembled which are contained under the “Reports/Operations” section of this newsletter.

VC PROGRAMS:

October Awards Luncheon. Joyce provided handouts of award criteria for the 6th Annual GWAC Logistics Award program. The due date for submissions is 1 October 2003. See attached announcement Flyer.

Luncheon Speakers. The September speaker is Russ Vacante, incoming SOLE President. He will participate in the swearing in of Chapter Board members and give a presentation of

SOLE Headquarter goals for 2004.

NEW BUSINESS::

Dave Floyd provided an overview of the recent SOLE Conference held in Huntsville, Alabama, 10-14 August 2003. The GWAC chapter won Silver awards for both newsletter and chapter.

Hal Barens and BJ Silvey will receive their award at the September GWAC SOLE luncheon.

Linc Hallen has volunteered to spearhead the 2004 GWAC Chapter Award submittal to SOLE headquarters for chapter of the year.

ADJOURNMENT:

There being no further discussions, the Chapter Chair adjourned the meeting at 7:00pm. The next meeting is scheduled for 5:45pm on 10 September at Anteon, Suite 600, in Crystal City, VA.

Chapter Events List **2002-2003**

Date Event

Sep 1	Deadline for Nov CPL Exam Retake Request
Sep 10	BoD Meeting
Sep 24	Chapter Luncheon
Sep 24	New Chapter Officers Sworn In
Sep 30	Chapter Officers Term of Office Ends
Sep 30	Program Year Ends
Sep 30	Deadline for GWAC Logistician Award

Remember to visit
our new GWAC home Page at
www.gwacsole.org
for all your logistics and
Chapter needs

New Member Spotlight

The Greater Washington Chapter is pleased to introduce our newest distinguished member- - - - -

John Phillips, Vice President of Home Depot Government Solutions for Honeywell. He is also an internationally known speaker and consultant on National Defense. John has graciously accepted the board of directors invitation to present awards at the Greater Washington Area Chapter of SOLE 6th Annual Awards Luncheon on Wednesday October 29, 2003 at the Fort Myer Officers' Club. See the article about the award ceremony on page 9.



John has had a long and distinguished career in public service as well as considerable experience in logistics, aviation and computer program management. Prior to joining Honeywell, John served as Deputy Under Secretary of Defense (Logistics). He was the principal advisor to the Under Secretary of Defense (Acquisition & Technology) for policy and oversight of logistics activities such as material management, maintenance, transportation and logistics systems development.

John served for more than 30 years in the United States Air Force, retiring with the rank of Major General. He is an experienced pilot, navigator and instructor pilot with more than 3,000 flying hours, including more than 300 combat flying hours over Vietnam. He has flown the T-37, T-38, KC-135, F/EF-111, and F-15 aircraft. Between 1992 and 1995, he commanded the Sacramento Air Logistics Center at McClellan Air Force Base, California. The center provides world-wide logistics support to a number of aircraft including the F-117

Stealth Fighter, F-22, F-111, A-10, and KC-135. The center also manages space satellite operations and sustainment. Previously, he commanded the Logistics Management Systems Center at Wright-Patterson Air Force Base, Ohio where he led a consolidation of overlapping logistics systems spanning all military services into an umbrella organization called the Joint Logistics System Center. This tremendously complex undertaking resulted in increased efficiencies to military logistics.

John is the recipient of numerous awards and decorations including the 1999 Vice President Gore's Hammer Award; 2000 National Defense Industrial Associations "Logistician Emeritus" award; 1998 International Man of the Year; Secretary of Defense Award for Outstanding Public Service; Defense Distinguished Public Service Medal; Distinguished Service Medal; and Legion of Merit.

He holds a Bachelor of Science degree in biology and chemistry from Jarvis Christian College, Hawkins, Texas, and a Masters of Science Degree in Logistics Management from the Air Force Institute of Technology. He was awarded the Degree (Honorary) Doctor of Laws, from Jarvis C. College. In addition, he is a graduate of the John F. Kennedy School of Government, Harvard University; the National War College; Defense Systems Management College; Industrial College of the Armed Forces; and the University of Southern California, School for Safety Engineering. John earned the highest Department of Defense certifications (level III) in Program Management, Acquisition Logistics, and Computer Systems Development. He is a Honeywell Certified Six Sigma Green Belt.

Active in civic affairs, John is currently a member of the Board of Advisors for Indus-

.. (Cont'd on next page)

Conference Board, International Society of Logistics; Board of Directors, Association for Enterprise Integration, Maintenance Repair & Overhaul Conference, Army/Air Force Association; Board of Governors for Boys & Girls Club of America; AmeriCorps National Civilian Community Corps; and is Chairman of the Board of Advisors of the Tuskegee Airmen, Inc. His other accomplishments include co-authoring the book, "Military Project Management" as well as numerous articles and lectures on leadership and management. He and his wife Blanche have three daughters, one son and four grandchildren.

Article

Submitted by Mike Connor

Single Color of Money Pilot Programs

(Extracted from a Draft Memo out of the Office of the Assistant Deputy Under Secretary of Defense, Logistics Plans and Programs)

The Defense Business Board presented its recommendations on performance-based logistics last week. One of the DBB's recommendations was consolidating O&M funding under the program manager, including spares procurement and improvement modifications after the operational commands have determined performance requirements and prioritized funding.

To implement that recommendation, Ms. Morales would like to pursue "single color of money" pilot programs during the upcoming legislative cycle. These pilot programs would be mature, ongoing PBL programs that could benefit from a single color of money in FY05/FY06. Based upon ongoing programs, she would like to pursue "single color of money" pilot programs for:

- F/A-18 E/F Super Hornet
- JSTARS

- Stryker and/or HIMARS

SOLE 2003 Notes

By Dave Floyd

My notes from SOLE 2003 included the following:

Logistics is about getting the right items to the right place at the right time to support the right logistics application all of the time.

Distribution is a core competency in DoD. We need a joint distribution process. The emphasis needs to shift from logistics supply chain management to simply logistics chain management. We also need to reduce the logistics footprint by reducing logistics requirements and demand through improved reliability and smaller, more fuel-efficient vehicles with embedded diagnostics. We need to do logistics cheaper, better, quicker. We need to focus not only on getting the material there but on getting it back after the war is over. For instance, it took up to two years after to get the material back from Desert Storm.

Reliability and Sustainability need to be Key Performance Parameters (KPPs) in Operational Requirements Documents (ORDs).

"We need to shift away from requirements acquisition to capability-based acquisition"

Space Panel

"Logistics is the integrated management of all the processes that affect the life cycle cost and the life cycle capability of the system"

LTG Roy Beauchamp, USA (Ret)

"Operational Logistics does not communicate well with acquisition logistics"

Allen W. Beckett, OSD

More SOLE 2003 Photos



Linc Hallen receives the Mo Grumbine Award from SOLE President Tony Trovato



Chapter Chair Dave Floyd, Dr. Mike Bridgman and Lyle Paulson are among the GWAC members enjoying the Banquet dinner



Dr. Mike Bridgman receives the Armitage Award from SOLE President Tony Trovato



GWAC members Dr. Lloyd Muller takes a bite while Marya Pickering catches the surprise picture



Don Bates receives the Modeling and Simulation Development Field Award from Tony Trovato

Peter Schmidt, GWAC's newest member gets to relax after having manned the Registration booth. Of note, Peter has volunteered to take over as the new SOLETech Editor



Announcing the GWAC of SOLE 6th Annual Logistics Award Program to be held October 29, 2003

The Greater Washington Area Chapter (GWAC) of the International Society of Logistics (SOLE) is soliciting award nominations for the Sixth Annual Logistics Awards Program. GWAC SOLE will recognize individual achievements in the logistics field selected through nominations submitted by you -- industry, government and academic professionals. Nominees do not have to be a member of SOLE, but they must be based in the Washington Metro Area. To get a better understanding of the conduct of the ceremony see pictures and read about last year's ceremony in the attached November 2002 GWAC Oracle newsletter – Pages 10 – 14 found at <http://www.gwacsole.org/ArchivesPage.html>

Our awards committee will select award recipients, and presentations will be made by Mr. John Phillips, Vice President of Government Services and Senior DoD Liaison for Honeywell. Mr. Phillips is a former Deputy Under Secretary of Defense (Logistics) and retired Major General USAF. The GWAC Annual Awards Luncheon will occur Wednesday October 29th, 2003, at the Ft. Myer Officers' Club from 11:00 a.m. to 1:00 p.m. Award nominations should be submitted in letter format, single-spaced, typewritten, and in the below format. The first page should include point of contact information on the award nomination author and proposed recipient and a justification paragraph. The second page is a proposed citation. Please adhere to the provided format. Send the award nomination to Joyce McCallister CPL, PMP at mccallisterj@comcast.net no later than September 25, 2003. Ensure Joyce acknowledges receipt of your award recommendation.

The program features a Logistician of the Year Award and Logistics Specialty Awards:

Logistician of the Year Award - Recognizes one individual who demonstrate exceptional vision and leadership in the general field of logistics and/or outstanding achievements/accomplishments in new or established methods, techniques and management of logistics or logistics systems. Do not recommend someone for Logistician of the Year. The award recipient will be chosen from among all nominations.

Logistics Specialty Award - Recognizes technical achievement and professional experience in and contributions to a given specialty of logistics. Nominations for this award should be developed around the individual with the suggested award title best describing the recognition. The following are examples of specialty award titles that might be used: Individuals may be nominated for more than one award, but can win in only one category.

- Integrated Logistics Support (ILS)
- Business Logistics Management
- Life Cycle Cost Management
- Transportation and Handling
- Financial Management
- Contract Management
- Supplier/Subcontractor Management
- Physical Distribution
- Maintenance Management
- Logistics Support Analysis
- Logistics Research & Development
- Personnel Training
- Technical Publications
- Facilities
- Post Production Support
- Reliability
- Maintainability
- Human Factors
- Environmental Management
- Support and Test Equipment
- Material Flow
- Management Information
- Inventory Control
- Warehousing
- Project Management
- Provisioning
- International Logistics
- Acquisition Logistics
- Software Support
- Safety Engineering
- Supply Support
- Physical Distribution
- Supply Chain Logistics

All nominations should be received no later than **September 25th, 2003** at the following address:

Joyce McCallister CPL, PMP, mccallisterj@comcast.net



Mid-Atlantic Log

6th Annual

Mid-Atlantic Logistics Conference & Professional Development Workshop

Woodlands Conference Center/Woodlands Hotel & Suites, Williamsburg, Virginia USA

April 1-3, 2004

"Transforming Logistics Throughout The Enterprise" **Call for Papers**

The Technical and Education Committees have issued a **Call for Papers** for our Conference Program, which includes both a Technical and Education Track. Abstracts should address (but are not limited to) the following suggested topic areas within the theme of **"Transforming Logistics Throughout The Enterprise"**:

Customer/OEM/Supplier Depot Maintenance Partnerships - What is your partnering approach with Customer and suppliers to enhance depot maintenance capacities? What new practices and facilities will be required? How will they be managed?

Maintenance Excellence - What is your criteria/metric for determining servicing requirements? How does it impact the logistics supply chain?

Total Ownership Cost (TOC) Management - How do you impact supportability in the design stage? What is your sustainment strategy? How do you balance cost and performance?

"Total" Distribution - Is your supply chain optimized to support items/customer/mode or the enterprise? How do you integrate deployment and distribution of sustainment assets?

Logistics Management as a Force Multiplier - How does your logistics program define the "boundaries" of your product or services?

Converging Processes - How do you eliminate "Stovepipes"? What technology and practices should be implemented? What is the role of Enterprise Resource Planning (ERP)?

ABSTRACT SUBMISSIONS

Abstracts and personal contact information (mailing address, daytime phone, and e-mail) should be emailed to the Technical Chair, Mr. Douglas "Ben" Herr, CPL, or to the Education Chair, Mr. James M. Griffin, Jr., at the addresses below. **The deadline for a one-page abstract submission is November 1, 2003.** All persons submitting abstracts will receive electronic notice of acceptance or rejection by November 15, 2003. Presenters will be required to provide their presentations digitally in Microsoft PowerPoint format and Adobe PDF, via CD, floppy disk or e-mail attachment by February 1, 2004 with final submissions by March 15, 2004.

General Chair:

Patrick M. Dallosta, CPL
pdallosta@radianinc.com
(800) 595-5593 x 532
Fax: (703) 997-1156

Technical Chair:

Douglas "Ben" Herr, CPL
douglas.herr@us.army.mil
(703) 617-0184
Fax: (703) 617-1212

Education Chair:

James M. Griffin, Jr.
jgriffinjr@bearingpoint.net
(703) 725-7511
Fax: (301) 863-5144

GEORGE J. CREED, CIPS, CRS, GRI

ASSOCIATE BROKER, NOTARY



313 MAPLE AVENUE, WEST
VIENNA, VIRGINIA 22180



Off: (703) 938-6070 Ext. 112
Toll Free: 1-800-542-6513
Home Off: (703) 281-3875/(800) 899-3875
Mobile Phone/Direct: (703) 216-5535
Fax: (703) 242-2540 E-mail: gcreed@nvar.com

