



ORACLE



January 2003
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District 2, Chapter 1
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Chair Talk

David Floyd

<floyd_david@tmac.com>



Happy New Year and Best Wishes to you all for continued success in the coming year! This has indeed been a very successful year for our Chapter. We were awarded the Silver Newsletter Award thanks primarily to the hard work by

Jack Cormack who recently retired. Three of our members received personal awards including the SOLE Field Award for Supply Management that went to Mike Connor, the Young Logistician Award that went to Ed Spriggs and the Field Award for Configuration Management that went to me. We held our own GWAC Awards luncheon in October for which there were over 80 attendees and 12 award recipients in various logistics disciplines. We had several great speakers at our luncheons this year including presentations given by Lou Kratz, Deputy Assistant Deputy Under Secretary of the Defense (Logistics Plans and Programs) and GEN Paul Kern, Commanding General, US Army Materiel Command (AMC). We supported and participated in the 4th Annual Mid-Atlantic Logistics (MAL) Conference held in Hampton, Virginia.

This year shows promise of being another great year. We will be supporting and participating in the 5th Annual Mid-Atlantic Logistics Conference to be held in Williamsburg, VA, 3-5 April (see enclosed flyer). We will also be supporting and participating in the 2nd Annual Joint Symposium which will be held in Washington, DC, (see attached flyer). This Symposium will include a DoD logistics track

which we will be contributing to. We were recently voted into the Council of Engineering and Architectural Societies (DCCEAS) where we will assist in promoting and recognizing engineering disciplines (including logistics engineering) in the DC area.

A concern that I have right now is that we have several open positions (highlighted in red on next page) on the BoD and GWAC Committees. Please give strong consideration to volunteering for one of these open positions.

January 29 GWAC Luncheon to be held at the Fort Myer Officer's Club from 1130 to 1300. The guest speaker for our January luncheon is Mr. Don Bates, Director, JWARS Office, OSD (PA&E). Mr. Bates will be giving a briefing on JWARS (see enclosed Flyer). For more information, reservations and directions contact Ms. Joyce McCallister at Mccallister@earthlink.net.

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Chapter Officers

<u>Chair</u>	
Dave Floyd	202-406-1384
<u>Immediate Past Chair</u>	
Lyle Paulson, CPL	202-646-5381
<u>Vice-Chair, Admin</u>	Open
<u>Vice-Chair, Finance</u>	
Marian O'Neil	703-697-4328
<u>Vice-Chair, Operations</u>	
Mike Connor	703-617-1032
<u>Vice-Chair, Programs</u>	
Joyce McCallister, CPL	703-217-8431
<u>Vice-Chair, Technical</u>	
Gary Glick, CPL	703-416-4600
<u>Executive Board Members</u>	
Hal Berens	703-448-8044
Ken Gary	703-692-5920
Lincoln Hallen	301-460-5060
B.J. Silvey	703-860-5141
Ed Spriggs, CPL	703-560-8828
<u>Committee Chairs</u>	
<u>Bylaws</u>	Open
<u>CPL Coordinator</u>	
Gary Glick, CPL	703-414-6773
<u>Education</u>	
Dr. Lloyd Muller, CPL	703-751-1060
<u>Elections</u>	Open
<u>Historian</u>	Open
<u>Job Referral</u>	
Linc Hallen	301-460-5060
<u>Logistics Education Foundation</u>	
John Langford	703-602-1912
<u>Membership</u>	Open
<u>Nominations</u>	Open
<u>Oracle Newsletter Editor</u>	
Dave Floyd (Acting)	202-406-1384
<u>Public Relations</u>	Open
<u>Retail Sales</u>	
Paul Watson, Jr. , CPL	703-893-7805
<u>Speaker Editor</u>	Open
<u>Training</u>	
Gary Glick	703-416-4600
<u>Other</u>	
<u>State Director</u>	Open
<u>District Director</u>	
Bill Horne	757-857-1311
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The ORACLE

The ORACLE is published twelve times a year. The deadline for articles and announcements is the first Monday of the month to be published. Authors, please reference "Editorial Objectives and Guidelines" under the "ORACLE Newsletter" Link at: for more details. This Chapter assumes no responsibility for statements made by advertisers or for statements of fact or opinion expressed or implied in this publication.

Upcoming Events

January 29 GWAC Luncheon to be held at the Fort Myer Officer's Club from 1130 to 1300. www.geocities.com/gwacsole

February 13, 2003, Council of Logistics Management (CLM) Dinner /Presentation starting at 1745 at Fort Myer Officer's Club (see enclosed Flyer)

February 24-25, 2003, Configuration Management, Washington, DC. Contact 310-563-1223. Web Site:www.technologytraining.com

February 26 GWAC Luncheon to be held at the Fort Myer Officer's Club from 1130 to 1300. www.geocities.com/gwacsole

February 26-28, 2003, Advanced Configuration Management, Washington, DC. Contact 310-563-1223. Web Site:
www.technologytraining.com

March 4-6, 2003, Integrated Logistics Support, Washington, DC. Contact 310-563-1223. Web Site: www.technologytraining.com

March 10-11, 2003, Software Configuration Management, Washington, DC. Contact 310-563-1223. Web: www.technologytraining.com

March 12-13, 2003 Advanced Software Configuration Management, Washington, DC. Contact 310-563-1223. Web Site:
www.technologytraining.com

March 26 GWAC Luncheon to be held at the Fort Myer Officer's Club from 1130 to 1300.
www.geocities.com/gwacsole

April 3-5 April 2003, 5th Mid-Atlantic Logistics Conference and Professional Workshop, Woodlands Conference Center, Williamsburg, VA, www.mid-atlantic-log.org

Financial Report

by Marian O'Neil at mtoneil@hotmail.com

December 31, 2002

Beginning Balance: \$3138.22

Income:

Deposit (s): No activity

Total Income: \$0.00

Expenses: No activity

Total Expenses: (\$0.00)

Ending Balance:

\$3138.22

LEF Scholarship Fund

No Activity \$0.00

Balance \$45.00

VC OPS

Over the winter and early spring months your chapter Board of Directors (BoD) will review the chapter bylaws, policies and procedures. Our focus will be on updating the guiding documents to reflect changes at SOLE HQs and at the chapter level since the last update held in 1995. Per the bylaws, chapter members are required to approve any changes so look for a mailing through the USPS in the May timeframe with a copy of the documents and the proposed changes. Ultimately, we will ask you to concur or non-concur with the changes. In order to save postage charges, the plan is now to combine the mailing with the BoD election ballots that will go out in



the same time period. This early warning is for your own edification so you are aware that the BoD does consider your opinion (and vote) important. We look forward to your participation.

VC Programs

SOLE International Annual Awards

Heads-up -- The SOLE Annual Awards Program is about four months out. Annual SOLE awards are due in the April-May timeframe. Start composing now! The SOLE



Awards Manual may be down-loaded from <http://www.sole.org/downloads.asp> Scroll down to Awards Manual (18 February 02).

The five major annual awards are:

- o Founders Medal - logistics achievement
- o Eccles Medal - logistics education
- o Armitage Medal - logistics literature
- o Jack Williams Space Logistics Medal
- o Distinguished Service Medal - contributions to the Society

Other awards include:

- o Fellow Award
- o Scholarship Award
- o Chapter Newsletter
- o Small Chapter Awards
- o Medium Chapter Awards
- o Large Chapter Awards
- o Morris "Mo" Grumbie Award
- o Field Awards
- o Young Logistician Award
- o President's Awards for Merit
- o Printed Matter (Prized Paper) Awards
- o International Chapter Awards
- o International Newsletter Award
- o Logistics In the Community Award

BoD Meeting Minutes

CALL TO ORDER:

Dave Floyd, Chapter Chair (CC), called the meeting to order at 5:45 PM on 13 November 2002 at Anteon in Crystal City, VA.

MEMBERS PRESENT:

David Floyd	Chapter Chair
Lyle Paulson, CPL	Past Chair
Mike Connor	VC Admin
Joyce McCallister, CPL	VC-Programs
Gary Glick, CPL	VC-Technical

OLD BUSINESS:

Past Minutes. The board of directors (BoD) reviewed and approved the minutes from the October meeting.

COMMITTEE REPORTS:

VC/ADMIN:

Membership Update. VC-Admin noted that he had sent out emails/letters to GWAC members in order to capture updated member information, especially email and mailing addresses. He estimated that 50 – 75% of GWAC members had responded thus far. He also highlighted the fact that the GWAC had about 10% less members than earlier in the year. He hypothesized that this could be due to renewal lag, SOLE HQs database problems, and/or a genuine loss of membership. He ended by noting that the chapter should hold some membership recruiting events (e.g., New Member Social, etc.) and that any chapter recruiting drive be tied to a SOLE HQs drive.

NEW BUSINESS:

ORACLE. VC-Admin/Editor recapped articles that should appear in the November ORACLE.

MAL 2003. CC, IPC, and EBM attended a planning meeting recently. The MAL technical committee has received seven (7) abstracts. The MAL Web site is up and full of

pertinent information including the Call for Papers (CFP). The Web site URL is: <http://www.mid-atlantic-log.org>. The due date for Call for Papers was extended to 22 November 2002 and may be extended again. CC will provide a new updated MAL 2003 flyer as soon as possible.

VC-Operations. The BoD approved Mike Connor becoming the VC-Operations and accepting the responsibilities of the position as outlined in the GWAC bylaws.

BoD Swearing-In. CC, VC-Programs, and VC-Technical were sworn-in at November meeting by the IPC, a member of the SOLE Board.

Other. The VC-Operations noted that in his role as VC-Opns that he would keep the calendar of events updated but needed input from the BoD.

FINANCE:

Finance Report Approval. The 31 October 2002 GWAC Finance Report was presented and approved. Report is attached.

2002-2003 Budget. The BoD again discussed the proposed 2002-2003 budget. Changes submitted since last meeting included expenses for VC-Operations and maintenance of the chapter website. Although the final budget was not available at the meeting, the BoD voted to tentatively approve the updated budget awaiting a final hard copy.

PROGRAMS:

Future Speakers: VC-Programs reiterated that Dr. Ernst Volgenau, President and CEO of SRA Corporation, has agreed to be a Luncheon Speaker. Their web site is at: <http://www.sra.com>. VC-Programs is still looking for a February speaker. IPC suggested trying to get someone from DCCEAS to be February speaker. Discus-

sion occurred on asking Wimpy Pybus, ASA (ALT) ILS Chief to be speaker in February.

TECHNICAL:

CPL. VC-Technical noted that there were three proctors and 7 Chapters involved with last CPL exam. However, he mentioned that they have yet been unable to link results to any special lack of proficiency or study regimen. Comment was offered about "baselining" the CPL exam to see where to go on preparation for and improvement of the CPL exam. VC-Tech mentioned that he would like to see heavy DAU involvement and that the soon-to-be-launched new GWAC Web site could act as a key reference point of departure for those wishing to prepare for the CPL exam.

LOGTrains. Discussion ensued about ideas for rejuvenating LOGTrains again. VC-Tech will follow-up.

OPERATIONS: N/A

NEW BUSINESS:

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SOLE 2003 Update

We have finally completed our initial agenda for the **2003 SOLE Symposium** held here in the sunny side of Huntsville AL I wanted to pass along some information in hopes of obtaining some strong involvement from all who wish to participate.

1. General (R) James Link is the general chair.
2. A fairly strong committee has been formed with assignments to coincide with activities. (Could always use some additional help in these areas).
3. Appears the four major tracks will be: *Space, Transportation and Distribution, Homeland Security, and Defense*. We are making plans to combine the remaining Application Directors areas with these four major track areas. We really want to keep the tracks to a maximum of four. This will give us some flexibility in other activities.
4. Plans are well under way to develop workshops on such topics as *Performance Based Logistics, GSA Log World presentations, Quality in Logistics, Quantitative Measures for Logistics, Powerlog/COMPASS Modeling* (Which may include Logistics M&S). Also a possible SOLE review as well as Advanced Statistics in logistics. Current plans are to solidify these by 15 Jan 2003 and post to the web for all to review and select.

5. Attempts are being made to increase our exhibitors to a minimum of 70 with high hopes of even greater numbers.

6. Discussions are underway to have sit down lunches with high level guest speakers to attract those folks that just wish to attend for the lunch period to hear the guest speakers. These are currently planned for Tuesday-Thursday of the symposium.

7. Because of the plans in 7 above we are working to ensure we can present ALL the awards on Thursday at the Presidents award banquet. We all know this is time consuming but current the feeling is we can make this happen. I welcome inputs from committees and members. Remember this is the member's symposium. The more participation by everyone, the more successful we will become.

Thanks,

Jim Sharp

Atlanta Chapter Newsletter

ARTICLE

DoD Template for Application of Total Life Cycle Systems Management (TLCSM) and Performance-Based Logistics (PBL) in the Weapon System Life Cycle (continued)

This is the second in a series of articles extracted from the current DoD Template for Application of TLCSM and PBL in the Weapon System Life Cycle.

MILESTONE A – Concept and Technology Development Phase

For a program starting at Milestone A it is important that the user has identified any lessons learned, cost drivers of current systems, or constraints that impact the supportability related design requirements of the system along with those of the support system. These

provide guidance to the acquisition community on defining viable alternatives to be evaluated and potential constraints on operating and support resource requirements.

Logistics criteria for consideration during this phase should include:

- o Manpower reduction and constraints in both quantity and skill levels, and use of contractor support.
- o Logistics footprint reductions, limitations and deployment requirements.
- o Operating and support reliability objectives (where feasible, considering performance histories of prior systems or systems of similar capability).
- o Overall performance-based objectives (e.g., Mission capability readiness rates) that will drive sustainment metrics and outcomes, and will serve as a basis for System (Mission Capability) and equipment (Operational Availability) readiness objectives.

Activities normally accomplished during Concept and Technology Development:

- o Analysis of alternatives to include alternative operating and system support concepts, with specific consideration of performance-based options.
- o Identification of key design for support-related cost and performance parameters for inclusion in the Initial Capabilities Document (ICD) and as requirements for subsequent phases (e.g., availability, reliability, maintainability, open architecture, manpower, etc).

- o Market analysis for system and product support capabilities (public and private), and to define extent and scope of opportunities for achieving support objectives through design and viable product support strategies.
- o Identification of support related risk and mitigation planning.
- o Design and technology (e.g. low observables, non-COTS, etc).
- o Future projections of domestic and foreign facilitation and logistics infrastructure.
- o Cost drivers.

Documentation normally available at or developed during this phase:

- Initial Capabilities Document (ICD)
- Analysis of Alternatives.
- Exit Criteria for Concept and Technology Development. .. **(to be continued)**

DCCEAS

The District of Columbia Council of Engineering and Architectural Societies (DCCEAS) is an organization of approximately 38 professional societies, whose major purpose is to encourage young men and women to enter the various technical fields. Their three primary thrusts of community service are: technical education, community leadership and National Engineers Week. Our SOLE Chapter joined DCCEAS in November 2002.

Upcoming Events are National Engineers Week 2003, February 16-22. There are several activities planned for that week, starting with a Family Day on February 15th from 10AM to 4PM at the National Building Museum in Washington, DC.

The Proclamation Luncheon will be held February 19th at Pier 7 Restaurant. The speaker will be Dr. Robert Leheny, DARPA, and the cost is \$10.

Introduce a Girl to Engineering Day will be held on February 20th. This is a nationwide program.

The Awards Banquet will be held on February 22 at Four Corners Sheraton Hotel, 1201 K Street, NW. This banquet will honor members for outstanding accomplishment in the fields of engineering, architecture and affiliated technologies. They will recognize the Engineer/Architect and Young Engineer/Architect of the Year. The speaker will be Mr. David Lavery, NASA, and the ticket cost is \$40.

Other activities scheduled are the Minorities in Science and Technology (MIST) Career Fair, April 29 & 30 at the Marvin Center, GW University. In cooperation with IEEE, DCCEAS is supporting the "Discover "E"", a visit program this spring for elementary schools on up to "help students discover the exciting worlds of engineering and technology". DCCEAS also supports the Future Cities Competition for 7th and 8th graders, which will be in the fall of 2003.

These are interesting and rewarding activities for members, their families and their companies. You are encouraged to participate. For more information, please contact Dave Floyd, Lyle Paulson or B.J. Silvey.

B.J. Silvey

SOLE Searchers

Check out the updated "Jobs" page hyperlink at the GWAC Web site at www.geocities.com/gwacsole or contact Linc Hallen at 301-460-5060.



Mid-Atlantic Log

Announcing the

5th Annual Mid –Atlantic Logistics

Conference & Professional Development Workshop

3-5 April 2003

Woodlands Conference Center, Williamsburg, VA

Logistics Strategies for Success

The Chapters of District 02 of SOLE, the International Society of Logistics, are pleased to announce the 5th Annual Conference and Professional Development Workshop.

- ◆ Professional Development (PD) Workshop conducted by Accenture Corporation on Thursday, April 3rd
- ◆ The conference on Friday and Saturday, April 4th and 5th, will focus on “Logistics Strategies for Success”
- ◆ The keynote speaker is Rear Admiral Walter P. Massenburg, Assistant Commander for Logistics (NAVAIR 3.0)
- ◆ This venue will showcase new industry-wide innovations and changes in approach and evaluation techniques
- ◆ Industry and corporate representatives will be displaying products and services in the exhibit area
- ◆ A parallel education track for professional logisticians in Government and Industry
- ◆ An Optional Golf Outing at The Colonial Golf Course, Sunday am, April 6th (\$85 includes fees, cart, range ball
- ◆ Continuing Education Unit (CEU) credits will be awarded for the education track and the Professional Development Workshop

Workshops, Speakers, panels, and exhibits, on topics such as:

Enterprise Resources Planning (ERP) ---- Supply Chain Management ---- Reliability Analysis
 The Pentagon Renovation Project ---- USAF Standard Base Supply System (SBSS) ---- Automated Identification
 Technology ---- Total Ship Training System (TSTS) ---- Supply Chain Logistics ---- Performance Based Service
 Acquisition (PBSA) ---- Concurrent Engineering Supportability Analysis ---- Best Value Analysis (BVA)
 Performance Based Logistics ---- Total Ship Systems Engineering System (TSSE)
 Total Ownership Cost (TOC) ---- Acquisition Reform

For additional information, registration forms go to

www.mid-atlantic-log.org

Colonial Williamsburg

Woodlands Hotel and Suites, 105 Visitor Center Drive, Williamsburg, VA 23185

www.colonialwilliamsburg.com or 1-800-HISTORY (Ask for MAL 2003 Conference Room Rates)

(Ask for MAL 2003 Conference Room Rates)

Payment Received On or Before 3 March 2003

PD Workshop SOLE Member	\$ 95
PD Workshop Non-SOLE Member	\$125
MAL Conference SOLE Member	\$ 95
MAL Conference Non-SOLE Member	\$125
Optional Golf Outing	\$ 85

After 3 March 2003

PD Workshop SOLE Member	\$125
PD Workshop Non-SOLE Member	\$155
MAL Conference SOLE Member	\$125
MAL Conference Non-SOLE Member	\$155
Optional Golf Outing	\$ 85

DD Form 1556 accepted



COUNCIL OF LOGISTICS MANAGEMENT®

NATIONAL CAPITAL AREA ROUNDTABLE NOTICE

SPEAKER: Jeffrey F. Berg, Director, Pittiglio Rabin Todd & McGrath (PRTM)

TOPIC: "How SCOR Can Identify Opportunities to Improve Your Supply Chain: A Case Study"

LOCATION: Fort Myer Officers' Club, Arlington VA

DATE: February 13th, Registration and Social, 5:45 p.m.; Dinner: 6:45 p.m.; Presentation: 7:30 p.m.

Based upon PRTM's "Plan, Source, Make & Deliver" methodologies, the Supply Chain Operations Reference Model (SCOR) has become one of the most widely used and recognized frameworks for assessing, improving, and communicating supply-chain management. The development of the model led to the creation of the Supply Chain Council (SCC), which is an independent body whose sole charter is to manage SCOR as an open source tool for the public. Today over 800 organizations have recognized the SCOR model by becoming members of the SCC. More recently, the Department of Defense has recognized SCOR as their standard for improving logistics in the military.

Come join CLM and APICS in welcoming Jeffrey Berg, Director at Pittiglio Rabin Todd & McGrath (PRTM), as he provides a high-level overview of the SCOR model and a real-world case study. Jeff was one of the creators of SCOR and has utilized the methodology to improve new build and aftermarket supply chains in a variety of industries including aerospace and defense, automotive, consumer packaged goods, chemicals, electronics, industrial, and the military.

Background on PRTM: As an international management-consulting firm, PRTM is recognized as a world leader in the areas of Supply Chain Management, Product Development, and Customer Service and Support. Founded in 1976, the company was recognized in 2002 by Consulting Magazine as the #1 consulting firm to work for.

Mr. Jeff Berg is Director, Consulting Operations (COO) for PRTM's Atlantic region that covers Eastern North America and Europe. Recent client projects include a SCOR-based supply-chain and systems assessment for one of the branches of the US Department of Defense, the implementation of a cost and cycle-time reduction program for an aerospace systems manufacturer who needed to compete more effectively against commercial competitors, the implementation of a program to improve product design quality for a manufacturer of advanced communications systems, and a world-class order fulfillment project for a manufacturer of industrial and aerospace components. Other projects have focused on improving on-time delivery performance, passing compliance audits, ramping-up manufacturing, selecting and implementing information systems, integrating the supply-chain to reduce inventory and improve customer service, and reducing overhead cost.

Call for Volunteers and Presentations
for the

2nd Joint Symposium

Analysis in our Changing Times

April 22 & 23, 2003

American Association for the Advancement of Science
(AAAS) Building, Washington, DC

Sponsored by:

The Washington, DC Chapter of INFORMS (WINFORMS)

The Military Applications Society of INFORMS (MAS)

The Washington Academy of Sciences (WAS)

The American Society for Technical Innovation (ASTI),

The National Capital Chapter of the Institute for Industrial Engineering (IIE)

The Washington, DC Chapter of the World Future Society (WFS)

The Greater Washington Area Chapter of SOLE, The International Society of Logistics

Contact Information:

Mr. Don Bates, Symposium Chair,

Donald.Bates@osd.mil, 703-696-9490

Mr. Steve Stephens, Logistics Chair,

StephensCD@mccdc.usmc.mil, 703-784-6029

Ms. Mary McDonald, Military Applications Track Chair,
McDonaldML@mcwl.quantico.usmc.mil, 703-784-3433.

Ms. Susan Higgins, Business Applications Track Chair,
Susan.Higgins@ey.com, 202-327-7289

<http://winforms.chapter.informs.org/>

GEORGE J. CREED, CIPS, CRS, GRI

ASSOCIATE BROKER, NOTARY



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Remember to visit your GWAC home Page at
www.geocities.com/gwacsole
for all your logistics and Chapter needs

From:

To: